

Johnson Matthey Bankers call in City fraud squad

By Anthony Bevins, Political Correspondent

Mr Nigel Lawson, Chancellor of the Exchequer, announced yesterday that the City of London police had been called in by Johnson Matthey Bankers to investigate "serious and unexplained gaps" in the records of the bank...



Sixty years on: Dr Everett stepping out in London yesterday (Photograph: Chris Harris).

65 fine years of laying down the law

By Alan Hamilton

It was an ungalant question, but it had to be asked. "Dr Katherine R. Everett, you are the oldest delegate at the American Bar Association convention here in London..."

Low-pay curbs to end for under-21s

By Philip Webster Political Reporter

Minimum pay rates for more than half a million young people in low-pay industries are to be scrapped under a comprehensive reform of the wages council system...

Reagan raring to pick up the reins

From Michael Binion, Washington

President Reagan was said yesterday to be "chomping at the bit" and "ready to be up and at 'em" as the Senate passed a normal resolution...

Bank heads off base rates cut

By David Smith Economics Correspondent

The Bank of England yesterday acted to head off another base rate cut after the pound again rose strongly...

'7m will lose' under new housing benefit

By Nicholas Timmins, Social Services Correspondent

Labour MPs were last night demanding an immediate statement of the Government's social security proposals...

Beith is deputy in Liberal reshuffle

Mr David Steel last night completed a reshuffle of his Liberal parliamentary team in preparation for the next general election...

BBC cutbacks mean 2,000 jobs must go

By David Hewson

The BBC plans to make 2,000 of its 25,500 staff redundant and move a further 2,000 jobs to outside contractors in the most fundamental reorganisation of its structure ever undertaken...

Black box evidence of jet blast

From Richard Ford Delhi

An explosion rocked the Air-India jumbo jet flight 182 at exactly the time it disappeared from radar screens...

On the basis of the first indications of the tape Mr Justice Kirpal, the Delhi High Court judge who is heading the inquiry, said last night that they were already working on various theories...

Bank of America advertisement with logo and text: Bank of America

THE TIMES 1785-1985 Tomorrow

Portfolio Today, £2,000 can be won in the Times Portfolio competition...

Troops fight rioters in Soweto Mounted troops were used to disperse demonstrators as widespread rioting, arson and looting broke out in Soweto...

Mars flight Soviet and American astronauts meeting in Washington to commemorate the 10th anniversary of the first joint space mission...

Schools move The Government is considering a proposal to set up schools funded directly by central government...

Famine hope A Sudanese leader predicts that the famine could end by December if the rains hold...

Assets at the top Managers are Britain's most valuable long-term asset and their training must be regarded as an investment...

Loan defaults Rising unemployment and an increase in broken marriages has led to a significant rise in the number of people unable to afford to keep up their mortgage payments...

BR loss British Rail made a £408 million loss last year with £250 million directly attributable to the miners' strike

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Fundamentalist sheikh to face Cairo court in struggle over Sharia law

From Alice Brinton, Cairo

Egypt's most vocal advocate for Sharia (Islamic law), Sheikh Hafez Salama, who has been detained since Saturday by security authorities, is to be charged with instigating the people against the Government.

The state security prosecutor, Mr Ragaa al-Araby, says that Sheikh Salama will stay in custody during the prosecution investigation, probably a week.

Mr al-Araby was quoted as saying: "We are going to file lots of charges against Sheikh Salama. But the main one is issuing inflammatory statements that instigate people against the authorities."

Sheikh Salama was detained because police claimed to have found seditious pamphlets in the office he uses at his al-Nour Mosque headquarters in central Cairo. His lawyer, Mr Abdul Halim Ramadan, who says Sheikh Salama denies knowledge of the pamphlets, claims they were planted.

In a further attempt to subvert the increasingly vocal and boisterous pro-Sharia groups, the Government of President Hosni Mubarak has detained at least 47 people in the last few days.

Thirteen followers of Sheikh Salama have been arrested in Cairo for distributing anti-government pamphlets, and in Alexandria security forces arrested several Muslim extremists who removed the fittings of a mosque they had appropriated as their headquarters.

In the Fayoum, a lush agricultural area just south-west of Cairo, 23 people were arrested for trying to have their own Imam (prayer leader) lead the sabbath prayers in a government-controlled mosque. When their attempts failed, they left the mosque shouting for people to demonstrate.

The Egyptian Government has also moved to paralyse activities at al-Nour Mosque, the acknowledged nerve centre of fundamentalist Muslims in Cairo.

The semi-official press has reported that the Ministry of Waqfs (religious endowments) had taken over al-Nour, which was previously in private hands, and would complete construction of the mosque and adjacent buildings, interrupted in 1981 with an allocated budget of £1.5 million (about \$1.2 million).

Sharia is a thorny issue for President Mubarak's Government. While paying lip service to it by pointing out that more than 95 per cent of all Egyptian legal codes conform with its provisions, the Government is clearly not about to allow Sharia in its strictest form to prevail. Its strict application would mean a radical change in the

Spacemen seek joint Mars flight by 2010

From Mohsin Ali Washington

Three American astronauts and two Soviet cosmonauts, at a reunion here 10 years after meeting in space, have called on their governments to undertake a joint manned mission to Mars perhaps early in the next century.

Major-General Aleksei Leonov of the Soviet Air Force, who commanded the Soyuz spacecraft that docked with an Apollo spacecraft on July 17, 1975, told a symposium on Tuesday: "I know that all big things start with small steps. But we can accomplish big tasks, not only in space but on the ground as well. I know we want to work together."

His remarks were echoed by Mr Valery Kubasov, his copilot on that mission, and Mr Thomas Stafford, Mr Donald Slayton and Mr Vance Brand, who flew their Apollo spacecraft on the only joint US-Soviet mission in space.

Mr James Beggs, the administrator of the National Aeronautics and Space Administration (Nasa), cautioned that a Mars landing must also include planning for subsequent sustaining operations. It might be several decades before an undertaking of such scope could be accomplished.

Experts said that with proper political backing a mission could be under way even by 1995, at a cost of about



The Soviet cosmonaut Aleksei Leonov flanked by US astronauts Thomas Stafford (left) and Vance Brand attending a Washington meeting commemorating their encounter in space 10 years ago.

\$40 billion. But a Nasa spokesman emphasized that the US had made no formal offer to the Soviet Union and there was no American planning for a Mars mission. The planet is never closer than 35 million miles to the Earth, and a round trip voyage could last up to two years.

Nasa experts are also discussing setting up a manned base on the Moon. But this has not yet reached the planning stage.

The five spacemen were speaking at a celebration sponsored by the American Institute of Aeronautics and the Planetary Society.

The astronomer, Professor Carl Sagan, has been a leading advocate of Soviet-American co-operation to put men on Mars by the year 2010. But other scientists say such a flight would require a big political decision in the White House and the Kremlin, as well

as futuristic engineering to keep the crew from being dead on arrival.

With the decline of US-Soviet relations in the 1980s, space co-operation has been virtually abandoned.

The call for a manned Mars mission came as the Soviet Union released details of its next unmanned mission to Mars - the landing of a spacecraft on Phobos, the larger of the planet's two

moons. The Russians said the landing would take place on May 1, 1989.

The main obstacles to a manned flight are large solar flares and the daily cosmic radiation the pioneers would receive on their two-year trip.

In 1972, a large flare produced a cloud of radiation equal to a dose of 1,500 rads, and in 1956 an even bigger flare sent out a dose of 2,500 rads.

Howe proposes markets for Eureka projects

From Our Correspondent, Paris

France is to devote one billion francs (£816 million) to supporting Eureka projects next year. President Mitterrand announced at the opening session here yesterday of the first ministerial meeting charged with creating a technological Europe.

The meeting, attended by the foreign and research ministers of 17 European nations including Britain, was called to give a broad definition to Eureka, to lay down the criteria for a project to qualify for Eureka funding, to establish what form that funding should take, and to decide on an administrative structure for the programme.

After an inaugural session at the Elysee Palace, the ministers moved up to the International Kleber Conference Centre where they were expected to work until the early hours of this morning.

In his address Sir Geoffrey Howe, the British Foreign Secretary, made clear Britain's view that Eureka must be based on a market-led approach.

Europe was strong in basic research and development, but weaker at turning ideas into marketable products, he said.

Projects should be selected by manufacturers on the basis of their potential for commercial exploitation, not only in Europe but also, where possible, on the world market, he said.

He suggested three possible market sectors suitable for Eureka-type projects: transportation, home technology, and the factory of the future. Those sectors would pull through the kinds of technology already proposed by the French.

It should be up to industrialists, rather than governments, to identify specific Eureka projects within those sectors, he insisted. The role of government was rather to create the right environment for the market which in Europe was still fragmented. That meant, to begin with, completing the removal of all remaining barriers to the free movement of goods and services within Europe.

Sotheby's settles in book dispute

From Trevor Fishlock New York

Sotheby's, the auctioneers, is making an out-of-court settlement in a case in which it was accused of over the sale of rare books.

In a civil action started 11 months ago the New York state attorney-general accused Sotheby's of unlawfully selling 56 rare Hebrew books saved from a Berlin Jewish college destroyed by the Nazis in 1942.

The attorney-general maintained the seller did not own the books and that the auction catalogue contained a number of misrepresentations about ownership. Sotheby's, he said, also made misleading statements to Jewish groups which sought to halt the auction.

The sale in New York in June last year realized \$1.4 million.

Now Sotheby's is buying the books back from purchasers under a settlement approved in the state supreme court. The books will be restored to their rightful place in public institutions and not fall into private hands, where they would be unavailable for ever, the attorney-general said.

Dr Alexander Guttman, Emeritus Professor at Cincinnati Hebrew Union College, brought the books out of a seminary.

He said he smuggled the books at great personal risk and Sotheby's maintained that, given the circumstances in wartime Berlin, it was not reasonable to expect him to have written proof of ownership. Under the settlement he will receive \$900,000.

Meanwhile, Christie's, Sotheby's great rival, is being investigated by the attorney-general following the lie it told to influence the art market.

Mr David Bathurst, head of Christie's New York at the time, had admitted he issued a press release saying that three important Impressionist paintings of a batch of eight had been auctioned in New York for \$5.6 million. In fact only one painting was sold.

Mr Bathurst's intention was to give an impression of stability in the volatile market.

The affair is also being investigated by New York city consumer affairs department and both Christie's and its clients wait to see what damage will be done by what Christie's, in a statement expressing regret, has called an isolated incident.

Rabbis dash hopes of Falashas

Jerusalem (Reuters) - Israel's two chief rabbis insisted that Ethiopian Jews (Falashas) undergo conversion rites despite bitter immigrant protests that they were humiliating.

The statement came after the Prime Minister, Mr Shimon Peres, said he would ask them to prevent more suffering for the 17,000 Ethiopian Jews, who are angry that the religious leaders demand they undergo ritual immersion for purification.

Chief Rabbi Avraham Shapira said the ritual wafers of written Jewish law. "It is not negotiable and cannot be changed."

Seaman jailed

Taipei (AP) - A district court sentenced Robert Heaton, a 28-year-old British seaman, to 10 years in jail for murder. He had started a fire on a British freighter that killed three people.

Soviet air crash

Moscow (Reuters) - A Soviet airliner crashed killing everyone on board on a flight from Central Asia to Leningrad on July 10 according to an Uzbekistan party newspaper. Aeroflot uses the Tupolev 154, which carries up to 150 passengers, on the route.

Mayor killed

Cagayan de Oro, Philippines (AP) - Suspected communist rebels killed the Mayor of Tanakal and four bodyguards in the third murder of a mayor by New People's Army guerrillas in Mindanao in five days, the military said.

Fires abate

Athens - The fires that devastated forests in southern Attica and the island of Hydra with the help of gale-force winds have subsided, but blazes on Euboea and Zante were still going strong.

Election date

Hong Kong (AFP) - Elections for Hong Kong's "new look" Legislative Council will be held on September 26, the Government announced. They will choose 24 members among candidates from professional bodies and other classified groups who will join 10 officials and 22 appointees.

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NEW 3rd ISSUE WITH GUARANTEED EXTRA INTEREST. INDEX-LINKED CERTIFICATES

Post Office disappoints despite profits

By Richard Evans Lobby Reporter

The Post Office made a profit of about £150 million last year but provided a "disappointing" service to customers, Ronald Dearing, its chairman, told MPs last night.

He denied the drive for profit connected, but told the Commons trade and industry select committee that the Post Office was pumping an extra £1 million into projects to speed up letter deliveries.

Only 86 per cent of first class mail reached its destination within one working day, against a target of 90 per cent. The figure was not as good as it has been, he said.

Sir Ronald said: "Last year was a year of a lot of change to the major office in which we were seeking major improvements in the way we managed our business. It was a year in which we had an increased level of industrial disputes."

"Six times as many days were lost in the previous year. I do blame the unions for that, as the union side - but a quality of service."

With the Post Office's annual report due out shortly, Mr Dearing said the mail and courier services made a profit of more than £130 million while the bank made £13.6 million.

The profits had been achieved by an increase in the volume of business and reduced costs - out in real terms about 7 per cent over the three years.

"I am not disputing the service in the last year so disappointing. I would not say it was because we were doing hard for profit. The boss had a duty to reduce costs and achieve a better service," Sir Ronald added.

TUC inquiry into union ballot cash

By Barrie Clement Labour Reporter

The "TUC inquiry" decided to launch an investigation into the financial activities of the union.

Under the inquiry, a committee of government ministers is to investigate the TUC's financial activities.

The TUC inquiry will examine the financial activities of the union and its various departments.

The inquiry will also look into the TUC's financial management and its relationship with the government.

The TUC inquiry is expected to be completed by the end of the year.

Report criticizes psychiatric wing at Holloway

A report has criticized the psychiatric wing at Holloway Prison, suggesting it is a place where prisoners are often mistreated.

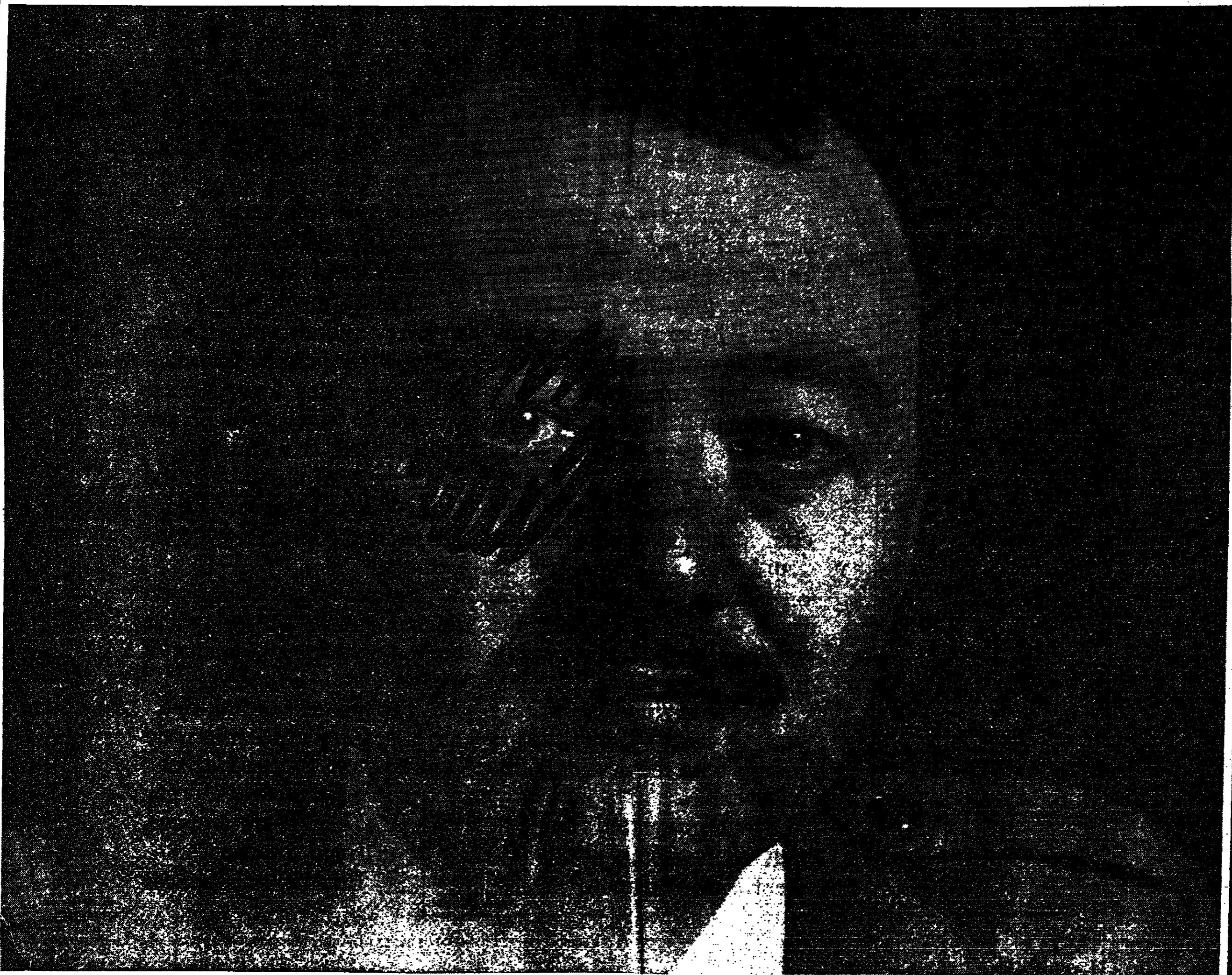
The report found that many prisoners in the psychiatric wing were being held in cells that were unsuitable for their needs.

The report also criticized the lack of professional staff and the poor quality of care provided.

The report called for a complete review of the psychiatric wing at Holloway.

ADVERTISEMENT

THIS WEEK THE GOVERNMENT SHOWED LONDON WHAT IT REALLY THINKS ABOUT DEMOCRACY.



On Tuesday the fate of the GLC was finally sealed when Royal Assent was given to the Government's Abolition Bill.

Which means that in 255 days, after an uninterrupted period of 96 years, London will cease to have a single directly elected authority.

And Londoners will no longer have the right to vote their own representatives in, or out of County Hall.

Over the last two years we have fought abolition because we believe it to be undemocratic, costly and a recipe for chaos.

And because Londoners, who elected us to represent them, oppose abolition.

Nothing we've heard from the Government has changed these beliefs, nor the views of most Londoners.

Every significant feature of the Act has

attracted widespread criticism.

We believe the Act will not work and that a future government will be obliged to reconsider a single, democratically elected authority for London.

Meanwhile we will continue to serve the interests of Londoners as best we can.

Because, unlike some, we still believe in London-wide democracy.

GLC, COUNTY HALL, LONDON SE1

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From Diana Geddes
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From John Best
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Modest French foreign trade gains fail to hide economic stagnation

From Diana Geddes Paris

The first half of 1985 has ended with a couple of good results for the French Government on the unemployment and foreign trade fronts, but the underlying economic trend is still not nearly as healthy as the Government had hoped, and independent forecasts predict a continuing virtual stagnation of the economy this year and in 1986.

Figures just out show a trade surplus last month of nearly two billion francs (£165 million), the first surplus since last August.

However, most of that surplus was brought about by a spectacular fall in the cost of oil imports due to a combination of the fall in the dollar, a drop in oil prices, and a reduction of oil purchases by big companies in anticipation of a further fall in oil prices. Meanwhile, exports are continuing to stagnate.

A year ago, the Government was talking of bringing foreign trade into balance this year. However, there is already a trade deficit of 14 billion francs for the first half of this year, and the latest forecast predicts a 20 billion francs deficit by the end of the year. This is not much better than last year's 24 billion francs deficit, though it marks a dramatic improvement on the

record deficit of 93 billion francs in 1982.

More than a third of French imports are paid in dollars, and the sharp fall in the dollar is therefore likely to reduce the trade deficit by making imports cheaper. However, it will also have contrary adverse effect on French exports, making them more expensive.

This inevitably stimulates talk of a further devaluation of the franc, which has lost nine per cent of its value vis-a-vis the German mark since the last devaluation in March, 1983, due to the differential in the two countries' inflation rates. But the French Government is adamant that the franc will not be devalued, and can be counted on to do its utmost to ensure that there is no devaluation until at least after the general election here next spring.

Inflation in France has been brought down from 13.6 per cent when the Socialists came to power in 1981 to 6.7 per cent last year.

The great achievement of the present Government has been to keep down wages without provoking labour unrest. For the first time since 1958, average hourly wages rose last year less fast than inflation. One of the main dampers on labour unrest is the difficult employment situation. The registered number of people out of work rose by 13 per cent last year, after having been held relatively steady at the two million mark for the previous two years. This year, new government measures to absorb the unemployed have actually succeeded in reducing the number of unemployed by 25,000 to 2.4 million.

The latest figures show a continuation of the trend. However, a reduction in unemployment does not necessarily mean a rise in the number of those in work, which in fact has continued to fall. Over the two-year period 1983-84, more than 400,000 jobs were lost in France at a time when employment in Britain grew by 600,000. The economy grew by less than two per cent last year, and is expected by most independent forecasters to grow by only about one per cent this year — half the planned target.



Soldiers guarding the home of Soweto's mayor after it was set on fire yesterday.

Tourists flee as rioting grips Soweto

From Michael Hornsby, Johannesburg

Widespread rioting, arson and looting broke out yesterday in Soweto, the sprawling black ghetto of at least 1.2 million inhabitants south-west of Johannesburg, which has been relatively quiet during the last 10 months of unrest. Meanwhile, five blacks were reported to have been killed in clashes with the police in various townships during the

24 hours since Tuesday afternoon. They included a pregnant woman shot dead when the police fired at a mob allegedly stoning a garage, and, according to church sources, two 13-year-old children.

The Department of Training and Education reported that tens of thousands of black schoolchildren were boycotting classes in 26 townships scattered across the country from the Eastern Cape to the Transvaal. Anger at inferior education is one of the main fuels of unrest.

The police said they had to escort a busload of American and German tourists to safety after it came under attack from rampaging black youths in the Mrlando district of Soweto.

Kremlin divided in support for war on world terrorism

From Richard Owen, Moscow

Senior Kremlin officials have agreed with visiting British MPs on the need to wipe out all forms of international terrorism saying that Moscow is strongly opposed to the use of terror.

But as members of the Commons select committee on foreign affairs were being given this assurance at the end of a nine-day fact-finding tour, Mrs Thatcher for speaking out only on the threat to the capitalist world and "passing over in silence" state terror as practised by the United States.

MPs said they had raised Mrs Thatcher's proposals in her speech to the American Bar Association in London, but that Mr Boris Ponomarev, the candidate Politburo member and head of the Party's international department, had given no positive response nor suggested any joint East-West measures.

Sir Anthony Kershaw, the committee chairman, described the committee's wide-ranging talks in Moscow and Mr Gorbachev's visit to London in December as a novel type of exchange, and said the Anglo-Soviet atmosphere was improving after two years of "not very good relations".

Sir Bryan Cartledge, the new British Ambassador, arrives in Moscow today. At 54 he is the same age as Mr Gorbachev. Next week Mr Malcolm Rifkind, Minister of State at the

Foreign Office, is to visit Moscow for discussions.

Mr Ian Mikardo, who has had more than 20 years' experience of dealing with the Russians, said he thought they "really mean it this time" in seeking an increase in trade with Britain of up to 50 per cent, the target set by Mr Gorbachev in December.

Mr Ivan Lawrence said MPs had raised very forcibly the case of Dr Andrei Sakharov and other human rights issues with the Procurator, General Mr Aleksandr Rekunkov, and had submitted a list of names.

Mr Rekunkov and the Council for Religious Affairs had invited him back for a four-week tour to see "how completely happy, contented and rapturous" Soviet Jews were. He had accepted on condition that he could also show the Russians those Jews who were not so happy and were being refused exit visas.

He said "refuseniks" were a minority of Soviet Jews, but it was surely "not worth the candle" for Russia to be pilloried by world opinion for refusal to let them leave. On Afghanistan, MPs said the Russians had indicated a desire to find a political solution. Sir Anthony said discussions had covered both sensitive and easy points, and Mr Mikardo stressed that they had been received with the utmost respect and courtesy.

Soviet stance at Geneva disappoints White House

From Mohsin Ali, Washington

The White House is disappointed and regrets that the Soviet stand at the second round of the Geneva arms controls talks has remained entrenched, with no movement in their formal positions.

A special White House statement discloses that the Soviet delegates have offered some "concepts" which could involve possible reductions in offensive nuclear arsenals. But the ideas seem vague and are aimed at perpetuating Soviet advantages in strategic land-based missiles.

"We are disappointed that the Soviet Union has been unable to deal in concrete terms with hard numbers, even framed as overall negotiating goals", the statement says.

The low-key statement marked the end of the second round of negotiations on Tuesday. It hopes that the Soviet Union will be more forthcoming in the third round opening on September 19, two months before the meeting

between President Reagan and Mr Gorbachev.

During the second round the Soviet delegation "repeated their moratoria proposals while continuing to precondition progress, or even detailed discussion of offensive nuclear reductions, on acceptance of their demands for unilateral US concessions involving unrealistic and unverifiable constraints on research in the space and defence area", the statement says.

The Kremlin's bitter opposition to Mr Reagan's Star Wars Strategic Defence Initiative research programme has led to deadlock in the complex Geneva negotiations.

The statement says the Soviet delegates had essentially refused to answer many questions about their strategic missiles concepts. They had also unfortunately refused to discuss detailed American proposals on significant, equitable and verifiable reductions in the size of existing nuclear arsenals.

China keeps silent on birth policy

From John Best Ottawa

A senior Chinese official has made clear that his Government considers its population control policies to be nobody's business but its own.

The question, obviously a sore point with the Chinese, arose at a press conference here on Tuesday given by China's state councillor, Ji Pengfei. Mr Ji is accompanying President Li Xiannian on a 12-day Canadian tour.

On Sunday, the presidential party leaves Canada for Washington. Asked whether President Li intended to take up with American leader the US decision to cut financial aid to United Nations population control activities, Mr Ji replied, "We don't need to discuss it."

The US policy is largely a reaction to China's large-scale programme of forced abortions.

Mr Ji referred derisively to reports in the West that China is "drowning babies" as part of its family planning programme.

A US congressional resolution on China's population policies was based on allegations that were "distorted and not compatible with what's happening in China," he said. President Li and State Councillor Ji, on different occasions while here, expressed optimism about the future development of Sino-Canadian trade.

Japanese to protest at KGB spying

From A Correspondent Tokyo

Japan is to protest to the Soviet Union about a Tass correspondent - suspected of spying.

Mr Konstantine Preobrazhenskii, aged 32, suspected by Japanese police of being a KGB agent left on Tuesday for Moscow on an Aeroflot flight after defying a summons to appear for questioning.

The Japanese Foreign Ministry is still "considering" the facts of the case as related by the Tokyo metropolitan police department, but a Japanese Foreign Ministry official said: "Our intention is to file a protest through diplomatic channels so that such an incident will not occur again."

The police had pulled Mr Preobrazhenskii under surveillance and recently searched his home, discovering several memorandums and short-wave radio equipment.

He had allegedly been in the process of recruiting a Chinese national in Japan for work as a Soviet agent. The police interrogated the Chinese, whose name has so far not been released.

Mr Preobrazhenskii was reported to have threatened the Chinese national, who is believed to be a student here, while trying to force him to obtain information about China and other matters.

Schoolboy hackers break Pentagon telephone codes

From Trevor Fishlock, New York

Police and Secret Service computer specialists are trying to find out how much seven schoolboys know about secret Pentagon telephone codes.

They also want to know how the boys obtained computer codes that could be used to interfere with communications satellites.

The boys are "hackers" - computer enthusiasts - and they have been arrested and charged in New Jersey with using their home computers to swap information about stolen credit card numbers and ways of making free international telephone calls.

The case is reminiscent of the film *War Games* in which a young hacker gained access to a defence computer.

Police have seized the boys' computers and are making a painstaking search of the programme and memories.

They allege they have already found coded telephone numbers belonging to a military communications system at the Pentagon. One boy is said to have used his machine to break into a credit card company's computer.

Authorities found on the youths' software, telephone numbers of private work-lines of generals in the Department of Defence, computer companies that handle medical and financial records, and a computer system of TRW Incorporated, a US defence contractor.

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Peres in secret peace meeting with moderate Palestinians

From David Bernstein, Jerusalem

With Israel's economic crisis now on the back burner after this week's agreement between the Government and the trade unions the Prime Minister, Mr Shimon Peres, has turned his attention to pressing political issues.

In secret on Tuesday night, he met two prominent Palestinian moderates from the occupied West Bank, the Mayor of Bethlehem, Mr Elias Freij and a former speaker of the Jordanian parliament, Mr Hikmat al-Masri, of Nablus.

Mr Freij yesterday described the three-hour meeting at Mr Peres's official residence in Jerusalem as an important step towards a dialogue between Israel and the Palestinians.

"We had a general discussion about the situation," he said in a recorded interview with Israel's Army Radio, "the economic situation, the political situation, and the prospects of beginning a political dialogue that would find an end to this tragic situation."

The meeting, planned several weeks ago according to the Prime Minister's office, evoked surprisingly little excitement on the part of Likud. Labour's coalition partner, which is generally extremely suspicious of Mr Peres's peace intentions.

The Likud leader, Mr Yitzhak Shamir, made plain at yesterday's Cabinet meeting, at which Mr Peres reported on his talks with the Palestinians, that he

regarded them as of no unusual political significance.

The Likud Deputy Foreign Minister, Mr Ronnie Milo, did, however, question the secrecy surrounding the meeting, which gave it an air of drama it did not deserve.

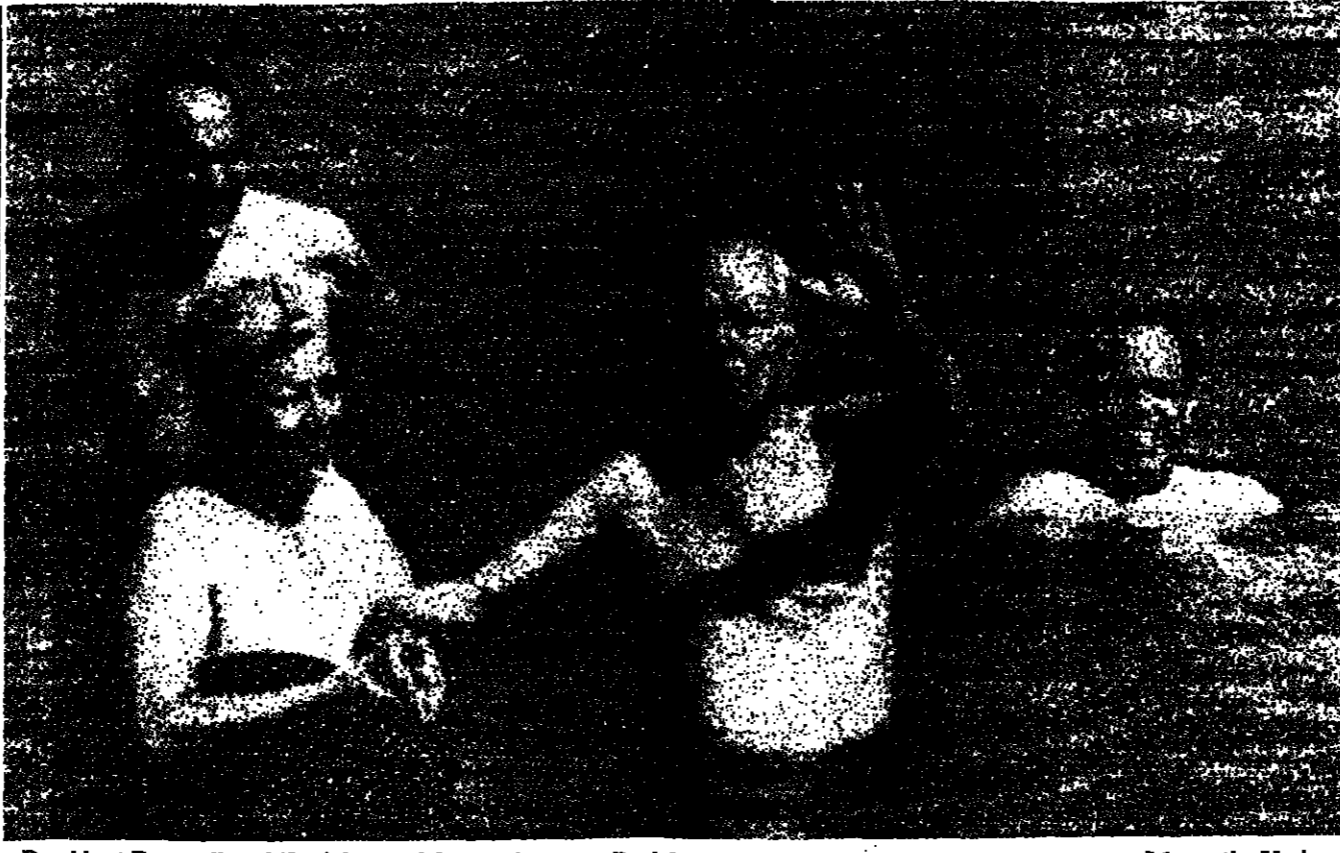
The Cabinet also reviewed a list of Palestinians which King Hussein of Jordan has submitted to Washington as candidates for the joint Jordanian-Palestinian delegation to meet the US Under-Secretary of State, Mr Richard Murphy, within the next month.

Israel Radio says that all are members of the Palestine National Council, and none is resident in the occupied territory.

Mr Peres and Mr Shamir are divided on Israel's view of the delegation. Mr Shamir says it should remain aloof to emphasize its disapproval of the proposed US-Jordanian-Palestinian talks.

Israel Radio yesterday reported that the foreign ministry had commissioned a Cambridge University expert in international law, Mr Elihu Lauterpacht, to give an opinion on Israel's prospects in international arbitration over the future status of Tabá.

It said he viewed as negligible Israel's chances of winning title to the disputed sliver of Sinai territory at the head of the Gulf of Aqaba.



President Bourguiba of Tunisia, aged 81, waving to well-wishers while bathing in the Mediterranean at Monastir. He is accompanied by his wife, Wassila, and local officials.

Manila military accused of priest's kidnap

From Keith Dalton, Manila

Human rights supporters and church groups yesterday accused the Philippines military of having kidnapped a Roman Catholic priest six days ago. They fear he is being tortured in military detention.

Armed men seized Father Rudy Romano, aged 45, an activist of the Redemptorist order, on the outskirts of Cebu City on Thursday as he drove home on his motorcycle.

They pushed him into a car with Government licence plates and sped away after loading his

motorcycle into a van, witnesses said.

His abductors are said to include two men in the car and four others on two motorcycles. All carried rifles and some walkie-talkies, the witnesses said.

Military officials deny any involvement, but witnesses identified a Philippine constabulary soldier as one of the abductors and said the getaway car was later seen outside a city police station.

Relatives and supporters have failed to locate Father Romano in Cebu's three military camps and fear he could be held in a military "safe house" and undergoing torture, a Cebu labour organizer, Mrs Zenaida Uy said in Manila yesterday.

Human rights lawyers have filed a petition for a writ of habeas corpus with the Supreme Court, identifying Father Romano's kidnapers as "elements of the regional security unit, the military intelligence group and other members of the intelligence community."

The petition said: "The Redemptorist community in Cebu is apprehensive that he was tortured, or might be subjected to torture, due to the persistent refusal of the military to allow his fellow priests, lawyers, friends and relatives to visit or see him."

It named as respondents the Defence Minister, Mr Juan Ponce Enrile, the acting Armed Forces Chief, Lieutenant Fidel Ramos, and the regional military commander, Brigadier-General Renato Ecarma.

● ROME: The Pope yesterday appealed for the release of Father Romano in remarks to 3,000 people attending a general audience in St Peter's Square (AFP reports).

The famine in Sudan

Party leader sees crisis ending this year if rains hold

By Edward Mortimer

"By December we should see the end of the famine, because the rains are good and by then the new crop will have come."

This surprising optimistic view of Sudan's prospects comes from one of the country's most prominent political and religious leaders, a former minister, Sayyid Saïd al-Mahdi, who is currently visiting London.

Mr al-Mahdi, a great-grandson of the Mahdi who defeated Gordon of Khartoum, stressed in an interview with *The Times* his forecast was contingent on the rain continuing to be "good".

He agreed that the transport situation was "worrying, because the railways are suffering" but said there was a possibility of supporting it with road transport. "There were enough lorries in the country to meet the crisis," he claimed, "but there may be some difficulty in getting them to work..."

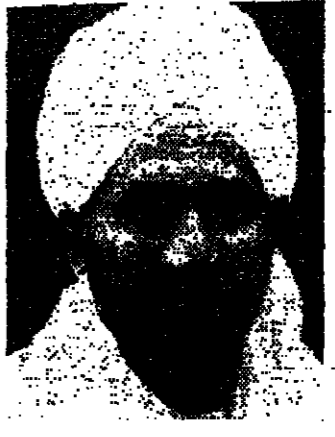
Fuel for the lorries - at least seven months' supply - has been promised by Saudi Arabia and Libya. Mr al-Mahdi added, "Some had already arrived."

Mr al-Mahdi, who was twice detained without trial by the Nimeiry régime, strongly denied there was anything sinister about the new régime's relations with Libya.

"Many people in the West regard Libya as a bogey régime," he said. "We don't. Sudan's interests required her to have normal relations with all her eight neighbours, and therefore to pursue a non-aligned policy." President Nimeiry had "chained" Sudan in an "axis relationship" with Egypt which was contrary to its interests.

"All we are doing now is restoring our pre-Nimeiry foreign relations. Nimeiry's attitude made it easy for people to destabilize us because they could find allies all over the place. We want good relations with Egypt but in terms of mutual benefit."

Mr al-Mahdi stressed he was not denying the seriousness of



Sayyid al-Mahdi: Famine largely man-made

the famine and drought in Africa as a whole. But he felt that Sudan need not have been a part of it. Sudan should have been able to feed itself, and the famine was largely man-made.

One cause, he said, was the priority given to exports by the Nimeiry régime under pressure from the International Monetary Fund. The amount of sorghum (Sudan's staple grain crop) exported has gone up threefold in the past four years. This had been "a most foolish thing to do without looking into the grain situation and linking that with the needs of the people."

Asked what he thought of recent claims that 1.5 million Sudanese might die of hunger between now and December as a result of inadequate preparation, Mr al-Mahdi said this figure was not exaggerated.

"Even four million people would be threatened if there were no famine relief effort, and many people could still suffer from famine before December if the aid that has been committed doesn't arrive and get distributed," he said.

More attention should be paid, he added, to the loss of Sudanese livestock which was about 60 per cent - representing the entire wealth of much of the population.

Sudan Food Crop Production (000 tons)					
	1979/80	1980/81	1981/82	1982/83	1983/84*
Sorghum (durra)	1669	2066	2345	1965	1979
Groundnuts	852	707	721	497	522
Sesame seed	228	221	242	193	226
Wheat	233	218	163	141	172
* Estimate					

Value of Food Crop Export (£m)					
	1979/80	1980/81	1981/82	1982/83	1983/84
Sorghum (durra)	11.2	16.5	19.0	36.9	13.7
Sesame seed	6.7	8.2	12.3	19.9	23.3
Groundnuts	2.1	17.4	14.1	6.2	7.2

Source: Economist Intelligence Unit

Farmers die in the fields as food deliveries fail

From Paul Vallely, El Geneina, western Sudan

Peasant farmers are collapsing from hunger in their fields in southern Darfour as they attempt to prepare land for planting in the newly-arrived rainy season.

Mr Michael Dick, the Save The Children Fund representative for the Nyala region, said this week that his field-workers were returning from the south of the region in tears at the sights they have to report from what was traditionally the most fertile part of Darfour.

"People are dying in the fields as they attempt to plough. Food is just not getting out to them". Arkel-Talab, the haulage firm responsible for food distribution was not fulfilling its contract to deliver grain to far-flung places, he said.

"They are just dumping it in places which are easy to get to. It is not going where people are most in need."

Of the five regions in the northern Darfour province, one, El Fasher, has received 70 per cent. Red Cross officials in El Fasher confirm that there is no more available storage space for food in the town.

"Three" of the other regions, with a total population of nearly 400,000 people, have received none at all. In southern Darfour the town of Aalingei, which has a metalled road to it, has received eight times its proper allocation. It is a scandal. They are just after a quick turnaround so they can get a return load," Mr Dick said.

Fund officials are now looking at the possibility of using pack animals to move the food to where it is really needed, though many of the area's camels and donkeys have died in the drought.

"The only other alternative is to inform villagers that they will have to come to these dumping points to collect the food". But the result of that could be the growth of massive refugee camps on a scale the region has so far managed to avoid.

● NEW YORK: Half of Sudan's population of 22 million has directly affected by famine, and the general situation "is somewhat desperate", a senior United Nations official, Mr Maurice Strong, said yesterday (AFP reports).

"I am concerned by donors' support. It has been flagging", he said, noting that very few developed countries were providing cash which could be used to maintain the road and rail networks.

"The food is there, what people need is transport," Mr Strong said. "A major transport bottleneck is building up. We try to help but he cannot print money."

UN officials in the south were forecasting an explosion of malnutrition in coming days because what food stocks there were had long since been eaten, and people were surviving only thanks to increasingly scarce wild plants.

Niarchos agrees to sell shipyards to state bank

From Mario Modiano, Athens

Mr Stavros Niarchos, the Greek shipowner, has agreed to sell Hellenic Shipyards, his shipbuilding and repair industry near Piraeus, to Hellenic Industrial Development Bank, a state-owned agency, for about £9.5 million.

The agreement, which must be signed by the end of the month, is subject to confirmation by the bank's board, as well as to an independent assessment of the company's assets.

The owners estimate the value of the installations at £70 million with liabilities below £15 million. No difficulties are expected.

Mr Niarchos closed the shipyard last April after sustaining losses of £35 million in the previous three years because of the world shipping crisis, prolonged industrial action, and overstaffing which could not be reduced because of labour laws.

The Government promises to reopen the yard as soon as the agreement is signed, but refuses to guarantee that there will be no redundancies among the 4,800 workers after the state takes over.

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id al-Mahdi: Famine largely man-made

famine and drought in Sudan need not have been averted if the Sudanese government had been able to feed itself...

Mexican opposition cries foul as ruling party claims election landslide

Mexico's ruling party has finally provided the results of elections held on July 7, decreasing itself the landslide winner. The Institutional Revolutionary Party (PRI) officially won all seven contested state governorships...

highly-visible police presence. Leaders of the Pan have said that in Sonora "the biggest fraud in electoral history" had taken place. Mexico's three main opposition left-wing parties are talking of "the political crime committed by the Government" in the elections...



Herr Viktor Kattinger, a West Berlin wine merchant, displaying a health inspector's report clearing his Austrian wine.

Anti-freeze sweetener sours Austrian wine sales

It is now a week since several thousand bottles of Austrian wine being sold in West Germany were found to contain diethylene glycol (Frank Johnson writes from Bonn). This fluid, as well as being a sweetener and preservative, is a component of motor anti-freeze...

Sri Lanka censorship lifted as talks go on

From Our Correspondent Colombo

Sri Lanka lifted press censorship on terrorist related activities and university affairs yesterday as another step towards restoring normality on the island. Since the ceasefire between government forces and the Tamil separatist guerrillas was announced on June 18, the Government has lifted an all-night curfew in the troubled northern province...

Peronists find unity in an unpopular leadership

From Douglas Tweedale, Buenos Aires

The new leadership, elected at a "unity congress" on July 7, is headed by four of the most unpopular and controversial leaders the Peronists could have picked. The party's new formal president is none other than Señora Isabel Peron, the reclusive widow of Juan Peron, the three-time President...



Spanish cell death case to reopen

From Richard Wigg Madrid

Spain's Supreme Court has ordered the reopening of a case involving the death in police custody in 1981 of Joseba Arregui, a suspected member of ETA, the Basque armed separatist organization. In a stinging judgment, the court lists a series of points which it finds a lower court had omitted to consider when acquitting two senior police inspectors of torture charges in 1983...

UN women condemn apartheid

From Charles Harrison Nairobi

British and American delegates at the UN conference here marking the end of the women's decade have spoken out against apartheid. Lady Young, who leads the British delegation, did not refer directly to South Africa in her address, but had clearly in mind when she stressed Britain's commitment to the deterrence of aggression and the preservation of international peace...

Death penalty confirmed

From Jan Raath, Harare

Zimbabwe's Supreme Court has confirmed the sentence of death on two guerrillas who have confessed to the murder of six foreign tourists in 1982. In a judgment yesterday, Mr Justice Gubbay said the two, Gilbert Ngunyena and Austin Mpofo, had remained unrepentant throughout their trial in the High Court last November...

in the fields eries fail

ana, western Sudan

and wheat in the fields at the peak of the harvest in western Sudan have failed to yield a bumper crop because of a lack of rain...

ees to sell state bank

no. Africa

the African states are expected to sell state banks to private investors as part of a restructuring programme...

Steve Cram, 3 min 29.67 secs. Said Aouita, 3 min 29.71 secs.



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There's even a highly economical Fiesta diesel that can do up to 74 mpg.* Like the Escort and Orion diesels, it's quiet, efficient and still a nippy little performer.

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There are deals on Escorts. In particular there's this super special edition called the Laser, a model which gives Britain's best selling car even more of an edge.

The Laser II (pictured left) has body coloured grille and distinctive side stripes. Driving lights. Full wheel covers. A tilting sliding sunroof. A four speaker radio/stereo cassette. Adjustable head rests. Special upholstery. A 60/40 split folding rear seat back.

The Laser II is available with 1300 or 1600 engines. And there's an Estate version.

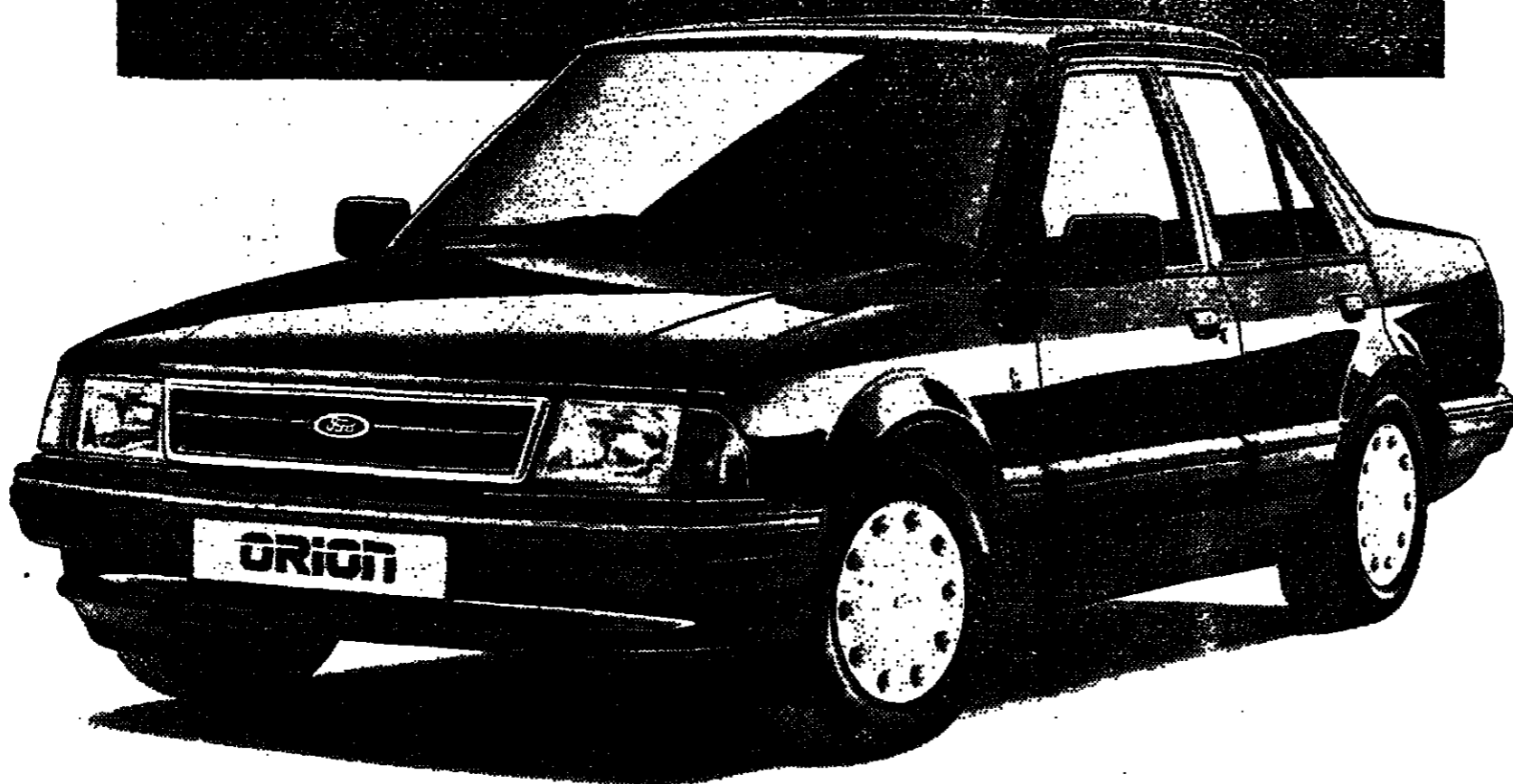
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*Govt. fuel test figures for Fiesta 1.6 diesel – mpg (litres/100 km). Constant 56 mph (90 km/h) 74.3 (3.8). Constant 75 mph (120 km/h) 50.4 (5.6). Simulated urban driving 56.5 (5.0).

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There are deals on Orions too. On everything from the friendly 1600 diesel version to the powerful fuel injected Ghia pictured here.

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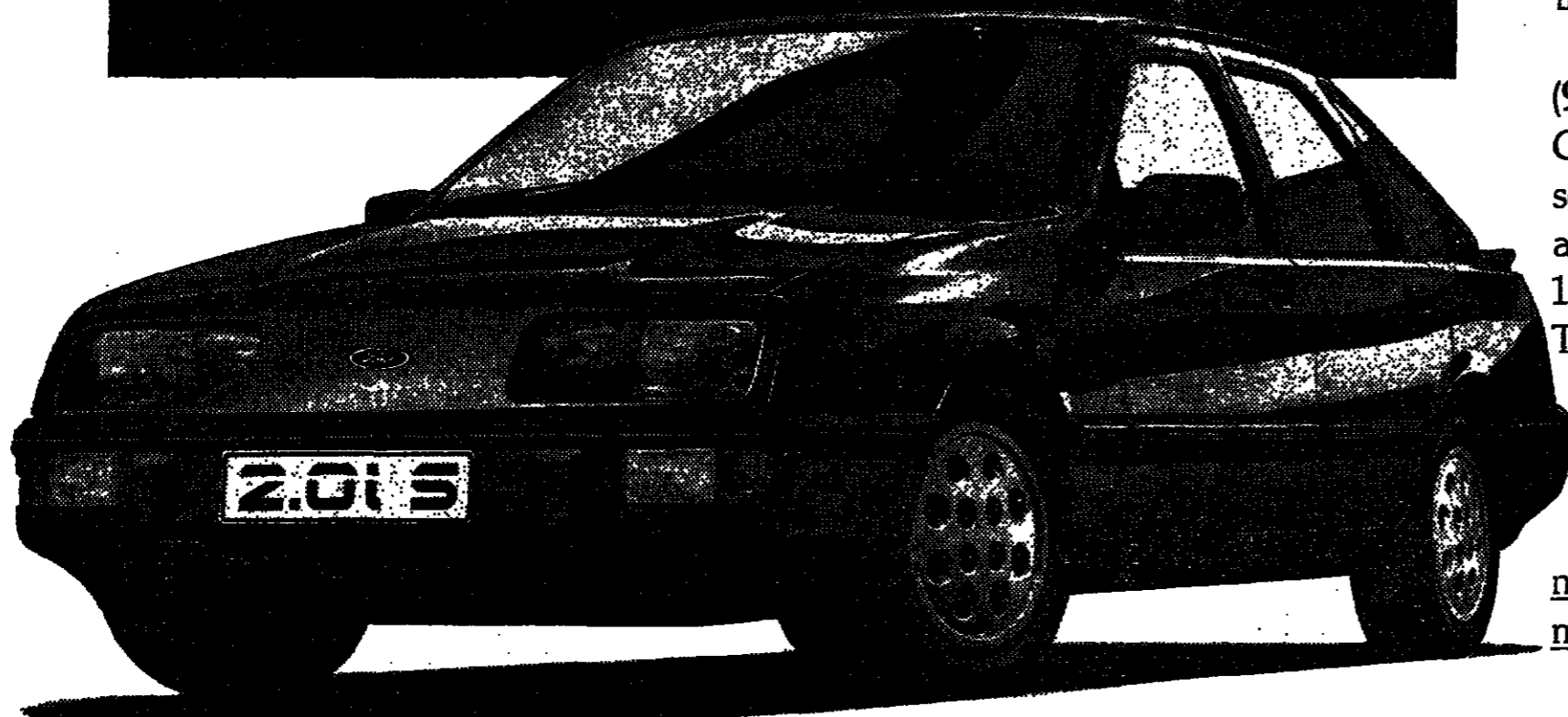
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SPECTRUM

The President's man

The Times Profile: Donald Regan

Donald Thomas Regan, the man who would be king of the Washington establishment, is now the man in charge. Minutes after President Reagan regained consciousness from three hours of surgery, it was Regan, not the Vice-President, who was at his side.

Later, it was Regan who "tested" the recovering President for mental alertness. He is the one who took the decision, less than four hours after surgery, to relieve George Bush of his temporary powers as Acting President and transfer authority back to "where it belongs". From now on, until the President is fully recovered, it will be Regan who runs the day-to-day operations of government.

Regan ascended to the second most powerful job in Washington from a blue-collar background in Cambridge, Massachusetts, where he grew up on the wrong side of the tracks from the Boston Yankees who posted signs: "No Irish need apply".

Now he is seated a stone's throw from the oval office of the man he calls "The Boss" - Ronald Wilson Reagan, another American success story. Together these two men of Irish descent, the two Rs as they are called, control the vast machinery of US policy. There are three in charge if one counts Patrick Buchanan, the combative former columnist who is busily expanding his White House base with the help and support of Regan.

This is the new White House team of President Reagan's second term. It is a team which has already changed the administration's tone to one that is less compromising, more confrontational.

Since February 4, the day Regan officially swapped jobs with James Baker, his low-key predecessor who is now Treasury Secretary, the White House has overridden a Congressional demand that it aid stricken farmers in the Mid-West; used tough political tactics to push through a close vote on the MX nuclear missile; pressed the Supreme Court to overturn a landmark decision granting women the right to have abortions; angered Senate Republicans by siding with House Democrats on deficit-reduction measures; ordered Administration officials not to return phone calls by dissident Republicans and journalists; taken a decision to coerce Europeans into adopting US-proposed economic policies; vowed to continue its fight, despite Congressional resistance, for more non-economic aid for Contra rebels in Nicaragua.

Regan is considered the "key" to the chair. In place of the "troika" of advisers who used to run the Reagan White House, he stands alone and unchallenged as Chief of Staff. All policy decisions must eventually go through him. He shares the President's ear with no person of equal rank, second only to Mrs Reagan in the White House pecking order.

But despite the power, the media-induced pomp, the elevated circumstance, little is actually known about Regan, the man. Is he a mere manager or a person of ideas and influence? Does he see or care about the broader world picture? What motivates him in a position of reflected power which none the less constitutes great personal power?

These are the largely unanswered questions circulating in Washington as Regan having recovered from the political embarrassment of his Bitburg cemetery visit, embarks on a second



BIOGRAPHY

1918 Born in Cambridge, Massachusetts

1940 Graduates from Harvard University, BA degree in English

1940 Enlisted in US Marine Corps, taking part in four major campaigns in Second World War. Leaves at end of the war as the youngest line-major in the Corps history and later retires as a lieutenant colonel

1942 Marries Ann Buchanan Regan, with whom he has four children

1946 Joins Merrill Lynch Pierce Fenner and Smith, largest US brokerage firm, as a sales trainee

1968 Becomes president of Merrill Lynch

1971 Becomes chairman of Merrill Lynch

1972 Becomes chairman and chief executive officer of Merrill Lynch & Co., a holding company formed that year by the brokerage firm

1981 Sworn in as the 66th Secretary of the US Treasury

1985 Sworn in as White House Chief of Staff

term marked by his November summit with the Soviet leader, Mikhail Gorbachev. He is at a crossroads: he can either become very quickly a "lame duck" president without influence or one who will make profound changes in the US system.

Again, Regan is a key player. But despite his four years in Washington as Treasury Secretary, he remains an enigma. More is known about the brash, younger Regan who shook the Wall Street establishment to its core as chairman of its largest firm, Merrill Lynch, than the Washington Regan who became a cheer-leader for Reaganomics, accepting the White House line on almost all positions, as Treasury Secretary. It was Regan who insisted that "deficits don't matter," creating an international debate which rages on.

He was then and remains now "a loner and an egotist", according to his wife of 43 years, Ann Buchanan Regan. She agrees with his assessment of himself: "I am not introspective but I was always very competitive. It was built into me." Mrs Regan puts it slightly differently: "To get to the top he had to believe in himself and be better than everybody else."

But even critics, who label Regan "a chameleon" who changes his ideological colours to suit the mood of the times, respect his ability to survive. To understand it, it is best to go back to the beginning, to the Victorian house on Fayette Street in a working-class neighbourhood of Cambridge, Massachusetts.

Regan grew up Irish, Roman Catholic and "a townie" in a city known for the

Ivy League splendour of Harvard University where rich men sent their sons. It is a background similar to the one which spawned the liberal social ideas of Thomas "Tip" O'Neill, another Boston-bred leader who serves as Speaker of the US House. Regan's cousin, Rosie O'Rourke, remains a strong supporter of the Democratic O'Neill. From this background, few made it to Harvard but Regan was one who did.

He was in the same class of 1940 as another famous Bostonian of Irish descent, John F. Kennedy. But their circumstances were very different. While the wealthy Kennedy was living in grand rooms at university and joining the prestigious Hasty Pudding Club, Regan was a "day hop", living at home with his parents and younger sister. He had a scholarship but also worked at a variety of odd jobs to meet tuition and other college costs. There was little money and almost no time for extra-curricular activities. One of the few non-academic things he did in his four years at Harvard was to become vice-president of the St Paul's Catholic Club in his senior year.

But these were years in which Regan was looking and learning and assimilating the workings of the system which would allow him to make later moves. This was the period, for example, when he shed the Democratic political background and switched to the Republican Party in his last year at Harvard.

It was war service in the US Marine Corps which had the biggest impact on Regan. "It changed my entire life. I saw action in four campaigns, the final one being Okinawa," he said. In 1944, at 26, Regan was the youngest line-major on active duty.

From that experience, he emerged with a confidence and a decisiveness which have never left him. "Having gone through combat, you are not afraid of very much. When you are 26 and you are responsible for so many people, it does shape your life. You are not afraid of command from then on," Regan said.

It is his love of the military, his knowledge of things Irish, his proclivity for snappy "one liners" and his unadorned admiration of Ronald Reagan which make Regan a favourite of the President. They tell jokes to each other. They play a pyramid-shaped reorganization with Regan, at the top reporting to the President, but served by powerful chiefs including his predecessor, James Baker, in charge of economic and trade policy, Edwin Meese, the Attorney General, heading domestic policy, and Robert McFarlane, National Security.

As Chief of Staff, a position he describes as an "ears job" in which he is besieged by phone calls and political requests, he sees his mission clearly as one in which he will enact what the President wants. "We are not here to make our own agenda. He (the President) is going to call the plays and we are going to execute them," Regan said.

Regan's supporters in Washington describe him as just the sort of authoritative Chief of Staff the President needs to push his second-term agenda through a reluctant Congress.

But others, noting the key role that Baker played in mediating differences and presenting the tough choices to the President, question whether it is enough simply to carry out orders.

Front-runners in the race to buy Debenhams

Debenhams is currently running its summer sale with the traditional discounts on strappy dresses that are in danger of missing the summer, and mounds of bed linen, with which every retailer now seems to be perpetually over-stocked. Hardly the stuff to have customers crushed in the rush. But there is real excitement at Debenhams and it is over the sale of the store chain itself.

Some of the biggest names in the high street are fighting to get a slice of Debenhams in one of the most entertaining takeover battles the City has seen in years. Burton Group, Habitat Mothercare, House of Fraser and Harris Queensway are all players in this hectic game.

Burton Group is the major aggressor. In the eyes of Burton

chairman Mr Ralph Halpern, Debenhams represents a moribund retailer but a marvellous portfolio of shop property.

Shortly after declaring that Debenhams was not worth the £450 million that the Stock Market valued it at, Halpern slapped in a bid worth just that. Debenhams's share price shot up, leaving the bid behind. No sale. So yesterday Halpern upped his offer to more than £580 million. Will it be enough?

Helping to keep the Debenhams share price up, and Burton out, is House of Fraser. The owners of Harrods, now in the proud possession of the Al Fayed brothers, are gobbling up Debenhams shares voraciously. Already they have more than 10 per cent. How much further can the Egyptians go?

The newly knighted Sir Philip Harris, is keen to find out. His Harris Queensway runs a large chunk of Debenhams and Sir Philip has bought about 5 per cent of the company's shares. For extra weight, he may team up again with his sometime business partner, Mr Gerald Ranson, now head of the Heron group, who has toyed with 5 per cent of Debenhams.

Sir Terence Conran, high street guru, wanted a gentlemanly merger with Debenhams but that plan failed. Instead, he has won himself a uniquely comfortable position. If Burton wins Debenhams, then Sir Terence gets the contract to reshape all the stores and to fill a fifth of the space with his shops. If Burton fails he loses nothing.

THE PLAYERS

DEBENHAMS
Chairman: Mr Robert Thornton
Department stores (67), the Lotus shoe business, Harvey Nichols and Hamleys toy shop. Sales: £728.8 million in the year to February 2, 1984. Profit: £40.7 million - but promising £60 million this year.

Debenhams has an image problem. But Robert Thornton has various plans to improve things and has handed most of Debenhams's real retailing business to concessionaires. Now Debenhams makes more money from being a landlord and a money lender than it ever did from being a shopkeeper. Its credit card business, Welbeck, made profits of £20 million last year.

BURTON GROUP
Chairman: Mr Ralph Halpern
A thousand stores. Burton, Top Man, Top Shop, Peter Robinson, Dorothy Perkins, Evans, Principles, Collier. Sales: £415.9 million in the year to September 1, 1984. Profit: £56.4 million but expected to make £75 million this year.

Ralph Halpern has turned Burton from a threadbare tailor into one of the most aggressive retailers of the 1980s. He is determined to be king of the high street and sees Debenhams as a short cut to the throne. His business caters predominantly to the young but now he must extend it to the over-thirties.

HOUSE OF FRASER
Chairman: Professor Roland Smith
102 stores. Most glamorous is Harrods. DH Evans, Dickins & Jones, Army & Navy, Barkers, Kendal Milline, Binns, Rackhams. Sales: £930.11 million in the year to January 26, 1985. Profits: £48.2 million.

Fraser is now a private company but Professor Smith is as determined as ever to keep it on top of the department store tree. Ideally, the Professor would himself like to take over Debenhams, but the Monopolies Commission would be unlikely to allow that.

HARRIS QUEENSWAY
Chairman: Sir Philip Harris
650 stores: Queensway, Harris Carpets, Harris Furnishing, Carpetland, General George Carpets, Ross Carpets, Poundstretcher. Ultimate electrical goods stores and Greens Leisure Centres are owned 51 per cent by Harris and 49 per cent by Debenhams; and Debenhams Furnishings is 65 per cent owned by Harris. Sales: £370.4 million in the year to December 24, 1984. Profits: £27.3 million. Could make up to £40 million this year.

Sir Philip is one of the most astute retailers around. His deal with Debenhams, settled last June, gives him long term rights to Debenhams floorspace. He seems content with just under 5 per cent of the Debenhams shares and a massive slice of the floorspace.

What lies in store

"Everybody has quite the wrong idea about galleries," said Sir Terence Conran, waving his felt tip over his sketch pad. "It is not a solution for all Debenhams stores, but a way of dealing with some of their large moribund buildings."

His plan would involve taking a chunk out of the existing frontage of, say the Oxford Street store, and grouping individuals shops around the central "zigzag" or well, lit from above like the Galleries Lafayette in Paris.

The Conran camp is using the galleries idea as an example of how stimulating shopping can be in the hands of creative retailers.

"I'm sure there is a lot of very nice merchandise lurking somewhere in Debenhams but the atmosphere is so depressing that people can't identify with it."

"The old days of the department store are over. The Harrods of this world will probably always survive because the big emporia type of shop has glamour. But there are endless provincial department stores that haven't anything particular to offer that isn't in the high street anyway. If they are family-run they can work because of the energy and enthusiasm of the owners who care passionately about them. Otherwise they will die."

At our breakfast meeting, Burton chairman Ralph Halpern went further. "There is so much competition coming from out-of-town sites that the whole high street will fail unless we can inject some style and excitement."

"The essence of a large store is to offer choice in an exciting atmosphere but we are so unimaginative here that all department stores are losing market share to specialist retailers."

"People identify with names - where you shop means something and expresses your personality. The social hierarchy is changing and retailers can't rely any longer on demographic ABCs to show them what to stock."

His ideas are based not only on a career which started in department stores but also on something he calls his Futures Unit - a group of part-time consultants, including a sociologist, psychiatrist, designer,

consumer group management consultants who look at changing social patterns and forecast shopping demands.

"There is no longer a Ford Cortina wife and family living in a council house and going on holiday to the Costa Brava. The same people now probably have a very expensive stereo system and sports car, shop for expensive clothes and go on holiday to Butlins."

"We all want more individuality. Saying you shop at Habitat or Harvey Nichols means something. Saying you shop at Debenhams means nothing at all."

Not surprisingly, Debenhams's chairman Robert Thornton disagrees. "When I came here (10 years ago) the market capitalization of the business was £20 million. Now it is £560 million and we have a capital programme of £30 to £50 million on offer."

"I would rather spend that money on building nice new stores than on refurbishing old ones, although we have been doing that, too."

"We are choosing to put the bulk of our money into new stores with two floors instead of five, which appeals to someone practical like me who doesn't want to have to offer customers oxygen masks to go up the zigzags."

"I've considered the galleries idea some time ago and discarded it. It is important to improve communications across and between the various floors but we feel that if we can get people in Oxford Street for instance, into the basement easily then they will find a way up."

So what can we look forward to in the new Debenhams? "We are trying to get as high up the market as the market will bear. Women in the C1 group who are 30-ish and aspire to good things. Habitat is only aimed at one kind of person. We couldn't possibly afford to aim at only one kind of taste."

"I look round our new stores and see that we are light years ahead of anyone else. The next decade is going to be the great era of the family store - a real revival."

Patience Wheatcroft and Beryl Downing

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Freud's sad slip from grace

From Dr D B Mumford, Warrender Park Terrace, Edinburgh.

TALKBACK

Psychoanalysis is evidently not scientific: ergo its claims must be treated with scepticism. Most of us can go with him that far.

If, however, the brave new world of psychiatry is to be purely with "developments in behaviour therapy, social skills training and drug therapy" then we may begin to part company. Our need to help people understand and cope with their feelings - and to develop further our sense of the complexity of being human - seems ever more important in an insecure and confusing world. Professor Clare's apparent faith in a scientific and behaviourist resolution of personal problems seems overstated.

Psychoanalysis has at least directed our attention to important human and clinical issues; moreover, it has progeny in the form of modern approaches, counselling and psychotherapy which are widely used by experienced practitioners in the mental health field (including psychiatrists). These are likely, if anything, to grow in significance. Poor Freud might be given credit after all for setting us thinking along some productive lines.

From Simon J. Williams, Mere Road, Shepperton, Middlesex.

I found myself in general agreement with Anthony Clare's articles. However, as a social scientist I felt certain important points were not fully brought out.

First, there is the problem of what exactly "science" is. This is an epistemological problem which has troubled social scientists for many years - "science" is not an objective phenomenon, and involves certain beliefs and values about what counts as "valid" knowledge. Seen in this light, Freud's work is as "scientific" as any other so-called "science".

of translation - from German to English - which is aptly documented in Bruno Bettelheim's recent book *Freud and Man's Soul*. Bettelheim believes Freud's translator, by the very process of translation, made his work appear scientific, which distorts and obscures the essential "humanism" of Freud's work. For Bettelheim, Freud's ultimate concern was with man's soul. From this perspective it seems entirely wrong to compare psychoanalysis to contemporary science.

Finally, although the term was used by Freud, and notably by Goethe and Nietzsche - it was he who gave the concept of the unconscious a special meaning which formed the foundation of psychoanalysis and its many contemporary derivatives. This alone makes Freud an eternally important figure.

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- Unparalleled (13)
- And not (3)
- Stiff fabric (9)
- Spiced rice (5)
- Most plump (9)
- Shoulder ornament (7)
- Mother (5)
- Unjolly (9)
- Dreary routine (3)
- Trafalgar Square memorial (7,6)

DOWN

- Arrive (4,2)
- Helix (6)
- Tranquil (8)
- Allegation (6)
- Male lead (4)
- Clothing (6)
- Promotional notice (6)
- Mischievous spirit (3)
- Total (3)
- Nonsense (8)
- Total (3)

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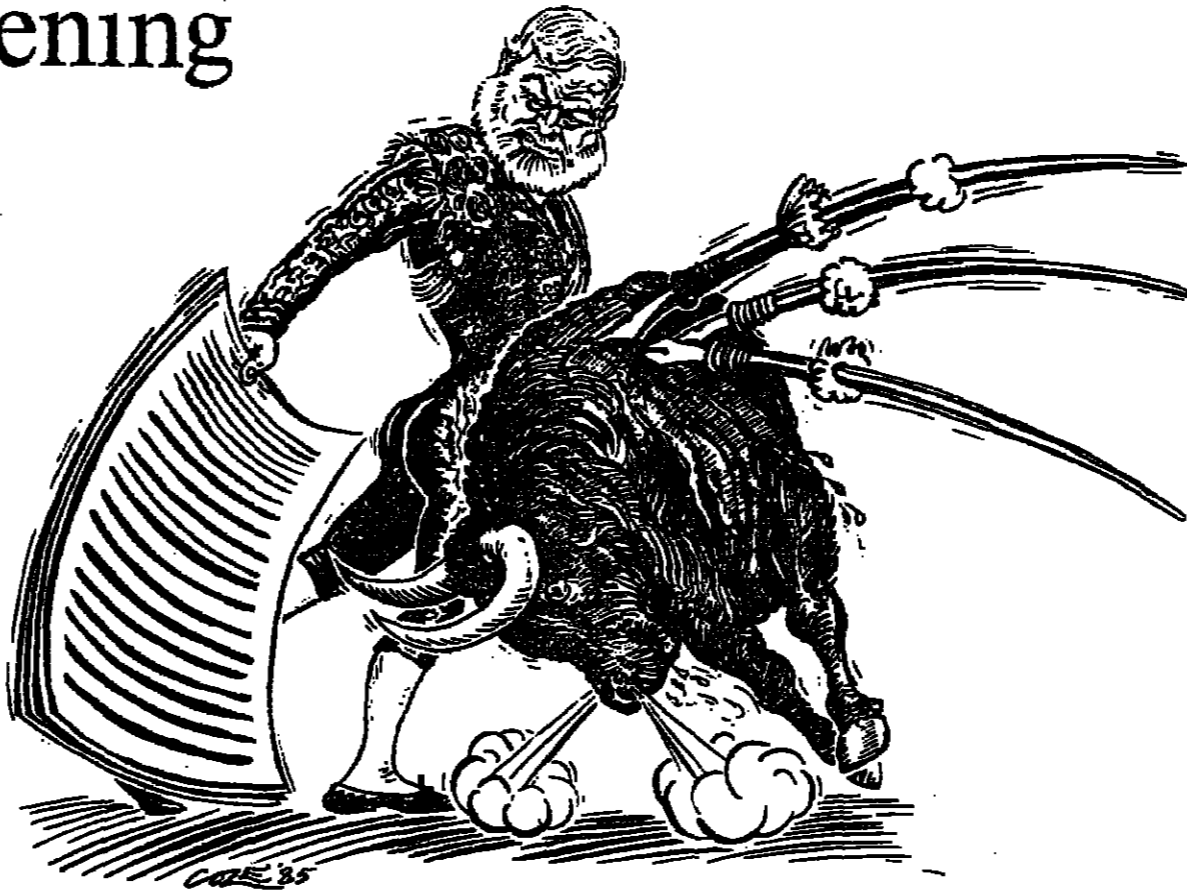
Death in the Evening

Raymond Carr on the last corrida of the Old Man of blood and bull

THE DANGEROUS SUMMER By Ernest Hemingway Hamish Hamilton, £9.95

He need not have worried about the decline of the bullfight. He came back to Spain in 1959 to cover for Life one of the most dramatic episodes in recent bull fighting history...

He came back to Spain as a famous man. It is some indication of his ignorance of Spain that when he first returned for a short stay in 1953 he feared (or perhaps half hoped) he would be turned back at the frontier as a notorious anti-Francoist...



fight to fight all over Spain. His vivid portraits of Dominguin and Ordoñez come as a relief after passages that read like the reports of a provincial bull fight correspondent...

supported by promoters to bring in the crowds, of Dominguin and Ordoñez - I saw them fight many times - was high drama indeed, and Hemingway's account makes compelling reading...

Hemingway writes with so little understanding about the Spain he loves. Visual impressions abound and they are sharp; otherwise no insights. What one might call his only sociological observation is his lament over the deluge of tourists for the bull run through the streets of Pamplona...

The professional verses of the man from the Pru

POETRY Robert Nye

When I was a boy there used to be this advertisement in which a smart and respectable bloke came striding up purposefully to sell you some insurance...

that I think this poet never wrote better than when he had much to hand in the form of material beyond his own immediate sensibility - that is, during the war years, in which he served in the Royal Navy.

Quite often he was heard to bubble. "Poets should be intelligible" Or "What determines human fate Is the class structure of the state?"

The wit and self-mocking irony implicit in making 'babble' rhyme with 'intelligible' are characteristic; but this poem dates from about 1950, and from then on in this book he finds the soul at least sufficiently profound to admit of psychological investigation in syllabic metres.

I might add that a total indifference to modishness did Fuller no harm when he was observed in an Audenish kind of introspective analysis of social situations. I must say

in the nhamms

The newly knighted Sir Ralph Harris, is keen to find a large chunk of Debenhams...

in store

consumer group management consultants who look at changing social patterns and forecasting demands.

The skull beneath the skin

FICTION Gillian Greenwood

THE SILVER AGE By James Lasdun Cape, £8.95 CRISPIN'S SPUR By Gordon Wardman Secker & Warburg, £8.95 THE MAN-EATER OF JASSAPUR By Duff Hart-Davis Cape, £8.95

In one of James Lasdun's stories, "Heart's Desire", three bright young things are the subject of the narrator's envious attention as they pose against a background of rural England at its most idyllic.

Wardman is a first novel that is unusual in that it is a contemporary political thriller set in the working-class north. We are familiar with the working-class romance or historical novel, and also with the more upmarket polemical story-telling which uses working-class characters...

Children are often the instruments of morality in Lasdun's world, innocent but knowing agents who observe, and then act instinctively, destroying the veneer that adults have so artfully applied to their lives.

Loyalty to the Raj up the Khyber

William Jackson

THE FRONTIER SCOUTS By Charles Chenevix Trench Cape, £12.95

In the spate of recent film and television productions about India the last years of the Raj have tended to crowd out the previous three centuries of successful British endeavour. The foundations of service and loyalty to the people of India, upon which the Empire was built and sustained, have been submerged in the rubble of the media pulling it down.

The Frontier Scouts is a small but timely reminder of the mutiny and the great struggle which British India was created and defended. It is a very readable pen picture of conditions on the North West Frontier from the 1870s to 1947; and it is also a worthy history of Frontier Corps, which kept the peace along it: the Chitral, Tochi, North and South Waziristan Scouts, the Karman and Zhob Militia, and the Kyber Rifles.

Monstrous regiment of good Gray men

Tom Denning

A PROSPECT OF GRAY'S INN By Francis Cowper Grays, £10

Biographies of men are interesting. Biographies of institutions are dull. But not this one. Francis Cowper combines the graces of history and literature with an exquisite style of writing. He gives us a prospect of Gray's Inn which is pleasing to all the members of the venerable institution who behold it from within - and to many who behold it from without.

But going back to earlier days: Did not Gray's Inn produce the subservient Chief Justice - Sir Henry Finch - who upheld the monstrous impost of Charles I for the ship-money; and also the mediocre John Bradshaw who, as Lord President, tried that king and sentenced him to death?

disbanded and disbarr'd for his conduct in it? Francis Cowper gives delightful sketches of the characters of today: Rose Heilbron - the present Treasurer - the first woman to be a High Court judge - who "combines striking good looks with strength of mind and tenacious industry"; Lord Shawcross - "handsome and incisive as Attorney-General", the most polished advocate of our time and the most skilful; Lord Lane - who as Lord Chief Justice has brought to the judicial office a quickness of apprehension and a robust common sense combined with complete fairness which makes it impossible to waste time in his court.

The prospect includes not only the men, but also the buildings and gardens, the Chief Justice - Sir William Scroggs - who has been condemned down the ages as the worst judge that ever sat on the English bench? Did it not produce the erratic Edward Kenealy who defended the perjurious claimant in the Tichborne case - and was

Jean Liddiard

POEMS OF THE SECOND WORLD WAR The Oasis Selection Edited by Victor Selwyn Dent, £12, paperback, £4.95

emerged, in Sir John Hackett's words, from "the explosive creative urge which develops so strongly in men and women under wartime stress."

The practical shaping of the impulse to write in wartime is fascinating, from the writing of letters home to the keeping of diaries and odd verses on Service message pads and log books, and the drafts of poems "in the unmistakable type-face... of the Service Officer".

The 300 odd poems vary greatly in their subject, approach and skill; but the British and Commonwealth contributors here do tend to share one element that distinguishes them from their Great War predecessors: it is not just that their experience of war was different, but that so also was their experience of peace. There were fewer expectations to be shattered, and all the work

Patience Wheatcroft and Beryl Dowling



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ROBERT HALE

BOOKS

The Scouts were not part of the Indian Army; but they were led by British officers specially chosen from Indian regiments. They came under the Indian Political Service, and had only three British officers in each Scout Wing, the size of an infantry battalion: all the other officers were Pathans. Such was the mutual respect and community of interest between the two races that the Pathan's loyalty to the Scouts transcended his tribal affiliations. But loyalty between different races and creeds, however close, always rests upon the knife edge of suspicion. It is a tribute to that handful of British officers that so few defections and mutinies occurred in the ruthless atmosphere of the frontier.

Chenevix Trench's descriptions of the many Scout actions from 1870 onwards bring the Frontier back to life. They are based upon the letters, diaries, and reports of those who endured and fought there. He pulls few punches, highlighting the dark as well as the lighter side of life amongst the Pathans. Those who served in India will find it absorbing. The pity is that it will not be read by those whose knowledge of India is limited to The Jewel in the Crown and Passage to India.

TIME & TIDE CONTENTS 10 CIVILISATION IN CRISIS JOHN THORN 15 THE STAR WAR CATASTROPHE MAX HASTINGS 20 TOKYO STORY MURRAY SAYLE 26 MONEY WORSHIP NICHOLAS VON HOFFMAN 29 TAKING THE ROUGH STEPHEN RAY 32 THE TAX MIDDLE 35 THE RED HERRING GEMMETT WHEATCROFT 39 INS AND OUTS AT WESTMINSTER ALAN WATKINS 41 THE CREPULOUS PILGRIMS RICHARD WEST 43 THE JEWS AND THE LEFT GAIL JOHNSON 50 THE EMPTY CHURCH RICHARD INGRAMS 52 LATEST NEWS FROM TARTARY ALISTAIR HORNE 56 MY DOCTORS AND I JEFFREY BARNARD 58 OBSERVATIONS WILLIAM REES-MOOG 60 THE CRUMBLING OF INDIA SHIVA NAIPPAUL 65 AN IMPOSSIBLY BAD HOTEL GRAHAM GREENE

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THE TIMES DIARY

'Kidnap' - a Tiny PS

Lonhro chief "Tiny" Rowland is now so engaging the government and other interested parties...

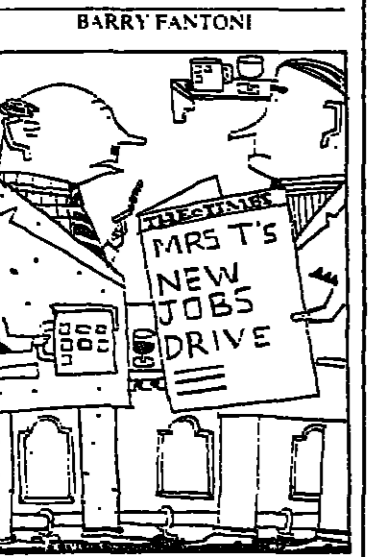
The letter was shown to Department of Trade inspectors...



Ogilvy, target of bizarre allegations by Rowland (right).

dismissed the "potential kidnappers" allegations as fanciful and without any basis in fact...

When I rang Rowland to ask if he could substantiate his allegations against Ogilvy...



'They've taken me on as a red tape cutter'

Stand up

Forget the mere million that the son of the ruler of Dubai gave Live Aid. The MCC, I learn, has been promised as much as £1.5 million...

Tsarist ghost

Lord Lambton, the former minister turned novelist, is taking a relaxed attitude to a spot of bother over his factious novel, Elizabeth and Alexandra...

Reagan - stricken by reality

Washington The hijacking of the TWA airliner to Beirut last month unleashed a powerful wave of patriotic emotion...

The two fortuitous and unrelated events might seem to strengthen the personal hold of an already popular president over his people...

The hostage crisis came as Reagan was beginning to sound to his ideological supporters dangerously pragmatic in talk about arms control...

But the nation's priority was to get the hostages home alive. So Reagan, for all his fury and frustration...

Michael Binyon explains why the present wave of sympathy could soon give way to cynicism

pragmatism. He got them home, and the nation rejoiced.

But then the questioning began on the right: where was the promised retaliation? Was Reagan's tough talk mere empty rhetoric?

It would not matter were it not for the influence of the right on the Republican Party and its increasingly ill-concealed bitterness...

No politician has yet dared to take advantage of the president's illness to score political points...

Edward Mortimer on the repressive road to democracy

Turkey, the halfway state

On summer nights in Istanbul it is pleasant to drive up the European shore of the Bosphorus...

His name is Ahmet Isvan and some years ago he was mayor of the city. The nocturnal ice-cream buying trip is for him in the nature of a pilgrimage...

Ahmet Isvan himself was detained for more than two years after the 1980 military takeover...

Isvan is always careful to say that he himself was not physically tortured during his detention...

Reha Isvan is detained in connection with a quite different case - that of the Turkish Peace Association...

Reha Isvan is now active in the new Social Democratic Party (Sodep), which emerged in last year's local elections...

He thinks the state is only a trade and economic organization, says Demirel of his former protégé...

He scorns Ozal's claim to be stabilizing the economy, pointing out that in 18 months the Turkish lira has lost half its dollar value...

They will, presumably, be allowed to compete in the next general election, due in 1988...

"He thinks the state is only a trade and economic organization," says Demirel of his former protégé...

He scorns Ozal's claim to be stabilizing the economy, pointing out that in 18 months the Turkish lira has lost half its dollar value...

Why Getty's £50m could be a mixed blessing

The National Gallery will decide soon how to spend its £50 million gift from John Paul Getty Junior...

negotiations necessary to enable receipt of the Getty money. Some £30 million has already been deposited with the gallery...

ungranted by financial restrictions imposed by the Department of the Environment.

Matthew Parris On a futile trip to nowhere

I gave a lift to three jobs the other morning - the kind who have brought this country to its knees...

I seldom tell people that I'm an MP. People are either impressed, intimidated, or contemptuous...

They asked if that was anything to do with the government. "Not really," I said. "The police?"

The (two boys were about 17 and something between punks and skinheads; whatever trouble they were looking for would obviously not involve any sort of courage...

devote himself to "spreading social democratic culture". There does seem to be greater freedom in Turkey than two years ago...

The limits of free expression have been pushed forward inch by inch, with those in the vanguard constantly exposed to arrest and prosecution...

Demirel is equally incensed at the "double standard" applied to Turkey's NATO allies...

Martial law remains in force throughout south-eastern Turkey (where the regime is fighting a guerrilla war against Kurdish separatists)...

It is, presumably, to prepare for the lifting of martial law that the controversial police bill has been passed...

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David Hewson

Matthew Parris On a futile trip to nowhere

I gave a lift to three jobs the other morning - the kind who have brought this country to its knees...

I seldom tell people that I'm an MP. People are either impressed, intimidated, or contemptuous...

They asked if that was anything to do with the government. "Not really," I said. "The police?"

The (two boys were about 17 and something between punks and skinheads; whatever trouble they were looking for would obviously not involve any sort of courage...

devote himself to "spreading social democratic culture". There does seem to be greater freedom in Turkey than two years ago...

The limits of free expression have been pushed forward inch by inch, with those in the vanguard constantly exposed to arrest and prosecution...

Demirel is equally incensed at the "double standard" applied to Turkey's NATO allies...

Martial law remains in force throughout south-eastern Turkey (where the regime is fighting a guerrilla war against Kurdish separatists)...

It is, presumably, to prepare for the lifting of martial law that the controversial police bill has been passed...

Chances are you've missed out on the Information Technology revolution. And there's more than a chance that this leaves you feeling like a wimp...

Well, here's the good news. You are not alone! Your problem is shared by thousands and thousands of people...

There's probably a branch near you where you can go and share your problems with people who share the same disability...

Together you can talk over your problems and find out exactly what this pathetic state of affairs. Where you can stand up bravely in

David Hewson

three million to one million, they will be part of the one million.

I asked about football hooliganism. Ginger said it was disgusting - no doubt to please me, because Chris giggled. Ginger had a badly scarred wrist and forearm...

I left them, blinking in the sunlight, at the service area, holding their new "Liverpool" sign...

Sympathy, in any case, is useless. These people are as irredeemable by social scientists from Essex University...

My three passengers were not very bad people, now were they at all good? No, "misunderstood", nor "interesting", nor "worthwhile underneath"...

What a strange irony that our welfare state, beloved of the left, has proved so potent to castrate the human beings from whom the socialist revolution was to come...

Ginger's mother worked; his father had "gone". Tin-Tin's mother didn't work because his father hadn't completely "gone" and sent money...

moreover... Miles Kingston Let Strawberry cream the profit

Have you failed to make the transition to a word processor? Is your typewriter not wired up to the mains?

When your telephone rings in your absence, does it just go on ringing without your voice saying: "Hello, I'm not in at the moment, but if you, er, want to leave your name and address, well, you can leave a message after the tone?"

Chances are you've missed out on the Information Technology revolution. And there's more than a chance that this leaves you feeling like a wimp...

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Advertisement for Strawberry cream, featuring text like 'moreover... Miles Kingston Let Strawberry cream the profit' and 'Italians 'se steel below'.

tile trip where

three million to one million... asked about football...

When we passed a police... shoulder standing off the...

My three passengers were... bad people, not were they...

These people will never... secret. They have nothing...

Miles Kingston

awberry ie profit

From the... of the... type of...

These... are... and new...

These... are... and new...

These... are... and new...

These... are... and new...



P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

NEW BROOMS FOR OLD

The Prime Minister should be well pleased at the reception for Lord Young's White Paper this week. It may not have said enough but it did point the Government's somewhat tattered standard in the right general direction...

are seen in the Tories' private polls to be drifting to Labour in droves - Denis Healey and the IMF rescue is part of a history lesson. Something more positive is required. The Conservatives were seen in Brecon and Radnor as a party opposed to worthwhile public spending...

run-up to the election this point will doubtless be made all the more strongly, along with all the other familiar calls for a more sophisticated, co-ordinated approach to propaganda. With the Labour party clearly a more cohesive threat than before, and with the prospect of the first serious challenge from the Alliance...

THE FALL OF MARTENS V

Belgian Cabinet crises do not usually attract much attention in this country. Few even of our most dedicated Europhiles could tell you the precise difference between the Rassemblement Wallon and the Front des Francophones, or whether a Flemish Social Christian is likely to be on speaking terms with a member of the Volksunie...

this unlooked-for political feat might encourage them to even gristlier acts of violence in the future. One does not like to give them such importance, any more than one likes to give terrorists the publicity they seek. Accordingly one is grateful for the firmness of King Baudouin in refusing to let his government resign on the issue.

Why then did M Jean Gol - deputy prime minister, minister of justice, and leader of the party which competes with that of M Notheromb for the conservative vote in Wallonia - have gone along with this procedure on Saturday, decide on Monday to resign himself in protest against M Notheromb's refusal to do so? Again, one can only guess that public reaction over the weekend convinced him that M Notheromb's conduct provided an issue worth exploiting electorally.

Future of universities

From Professor Geoffrey Goldspink Sir, If Britain is to survive and flourish in a technology-oriented free enterprise system it will surely need a good-sized pool of educated citizens. The area where I live in the United States is one of the successful "high tech" regions. Is it a coincidence that this is also an area where 60 per cent of the population go to university or college? Educated people are usually adaptable and self-confident; language and music students, for example, can readily learn to use and program computers and become successful business executives.

Two faces of Telecom

From Mrs Barbara Brill Sir, As a shareholder in British Telecom I would assure Mr Selby Boothroyd (July 18) that I do not grin whilst others bear it. The situation he describes is quite deplorable but is not new. From experience over the years I know that it has never been possible to get anything in the way of engineering work done over a weekend. What is new is the excuse which privatization has provided for the engineer.

Sense of value

From Mr Peter Craig-Raymond Sir, Diverted as I am by Peter Clarke (feature, July 5) stating that "sterling" is derived from a Lithuanian moneychanger named Esterling, can we trust a man who does not trust Hayek? "Does not, in fact, "sterling" come from steor - star - the Norse for a coin with a star on one face? This trivia aside, surely the only name for the new global unit of commodity reserve currency must be "Hayek". One Hayek, after all, has long equalled any other thousand economic philosophers. Cordially, PETER CRAIG-RAYMOND, 280 Lordship Lane, SE22, July 5.

LETTERS TO THE EDITOR

Check and balance on Ombudsman

From the Chief Executive of Charnwood Borough Council Sir, Mr H. B. McKenzie Johnston's attack (July 16) on the way in which local authorities deal with the reports of the local Ombudsman would have carried some weight if he had indicated that the Ombudsman was prepared to put his own house in order. In most instances local authorities are happy to accept the Ombudsman's report and many would not object to an extension of jurisdiction to commercial matters or to provisions aimed at ensuring the enforceability of decisions, which Mr McKenzie Johnston appears to seek in his letter.

Flaw in provision for legal access

From Deputy Assistant Commissioner Wyn Jones Sir, Ms Penny Cushing complains (July 10) of disturbance at her home by incoming telephone calls from persons detained at Stoke Newington police station. One can understand her action in taking the telephone off the hook, but an equally effective and more responsible step would have been to amend the entry in the Solicitors' Regional Directory, which represents her availability for dealing with criminal matters "in emergency" and supports this by the unusual course of providing her home telephone number. The regional directories are published by the Law Society and supplied to all police stations in the Metropolitan, showing the type of work individual solicitors are prepared to undertake and providing such particulars as the solicitors themselves authorise. This directory has always been shown to persons detained at police stations in London and who require the services of a solicitor.

Threat to trees

From Dr David Wainhouse Sir, The scale insect causing infestations on trees described by Dr Tucker (July 13) is the horse chestnut scale Pulvinaria regalis. Its common name is something of a misnomer because, as he rightly observes, it is found on a wide range of broad-leaved trees. The London plant however seems to be largely immune from attack and attempts by us at this research station to induce infestation have failed. (For background, see New Scientist, April 5, 1984.) Most of the life cycle is spent feeding invisibly on leaves in summer or on small twigs in winter so the pollarding described by Dr Tucker could reduce these stages prior to their migration to local authorities and complainants by way of an appeal to the High Court or an appropriate administrative tribunal.

Uses of sociology

From the Reverend Professor David Martin Sir, It is a pity so acute a columnist as Ronald Butt has joined (July 4) in the constant and endless denigration of sociology as a "soft option" and not a "genuine discipline". If he would only set out his criteria for what constitutes a discipline (or a science) he would find that many prestigious areas of intellectual activity fail to meet them and that sociology succeeds in meeting most of them. After all, sociology possesses a fundamental subject matter in the cultural patterns and institutional structures of human association and means of power, their dynamics and the bases of their continuity. To this subject matter sociologists bring the basic logic of scientific inquiry and inference, whether deployed in systematic comparison or statistical manipulation.

Missenden Abbey fire

From the Reverend P. F. Hebdan Sir, Many must mourn the awful loss of Missenden Abbey, by fire, as reported in The Times (July 13). One gathers quite a few in Great Missenden connect this fiery end to Missenden Abbey with an earlier, spiritual shock when monks long buried in the chancel of the ancient Abbey Church of St Mary of Missenden were exposed to public gaze before being carted off for archaeological examination. Though our much-loved abbey is no more, who - in light of this catastrophe - dares to contemplate what next to expect unless, without further ado, the monks' sacred remains be returned to the abbey for reverent re-burial in their appointed place? Yours faithfully, PETER HEBDAN, (Warden of Missenden 1974-1984), 7 King Edward's Drive, Harrogate, North Yorkshire, July 14.

Ornithological detail

From the Headmaster of Primrose Hill Church of England School Sir, Five ducklings hatched in our school incubator prompted the question from a class of six year olds, "How many boys and girls are there?" I explained that it was very difficult to sex baby ducks, and as a result numerous suggestions were forthcoming. Among those worthy of note: "The girls will lay eggs," "Pick them up and turn them over," "Watch which way they go to the toilet." Yours sincerely, G. M. AYLIFFE, Headmaster, Primrose Hill Church of England School, Lydney, Gloucestershire, July 8.

Staff of leadership

From the Director of the Design Council Sir, Your leader (July 11) about Laura Ashley says all the right things. All of us who believe that sound marketing and design mean better business are delighted at her example. She has triumphed in a market which is particularly vulnerable to low-cost competition simply by creating products which people want to buy, because they are attractive and are sensibly priced. Why cannot all companies who make products have strong design

Orange marches

From Mr G. B. Timms Sir, It is surely time that the Ulster Orangemen grew up and abandoned their provocative and childish marches and demonstrations. They prate much about loyalty, but are loyal to no one but themselves. I am by nature a moderate-minded man, but I have come to regard them as a painful thorn in the side of the United Kingdom, which one would be glad to be rid of. If it were not that I wish Eire no harm, I would say that it is welcome to them. Yours faithfully, G. B. TIMMS, Cleve Lodge, Minster-in-Thanel, Ramsgate, Kent.

On This Day

JULY 18, 1904 The National Trust was founded in 1895 by Miss Octavia Hill, Sir Robert Hunter and Canon H. D. Rawnsley. More than 530,000 acres are now under its protection; its members number more than one million. THE NATIONALIZATION OF ULLSWATER. Two years ago a hundred acres on the shores of Derwentwater were purchased by the National Trust, and became in the fullest sense a national possession, secure in perpetuity from the greedy hands of the builder, and dedicated always to the enjoyment of the public. The same body (the annual meeting of which The Times has just reported) now appeals to the public for the means of buying a little footing on the shores of Ullswater. This time the venture is on a larger scale. The estate purchased on Derwentwater was but little over a hundred acres; that on Ullswater exceeds 700. Brandlehow is a beautiful tract of woodland at the foot of Catbells; Gowbarrow is itself one of the mountains which form the setting of Ullswater. From Brandlehow one can hear the waters of Lodore on the slopes of Gowbarrow, and included in the property offered to the public is the Aira Force, perhaps the most remarkable cascade in the Lake District. The proposal of the National Trust is, indeed, only in harmony with the grander proportions of the lake to which it relates. Ullswater is a large sheet of water, and the hills which surround it run in bold outlines and large spaces. The slopes and crags of the surrounding fells descend steeply from the waterside to a height of 1,500ft. mark the point on the western shore of the lake where the scenery assumes a mountain tone. From here to the eastern shore mere miles is a magnificent ravine, where the light and shade play over rock and fell, and far into the spring the snow lies in cold hollows cradled in black heather and brown bracken, while the rippling of the water is heard in the distance. There are, indeed, few of such hollows to be found in Gowbarrow, for its slopes descend southwards, and only on its easternmost hummocks does the wind blow from the west it falls steeply to the narrow plain, down which the Aira tumbles to the lake through a tangle of oak and ash. On the opposite side of the plain runs the high road from Troutbeck Station to Ullswater, and above the lake the narrow road from Troutbeck to Patterdale. Between this road and the water is a narrow margin of rough wood and undergrowth, and here it was that Wordsworth wandered "lonely on a cliff-side" and beheld the scene of daffodils dancing their golden heads in the light wind. Such an exquisite union of meadow and wood and lake, it would be difficult to find even in that region of delicate and tender beauty, the Lake District. This lovely possession, including a large portion of the lake-beds, the National Trust offers to the nation. The price asked, £12,000, represents but £15 an acre. Brandlehow cost over £200 an acre. Many are anxious that Gowbarrow contains building sites which may at any moment come into the market. A motor-car will take a resident to Troutbeck, only two or three stations from Penrith, on the main line of the North-Western Railway, in a quarter of an hour, and Penrith itself may be reached in less than an hour, indeed a motor service for excursionists from Penrith to Patterdale is said to be projected for this autumn. No more ancient spaces and make places hitherto remote possible for the residence of the wealthy, but busy, man. In a few years country houses will spring up on the shore of Ullswater, and the slopes of Gowbarrow, Deer Park, if still in the market, will be one of the first places selected for building. In that event the public will be confined to the high roads, lake shore, hill-side wood, and leafy crag will be lost to them. Let the present opportunity be seized, and Ullswater will in effect be nationalized, and fortune may be defied to rob the public of its enjoyment.

Lured to Dartington

From Sir William Glock Sir, The shining inaccuracy of the paragraph on page 18 of today's Times (July 13) under the heading of "Prized hall", needs perhaps a word of comment. Of the first three composers mentioned as musical celebrities who have been lured to the Dartington Summer School, Stravinsky came as a visitor in 1957 but did not "act as a composer-in-residence". Poulenc never came at all, nor did Boulez (though he was invited in 1957). "The elusive" Harrison Birtwistle, now apparently tempted to Dartington for the first time, he took composition classes at the school in 1969, 1970, 1971 and 1972. Yours faithfully, WILLIAM GLOCK, Vine House, Brightwell cum Sowell, Oxfordshire, July 13.

Years of discretion

From Mr Desmond Parkinson Sir, The acceptance of Sir Antony Part's definition of old age as "10 years older than I am at any one time" (July 13) must be subject to one important qualification: it need not preclude contemptuous reference to someone 10 years younger than oneself as "that old man". Yours faithfully, DESMOND PARKINSON, Glebe House, Woolston Road, North Cadbury, Yeovil, Somerset, July 13.

No sauce for gander

From Mr Peter Hart Sir, I find it depressing that, on the day of publication of a White Paper promising easing of regulations for small businesses, I should receive a notice from HM Customs and Excise that I must retain my VAT records for six years. Yours faithfully, PETER HART, 10 Barley Mow Passage, W4, July 17.

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THE ARTS

Theatre Stratford's new story-tellers

The Dillen The Other Place

Mary, after the Queen

Whitbread Flowers Warehouse

Until the appearance of Angela Hewins' *The Dillen* in 1981, modern Stratford-upon-Avon was overwhelmingly associated with the name of one family - the Flowers; the Medici-like clan who held sway over the town's civic and cultural affairs from their cloud-capped brewery.

With the publication of *The Dillen* and its staging by the RSC, Flowers must henceforth share their fame with the Hewins family; a working-class Stratford dynasty who have nothing to do with the Shakespeare dynasty except that, as they speak, it is in voices that would have been at home in Justice Shallow's orchard.

In *The Dillen*, Mrs Hewins told the story of her husband's grandfather, George, a man for whom aural history might have been invented. Interviewed in his mid-90s, he emerged as a master story-teller whose account of his own life also furnished a history of working-class Stratford from the 1880s to the end of the Great War.

To this book, Mrs Hewins has now added a companion autobiography by George's youngest and still surviving daughter. "I'll call her Mary," her mother announced. "I'll call her Queen" which in turn has become another RSC show, again adapted by Ron Hutchinson.

Although *Mary* begins from where *The Dillen* comes to an

end, Mrs Hewins is careful not to call it a sequel. It presents some of the main characters through different eyes, and although Mary has a tale worth telling and is blessed with rare emotional candour, she is no match for her father as a narrator. As she says of him herself, "he was a real devil with words".

The contrast between the two books is directly reflected in Barry Kyle's two productions. George's narrative is crammed with particular incidents in particular places and the show leads the audience out of *The Other Place* to follow the cast (boosted with Stratford residents and a silver band) on a three-hour promenade round a series of prepared outdoor locations. No one who makes this journey will ever again be in danger of viewing a Stratford as a picturesque bardic backdrop.

For *Mary*, the audience re-assembles in the Whitbread Flowers Warehouse, a temporarily converted 399-seat playing space on the Birmingham road, and stay there for the rest of the evening.

As in *The Dillen*, Mr Hutchinson divides the main character into an elder and a younger self (Peggy Mount and Jennifer Lander) and brings in crowds of locals as schoolchildren, railway passengers, and brewery employees. The story, however, is much more generalised and self-absorbed; and a quick reading of the text suggests that theatrical ingenuity has been pushed to the limit to create a show.

Mr Hutchinson conflates episodes from the book and draws on unused material from *The Dillen*. The production likewise goes in for broad company effects. Of a works outing to Blackpool, Mary writes that all she enjoyed was



An honest slice of life: randy femininity in Flower's bottling plant with Mary (Jennifer Lander) far left

the train journey. On stage, this becomes a "Lullaby of Broadway" production number with beach balls. Repeated routines of this kind are apt to engulf the history of a particular family in a sub-satiric little England revue.

Beneath these raucous flourishes, the play is as honest and revealing as its predecessor. Post-war poverty is marginally less grinding, but we are still at home in what Ronald Blythe calls the "cheerful, dreadful England that would do for you if it could".

After the heroic vitality of George's early years, the family

have succumbed to a mood of deflated anger. Rows perpetually flare between the overworked mother (Susan Colver) and the heavily-drinking George (Ron Cook).

The house which they occupy as church-school caretakers is grossly overcrowded; with result that can be as comic as when one of the sons invites a bedeviled girlfriend to teach him the violin upstairs; or heart-breaking as when Jess, geant of the children, contracts TB and is transported to a wind-swept hospital leaving her precious collection of glass trinkets behind.

Mary herself, like her father, is handy and strongly-seeded. The show follows her early experiments, parading Sheep Street is garters with bells before she falls for a grammar school boy simply on the strength of his beautiful hair. Feelings, she says, are like a river; "pulling you where you don't want to go, where you know it's dangerous".

The affair reaches a blood-thirsty climax when her brother beats the boy to a pulp for not being "one of us"; leaving Mary with a baby for which the vicar orders her out of the house. Episodes like that bring the

tribal laws of England brutally to the surface. Things begin to change in the war with a great explosion of randy femininity in Flower's bottling department, and Mary's emergence as a talented mechanic. The quality of the show is that it does not make too much of this; and stays true to her own description of life as a "flower on a rubbish heap".

Played on a traverse stage bounded by two platforms, this is not the epic it appears, but a piercingly honest slice of life worthy of George's daughter.

Irving Wardle

Television Making much of the missing Mozart

The promise made for last night's documentary Mozart's Unfinished (Channel 4) was that it would capture "a very special moment in music", when Peter Wilby, a composer and lecturer at Leeds University, presented his completion of Mozart's Triple Concerto. "Moment" was certainly within the bounds of accuracy, since the finished work, performed by the Amadeus Trio, was only twelve minutes long, as against the original fragment of four minutes.

Around this moment was piled a great deal of glamorous-looking background, described, with less accuracy, as an investigation. Exactly what was to be investigated was not clear: the interviewer, John Julius Norwich, twice asked Peter Wilby why any of Mozart's incomplete pieces should need finishing, but this was firmly described by the composer as a "question of duty to Mozart".

The 40 remaining minutes or so were diversely padded out with scenes from the life of young Amadeus, for which the audience had no doubt been prepared by the feature film of the same name. There now appears something sinister in the cycle of human regard which can sweep an individual from child prodigy, via a pauper's grave, to the status of quintessential genius and then down to the role of Superbrat.

At least Sean Wilson, the actor playing Mozart, had exactly the looks of that pop-eyed prof on all those boxes to Mozartkugeln chocolates in Salzburg.

There also seems to be something sinister about California's so-called Nobel sperm bank - now apparently reduced to one man operating door-to-door deliveries of high-grade genetic material from a truck loaded with tanks of liquid nitrogen. Exactly what disturbs people was also unclear from the last programme in Desmond Wilcox's series *The Visit* (BBC1).

The documentary concentrated on a Pasadena psychologist, Afton Blake, who has already told her story in a large number of publications throughout the world. She has a two-year-old son by the mysterious "Donor 28", and is now planning the conception of another child. Afton's mother remarked that found - notably Afton's brother - men the idea of such independent conceptions disturbing. The proprietor of the sperm bank, whose fees were not investigated, pointed out that artificial insemination worked fine in the dairy industry.

The programme's contribution to the body of knowledge about this operation was to trace Donor 28, a young Californian computer scientist who wanted to preserve his anonymity in case his mother felt "uncomfortable" about his donations.

One was left with a distinct feeling of sadness that these two attractive, intelligent and fertile people would have remained childless without the intervention of the commercial agency which had linked them in so bleak a fashion.

Celia Brayfield

Opera Uncanny double bill

Aunt Caroline's Will/Prima Donna Royal College of Music

Arthur Benjamin's *Prima Donna* and Albert Roussel's *Aunt Caroline's Will* share not only the same composition date (1933) but certain strange plot similarities within their one-act formats. The Australian's low Venetian farce is about a rich uncle, rival soprano who deliver catty repartee in strict canon, and a serving maid who finally turns up trumps. Roussel's sophisticated comedy, set in the Paris of his own day, involves a rich aunt, her rival niece, and her chauffeur who finally inherits her fortune.

In this RCM Opera School double-bill Roussel's piece seemed distinctly the superior product, offering a typically Gallic debunking of both the Church and middle-class morality as poor Aunt Caroline's ashes, barely cooled after cremation, preside centre-stage over the most indecorous going-on. The score, unpretentious yet elegantly orchestrated, is tailored superbly to the action, and this cast sang it well, capturing much of the black

humour. Ann Liebeck's nurse had the prettiest tunes, and she delivered them gracefully, while Gerald Finley revealed a good comic touch and a promising baritone voice as the notary.

Perhaps *Prima Donna* impressed less because here the producer, John Elliot, seemed less confident of his touch. He generated plenty of knockabout fun involving plates of spaghetti and such like, but failed to drill his cast into delivering lines with the quick-fire dryness their 1930s ingenuosness requires. Statements like "She's as well frequented as the Grand Canal" hardly need to be laboured.

Still, Benjamin's music - though not reaching the heights of his earlier hit *The Devil Take Her Heaven* - intrigues intriguingly between Richard Strauss and Jerome Kern, and with Vilém Tausky in the pit the orchestral interludes had an apposite period lushness, the odd ragged edge notwithstanding. On stage, as in the Roussel, the women outshone the men, with Susan Burgess and Lynne McAdam entering with spirit into their coloratura contest. Further performances at the college until tomorrow.

Richard Morrison

Concert Stockholm Sinfonietta/Saraste Baltic Exchange

Although it was certainly apposite that my first visit to the Baltic Exchange should be to hear the Stockholm Sinfonietta, the venue was not wholly satisfactory. Marble walls and string orchestras are not ideal partners, and this much of the detail in Haydn's Symphony No. 44, the "funeral" was lost among the columns and the stained glass.

The Finnish conductor Jukka-Pekka Saraste, though, is too committed a musician to allow the music to float along without engaging the senses. He exploited the ensemble's strengths in a restrained, though poetic, use of full string tone in Nielsen's *Little Sinfonia*, Op 1 and shaped the *adagio* from the Dvořák Serenade, Op 22 with a deft-textured luminosity that created a charming effect.

confusion of the post-war years. Saraste was much more attuned to the relaxed and idyllic world of Dvořák.

The ensemble, making their debut, was presented almost entirely in the guise of a string orchestra though a small wind section was scripted for the Haydn. It was an accident-prone horn-player who nearly sabotaged this roundly-phrased reading, although Saraste perhaps leans too much towards sweetness to do full justice to the deeper aspects of the score.

But certainly my ideas of Scandinavia's paleness were banished: Nielsen had a determined individuality and Lidholm some virile ideas that Saraste's rather meek treatment could not obscure.

James Methuen-Campbell

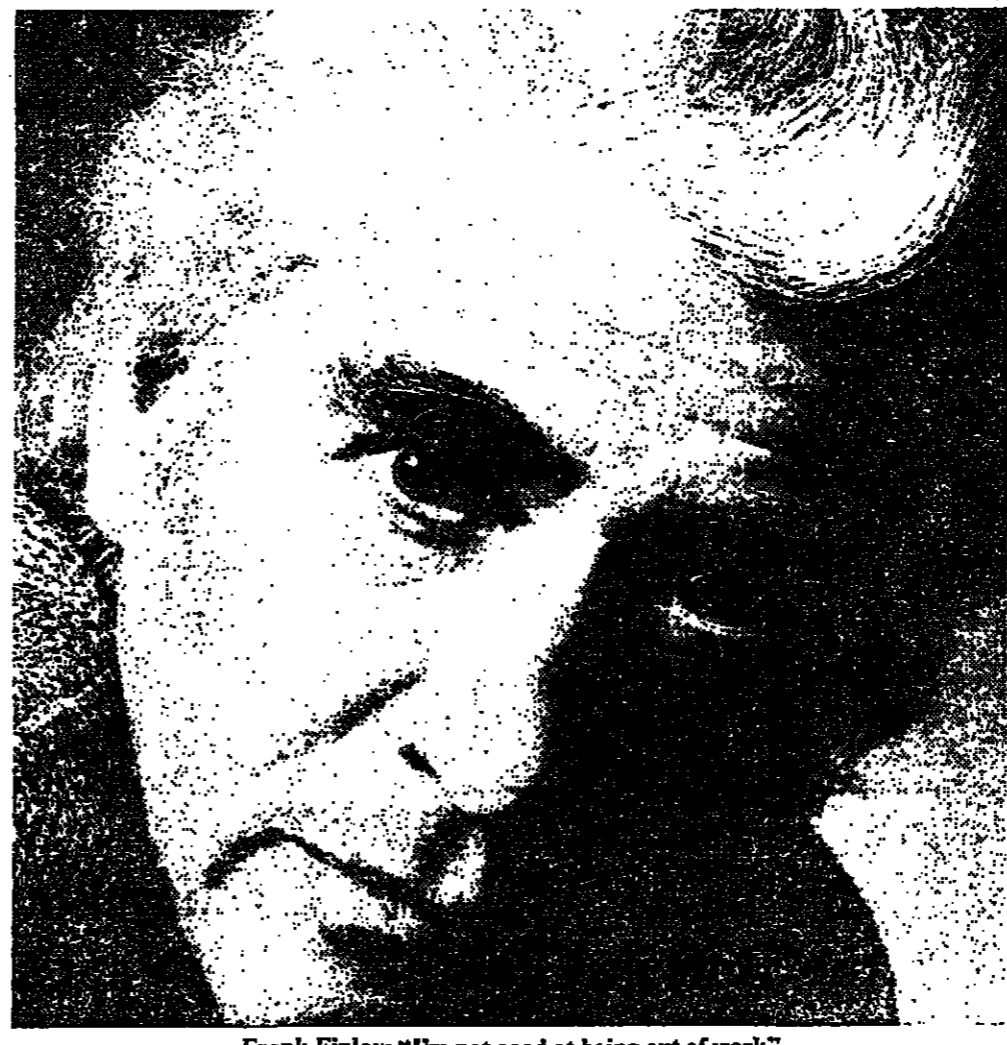
After a squall or two the musical "Mutiny" finally sets sail tonight. Sheridan Morley talks to Captain Bligh in the person of Frank Finlay

Ship-shape and singing for his supper

For a classical leading man who recently hit tabloid-paper headlines as "Actor with CBE in sex film scandal", Frank Finlay was looking remarkably unscandalous in a dark suit and Garrick Club tie having breakfast at the Waldorf. True, he was on his way to a flogging, but then again it was not that kind of a flogging. Tonight he opens at the Piccadilly as Captain Bligh in *Mutiny!*, a new David Essex musical which has been so long-awaited that several people are under the impression they must already have seen it.

"I suppose it was about two years," says Finlay. "That we started to work on the album but since then there's been a lot of rewriting and David went out to Tahiti to research it, and then we had to wait until we were all free again, and when we were there wasn't a theatre, so then we had to wait for that. These things take time. Especially for me, I'm not really a singer at all, just an actor who happens to sing in a light baritone." Moreover he had to be coaxed back on to the musical stage by Essex after a less than wonderful first experience there a decade or so ago, when he played Henry VIII in a catastrophic Tudor romp called *Kings and Clowns*.

"Fity, that. We started out quite well with a John Mortimer script but gradually everything fell apart and the producer had to take to a motorbike to save money on taxis. I didn't sing another note for years afterwards, but then David came to see me in *Amadeus* and thought I looked remarkably like Captain Bligh, so he came backstage and we started talking. Then I had to go off to a film in Rome but I found a marvellous singing teacher who spoke no English and, while her husband played the piano and hummed at me, I sort of remembered how to do it.



Frank Finlay: "I'm not good at being out of work"

care for that. But it was the films that cast him as the villain: history is never that simple.

Assuming they are not scuppered by a musician's strike or an unduly hostile press, Finlay reckons he will be spending the next year afloat at the Piccadilly.

"After *Amadeus* and then the Haymarket *Cherry Orchard* I had really meant to stay in films for a while and earn some money. I rather missed out there when I was Oscar-nominated for *Othello* with Olivier; I was still under contract to the National and so I had to turn down a lot of work in Hollywood. I missed a Bond film and several others, though lately I've been making up for that with *Arch of Triumph* and then *Christmas Carol* and *Zakharov* with Glenda Jackson and a sci-fi called *The Life Force* and then Freud in 1979. I suppose it was being so eager to film that got me into all the trouble with *The Key*. Mind you, not everyone was scandalized by that; in Italy it did so well they gave me a golden cinema ticket."

While they were awaiting the right theatre for *Mutiny!* and changing over directors as Terry Hands gave way to Michael Bogdanov, Finlay had one of his rare periods out of work.

"Those are always very unsettling, especially as I'd had a very crowded ten years playing *Cham*, *Voltaire*, *Cassanova*, *Hitler*, *Sancho Panza* and *Salieri* among others. Suddenly

all you've got are the voiceovers and that's not the worrying part. It's not good at being out of work." It is not something of which he has had that much experience in the thirty years since he first arrived in London pushing all his worldly possessions in a pram which also contained his eldest son. He had come from Farnworth, near Bolton, where he was born 58 years ago, the son of a battery storekeeper.

"I don't know what really got me into the theatre: the only relatives I ever had there were some distant Scots cousins who had a music-hall act called The Finlay Brothers. I left school at 14, became a butcher's assistant for a while, and then thought I might one day get to be a meat inspector. But somehow I'd started acting in amateur groups (I was a Mikado at school, not good but noisy) and then one summer holiday I got into a rep company in Troon and eventually I landed up on a scholarship to RADA. It wasn't a bad time to be there: Finney, O'Toole before he had his nose redone, Alan Bates, Roy Kinnear and Brian Pringle were all in my year, and John Stride used to win all the prizes. But it was still the time when the reps were doing a lot of Coward and Rattigan, so we all spent our pupils fervently trying to lose North County accents. Then, within two years of our leaving, they had to have a full-time voice coach teaching the students how to sound as if they came from up North."

"Bligh is really a dramatic role, and the first thing you have to do is try to forget Charles Laughton. I didn't go to see either of the Trevor Howard and Anthony Hopkins film versions, especially after I knew I was going to play it myself, but I had done a lot of research. Bligh was much misunderstood as a sailor: he had a bad temper and a vicious tongue, but even Fletcher Christian sailed with him three times and looked up to him as a father-figure before the mutiny. Every morning on the way to rehearsal, I pass Bligh's tombstone just by Lambeth Palace: he died by admiral in Bond Street, you know, having kept 18 men alive in a boat on the open sea for 47 days, existing on a ration of one and a half ounces of bread per man per day. They travelled 3,600 miles, largely on his will power.

"The mutiny was never really meant to happen at all; Christian was just going to drift off on his own in a small boat. But then some of his mates decided to join him. Bligh was asleep at the time and they brought him up on deck in his nightshirt. I don't think he

US opera Ring of confidence

Götterdämmerung San Francisco

As the director Nikolaus Lehnhoff had promised, many of the impossible things Wagner asked for took place before our eyes and ears in the closing moments of the San Francisco Opera's new *Götterdämmerung* - which ended its first new Ring cycle in 13 years, its third in all, and by any measure its most important.

Siegfried burned, under a great tent of logs; Brünnhilde ran (horsemless) into his flames; the Gibichung Hall flew all to pieces. The Rhine - or at least a great deal of dry-ice steam - "overflowed": the stage; the Rhinemaidens, almost invisible through the steam, dragged off the wretched Hagen.

Then, to show he was not handcuffed to Wagner's stage directions, but a contemporary European director, Mr Lehnhoff had his Loge - a cynical, morning-suited Victorian attorney - mount the steps of the old ruin, backed by nothing but a Caspar-David Friedrich ice-floe, to pose proudly and sternly.

The major visual images are realistic and natural, forever verging on the surrealistic, the supernatural, thanks to artful selectivity and lighting. The cues throughout came from Friedrich, the early 19th-century romantic realist. Erda's rich motifs, and the producers' own anti-abstract tastes, led them to create settings of astonishing power and minutely meaningful detail.

No one in the large cast was more impressive than the Hungarian soprano Eva Marton, who has now given San Francisco her first Brünnhilde in both *Siegfried* and *Götterdämmerung*. Singing every note flawlessly, gorgeously, and with house-filling power, she also portrayed the human Brünnhilde's wild range of passions in very convincing fashion. Her deceived and deceiving Sieg-

fried was Rene Kollo, another winning singing actor, slightly more controlled (and better for it) than last year.

Helga Dernesch (*Die Walküre* Fricka, First Norn, Walthtraute) is the ideal performer for Lehnhoff's style of "luminous realism"; she is at once razor-sharp and compellingly stylized. Peter Hoffman (Siegfried) was somewhat thinner of timbre and less varied of temper than in 1983; he seemed to be depending more on good looks, a credible swagger and sound histrionic style than on what he might have done with Wagner's notes.

James Morris in his first Wotan, sang like a scraph, a true golden-wood bass; but he mainly pooled about with cape and spear. Thomas Stewart (the *Siegfried* Wanderer) remains dominating Wotan, even bent in decline. His familiar, resonant voice began to face rather too early, however.

The conductor Edo de Waart (who has just left San Francisco for the Netherlands Opera) seemed to be using a strange strategy of gradually opening, overlapping dynamics and expression, like a series of larger and larger flowers coming to bloom. Each evening grew in brilliance and emotional force towards the end; and each of the four evenings was more powerful than its predecessor.

David Littlejohn

● This year's South Bank Summer Music opens, on August 18, with an unusual marriage of idioms when the English Chamber Orchestra, under Sir Alexander Gibson, is joined by the Irish pipist Liam O'Flynn for the British premiere of Shaun Davey's *The Brúnaid i nGairbh*. Following last year's *Cúpa and Death*, the Consort of Musicke, directed by Anthony Rooley, stage *The Marriage of Pantalone*, the recreation of a typical commedia dell'arte plot with music by composers of the period (August 31 and September 1).

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Either one could turn Debenhams round. You are being offered both of them.

On the left Ralph Halpern.

Under his leadership the Burton Group has been transformed from an unprofitable and outdated outfitters into one of the brightest stars in British High Streets.

And so it stands today a successful fashion retailer with an unbroken string of increasing profits behind it.

On the right, Sir Terence Conran, chairman of Habitat/Mothercare and arguably the most influential designer that Britain has yet produced.

If Debenhams were looking to appoint a new chief executive they would have a difficult

job choosing between them.

As a Debenhams shareholder you don't have to. You are being offered both.

Compare the achievements of these two gentlemen with the lack lustre performance of Debenhams current management.

Consider their respective profit records, the dividends paid, the rise in share price.

Check their growth in market share and their success with new product development.

And what about the flair needed to succeed in our ever-changing high streets?

Answer these questions and there will be no question in your mind about accepting our offer.

With Halpern and Conran there will be life after Debenhams.

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FINANCE AND INDUSTRY
Executive Editor Kenneth Fleet

The Old Lady dampens rate cut enthusiasm

A week is a long time in banking, as Harold Wilson might have said. Last week, the Bank of England, was egging on the clearers to cut base rates by half a point. Yesterday, the maiden aunt aspects of the Bank's split personality took over and it primly rejected market pressure for a further half-point cut.

The pressure had come from another robust performance by the pound. As the foreign exchanges analysed the outpourings of Paul Volcker, the chairman of the US Federal Reserve Board, and revised downwards expectations for today's provisional American gross national product figures for the second quarter, the dollar was again everyone's favourite sell.

The pound rose to \$1.42 in the morning, three cents up and its highest since April last year. It ended at \$1.4122, a net gain of 2.47 cents on the day. The pound was also in demand, albeit more modestly, against other currencies. At one stage it was three pence up against the mark, closing only a quarter of a penny up at DM4.0072. The sterling index gained 0.7 to 83.8.

In the midst of all this excitement, the money markets could hardly fail to respond. Three-month interbank rate dipped to 11 $\frac{1}{4}$ -11 $\frac{1}{2}$ per cent, before closing at 11 $\frac{1}{4}$ -11 $\frac{1}{2}$, a quarter point down on the day.

When the money market excitement started to look as if it was getting out of hand, however, the Bank stepped in with the cold sponge. It summoned the discount houses after lunch for "2.30 lending" and informed them that the only rate that was on offer was the penal one of 12 per cent. In other words, base rates stay at 12 per cent for the time being, although it is important not to read too much, either into one day's market movements, or into one day's response by the Bank of those movements.

Another half a point now would have helped to speed the building societies to a mortgage rate cut. It would have gone down well with the industry. The gilt edge market, with £600 million of funding announced yesterday, was also changing at the bit for lower base rates.

Unpopular though they may have seemed, the Bank's tactics yesterday were sensible. First, there was a clear signal to the market. Second, there is nothing to be lost by waiting until after today's American GNP figures - with market expectations for a 1 to 2 per cent rise, and the meeting of the Organization of Petroleum Exporting Countries on Monday.

Should the pound remain strong after these events, we are entitled to expect lower base rates. This would be in line with the Chancellor's observation earlier this week, in evidence to the Treasury & Civil Service Committee, that a rising pound would allow the downward pressure on inflation to be maintained with lower interest rates.

Monopolies: the old order changes

The political and commercial implications of yesterday's speech on privatization by Mr John Moore should not be underestimated. The Financial Secretary to the Treasury took the opportunity of opening a new dealing room for Hoare Govett, one of the stockbroking firms most closely involved in the privatization programme, to review in intriguing detail the Government's record and policy in this controversial area.

Mr Moore correctly asserted that privatization was bringing about a fundamental change in the operation and efficiency of key sections of the British economy, and that its success in so doing was self-evident.

So it is. British Telecommunications, British Aerospace, Cable and Wireless, National Freight Corporation, Amersham International - the list is long and distinguished. Even where the occasional one has not set the stock market alight, such as Britoil, it would be hard to deny that its performance (and its contribution to the Exchequer) has been enhanced by being freed from the politically forged shackles of Whitehall.

Where Mr Moore's speech broke new ground, in presentational terms at least, was in his claim that privatization policies had developed since 1979 to the point where "regulated private ownership of natural monopolies is preferable to nationalization."

That is a political matter to be compared in significance with the late Herbert Morrison's declared ambition to place the banner of nationalization on the commanding heights of the economy.

While Mr Moore's standard leaves room for much debate on the question of what constitutes a "natural" monopoly, its importance lies in the implication that a regulatory framework is now in place which can protect the interests of customers and employees without curbing the commercial instincts of these monopolies.

This is crystallized in the example of British Telecom, whose licence imposes real price reductions and the requirement to serve the public interest through the provision of rural phone boxes and the 999 service. Those constraints, Mr Moore believes, will, if anything, force the management of British Telecom to be more enterprising and more efficient than otherwise. British Gas can expect similar curbs.

Suppliers of the privatized monopolies may be forgiven a wry grimace. In the brave new world they are to be exposed to increased competition which will be so fierce that they will export more aggressively and innovate like fury. Suppliers believe. British Telecom is not too aggressive.

The effect of Mr Moore's declaration is to put the onus firmly on his political opponents to justify renationalization, or even to say why privatization should cease. By the time of the next election, there may be enough new shareholders among the electorate to take the subject out of the political arena altogether.

Why company law needs action - and care

Lord Young's White Paper on cutting regulations for small business was notably cautious about company law. A paper on company law reform prepared by Dr Len Sealy for discussion at the Institute of Directors today amply demonstrates why both action and great care are needed.

Dr Sealy lists a series of formalities and complexities that have become set in even the latest versions of the Companies Acts and could probably be swept away for all companies, not just small ones. Do we really need par value shares or all the formalities of meetings and signatures that are so often honoured in the breach?

The centre of the problem for small companies, however, may simply be that there are too many of them. Dr Sealy's starting point for reform is that an astonishing 49 per cent of companies were in default of their obligations to file accounts at Companies House at the end of last year. The present target of reducing this to 20 per cent is hardly adequate. Dr Sealy, with others, takes the traditional permissive line that the only way to redress this is to make the law sufficiently convenient that companies will want to conform.

There is a simpler solution. Lord Young has rightly proposed that companies should be sent reminders in advance and need to fill in one document rather than two. Once this is properly instituted, limited liability should operate like motor insurance. If you fail to file (pay your premium), limited liability would automatically lapse.

The privilege of limited liability has already been made more permissive by accounting concessions. It should not be cheapened any further. Otherwise people trading with such companies, now dismissed as "the consumer lobby", would be wise to assume the worst.

Many of the new businessmen we need to help over administration do not require limited companies at all and might be better off without them. When it comes to borrowing money (as opposed to credit from the public), proprietors often find they cannot limit their liability anyway. The limited liability company has become far too much of an off-the-shelf item, automatically but wrongly seen as being as vital as a telephone.

The concept of limited liability needs to be protected for where it is needed. Within that, the principle should be to minimise controls and maximise disclosure. Yet as soon as the question of simpler accounting, for instance, comes up, that principle is in danger of being forgotten.

Dr Sealy is honest enough to grasp this nettle. "The time has now come to question the value of disclosure", he says. Maybe. If that is done, however, it will surely be found that less disclosure will lead to more control.

Volcker gives strong warning on 'disquieting' US economy

From Bailey Morris, Washington

The dollar remained weak in world currency markets yesterday as Mr Paul Volcker, chairman of the US Federal Reserve Board, played down the role of monetary policy in countering high budget deficits and strongly defended the central bank's decision to sanction an easier monetary stance.

He cited "gross imbalances" in the American economy as being beyond the scope of money supply control.

In perhaps his strongest warning so far, Mr Volcker said, however, that monetary policy alone cannot continue indefinitely to hold up an economy exhibiting such "disquieting" signs.

It was in this vein that he repeated his appeal to other nations that they begin bearing more responsibility for the health of the global economy fostering "more expansion at home" in their domestic economies. He indicated the powerful US economic engine has gone as far as it can go in palliating along other economies.



Paul Volcker: putting more emphasis on deficits

Mr Volcker attempted to allay Congressional fears that the easier monetary policy, following a traditional pattern, would lead to a new round of inflation.

Congressional critics were particularly concerned that the recent fall in the dollar would turn into a full-scale retreat, resulting in a surge in inflation.

But Mr Volcker, while agreeing that a precipitous drop in the dollar would be dangerous,

said other signs pointing to renewed inflation are not there. He said commodity prices are declining, oil prices are softening, wage prices are down and US economic growth is slowing.

In its report to Congress, the central bank also lowered its forecasts for 1985, predicting the annual output growth of from 2.7 per cent to 3 per cent, down from an earlier projection of from 3.5 per cent to 4 per cent.

Mr Volcker said the central bank is projecting growth of "4 per cent plus" during the second half of the year.

He said the Federal Reserve is now putting more emphasis on other economic factors in setting policy, particularly the distorting effects of the massive budget and trade deficits.

"The old targets implied a policy we were not prepared to follow under the present circumstances", Mr Volcker said. He described these as "the apparent dependence of economic growth, under circumstances existing this year, on a relatively high level of debt and money creation."

IN BRIEF
US setback for Philips

Philips, the Dutch electronics group, has given a warning that net income for the second quarter of 1985 will be "appreciably lower" than the 262 million guilders (£58.2 million) reported a year ago. The company blamed the decline on the problems in the American semi-conductor market.

A spokesman would not quantify the extent of the fall in income. However, it could be substantial since the company also said that it may not now be possible to achieve the increase in net income for the full year previously expected.

Yesterday, Philips announced a joint venture with the Kyocera Corporation in Japan in the field of home interactive systems.

Tempus, page 21

Bowater lower

Bowater Incorporated, the US newsprint and paper business, has reported a fall in net income to \$15.2 million (£0.8 million) from \$16.6 million for the second quarter.

Tempus, page 21

The London International Financial Futures Exchange traded a record volume yesterday in the wake of the dollars decline. Futures contracts totalled 23,880, while the dollar/pound options contract recorded 2,582 lots. The way was led by the Eurodollar futures contract, which marked up 7,000 contracts worth \$7 billion.

Dixons up

Dixons, the electrical shops group, which includes Curry's, has raised pretax profits from £20.5 million to £39.6 million, on turnover £256 million higher at £606.7 million. The final dividend is 4.03p, making 6p for the year (5p).

Tempus, page 21

Charter slump

Charter Consolidated, the mining and industrial holding company, suffered a sharp drop in pretax profits from £37 million to £16.5 million during the year to the end of March. But the final dividend was maintained at 7.25p.

Gas broker

Mr Peter Walker, Secretary of State for Energy, yesterday appointed Cazenove and Co to advise the Government and to act as lead stockbroker in the privatization of British Gas.

Coal group shares suspended

By Cliff Feltham

The Stock Exchange is to investigate the events leading to the suspension yesterday of the troubled Sheffield coal mining group, Burnett and Hallamshire. The shares, which stood at over 200p a year ago, were halted at 20p, down 10p on the day. At this level the whole business is worth £9 million.

There was some feeling in the stock market that the company should have acted sooner in view of the further decline in the share price in recent days.

The group said it had asked for the suspension until it was ready to announce the restructuring of its coal mining interests in the United States, its results for the past year, and proposals for future financing.

The restructuring centres on the group's Pennsylvania coal business, PBS Coals, which it acquired for £6.25 million in 1983. The payment was spread and so far Burnett and Hallamshire has paid only 23 per cent. Its announcement that discussions were taking place with the vendors indicates it is trying to renegotiate the outstanding amount.

Burnett and Hallamshire has been holding talks with its principal bankers over its level of debt, estimated at £100 million.

The group was badly hit by the miners' strike and has run into problems with property development in California. There is also the possibility of having to make hefty provisions against construction operations in Iraq.

Earnings jump but employment growth slows

The growth in earnings is accelerating and the rise in employment is slowing, according to figures from the Department of Employment.

The underlying increase in earnings in manufacturing edged up to 9 per cent in May, from 8.75 per cent in April and 8.5 per cent in March. For the whole economy, average earnings were up by an underlying 7.5 per cent in May, unchanged from the previous month.

The actual rise in earnings in the economy in the 12 months to May, 8.8 per cent, was distorted by the fact that, a year ago, the coal strike was depressing earnings.

The employed labour force increased by 28,000 in the first quarter of this year, compared with 130,000 in the fourth quarter and 80,000 in the first quarter of last year. The latest increase, which entirely reflected the 31,000 assumed rise in self-employment, was the smallest for two years.

The most worrying aspect of the figures for employers was the sharp increase in Britain's unit labour costs compared with those of competitors.

Thornton dismisses 'final' Burton bid

By Patience Wheatcroft

Burton Group has lifted its offer for Debenhams by more than a fifth but the Debenhams board is still vigorously contesting the bid. The new terms put a cash value of £550 million on the company, a tiny premium on the current market price.

Burton Group chairman, Mr Ralph Halpern, said this is his "final" offer, although he has reserved the right to increase it should another bidder enter the ring.

Yesterday, House of Fraser was believed to be buying more Debenhams shares to add to its reported holding of 10.4 per cent and while the Monopolies Commission would be unlikely to allow Fraser to mount a full bid, Fraser's chairman, Professor Roland Smith, is unlikely to accept the Burton bid without securing some trading arrangement over Debenhams.

Last night, the Burton share price tumbled back to close at 456p, down almost 20p on the day, despite the store group's forecast that profits for the year which it still maintains is to August will be up from £56 million to £78 million.

The market feared that the focuses on House of Fraser,

new Burton shares which will be issued to fund the deal will have a long term depressive effect on the share price.

Two months ago, Mr Halpern said, he doubted that Debenhams was worth £450 million. Now that he had heard the company's profit forecast of £60 million and looked more closely at the potential for developing the group's stores, the higher price is justified.

But the Debenhams chairman, Mr Robert Thornton, dismissed the new offer and Debenhams' finance director, Mr David Hillyard, said: "It does not come within spitting distance." He said the bid would fail at this level, although he admitted he was "disappointed" that Guardian Royal Exchange and Electra Group had already sold their shares to Burton, taking the company's holding to nearly 9 per cent.

Debenhams is not yet bringing forward the consortium bid it has talked of in the past and forecast that profits for the year which it still maintains is to August will be up from £56 million to £78 million. Instead, all attention now looks on House of Fraser.

No-bid deal by Tootal and Entrad

By Alison Eadie

Tootal, the textile group which in April fought off a bid from the Australian textile company, Entrad, has invited two Entrad directors to join the board in return for a no-bid agreement.

Mr Abraham Goldberg, chairman and chief executive of Entrad, and Mr Zev Furst, a director and Mr Goldberg's son-in-law, have been appointed non-executive directors of Tootal.

They have agreed not to bid, nor procure a bid, nor raise their stake in Tootal while they are on the board and for 12 months afterwards, unless they secure the prior agreement of the Tootal board. Entrad has agreed not to rebid nor to increase or reduce its stake, currently at 29.9 per cent, for two years.

Mr Alan Wagstaff, chairman of Tootal, said that securing the no-bid agreement gave Tootal executives a stable environment in which to work, and they no longer needed to keep looking over their shoulder.

"Our future plans combine continued expansion of existing subsidiaries with the addition of new activities"

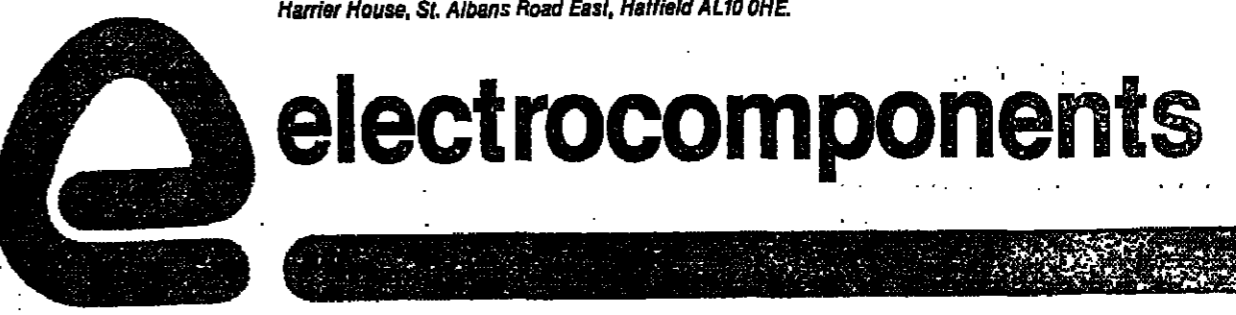
reports Ron Marles, Chairman

- Group sales up 27%**
- Pre-tax profit up 33%**
- Earnings per share up 33%**
- Dividends for year up 31%**

- RS is now fully operational in Weldon.
- Experience in MESA provides stimulus to expand geographically in the U.S.
- The West German market is being actively evaluated.
- Prospects for continued growth remain excellent.

Comparative Results	Year to	Year to
	31.3.85	31.3.84
	£'000	£'000
Group sales	164,024	129,300
Profit before taxation	29,587	22,224
Taxation	13,087	9,890
Profit attributable	16,347	11,778
Earnings per share	16.04p	12.10p
Dividends per share	5.25p	4.00p

Copies of the Report and Accounts can be obtained from the Secretary, Electrocomponents plc, Harrier House, St. Albans Road East, Hatfield AL10 0HE.



Italians 'selling steel below cost'

Italian steel suppliers, who are prepared to take British contracts at a loss, provide the main foreign threat to domestic contractors, a National Economic Development Office survey says.

The results of the survey will be reported to tomorrow's meeting of the process plant economic development committee. Members will also be asked to consider complaining to the EEC.

The investigation was launched after complaints by British contractors that Italian steel was being supplied at prices which could be less than raw material costs. Details are revealed in today's Construction News.

Nedo concludes: "Italian fabricators won 52.59 per cent of the contracts where a foreign fabricator was successful. The Italians are taking particular contracts at a loss."

MARKET SUMMARY

STOCK MARKETS	MAIN PRICE CHANGES	CURRENCIES
FT Ind Ind 932.6 (+4.9)		London: £: \$1.123 (+0.0247)
FT-A All Share 600.50 (+4.16)	Rises:	£: DM 4.0073 (+0.0023)
FT Gov Securities 83.18 (n/c)	Lang & Over Frtght 1.75p +0.26p	£: SwFr 3.2964 (-0.0258)
FT-SE 100 1247.3 (+7.8)	Chloride Group 37p +4p	£: Ffr 12.1504 (+0.0003)
Bargains 19,600	Plessey 146p +2.5p	£: Yen 334.09 (+0.0)
Datastream USM 97.20 (-0.29)	Raybeck 32p +2.5p	£ Index: 83.8 (+0.7)
New York	Hapworth Ceramic 135p +10p	New York:
Dow Jones 1355.39 (+7.50)	Christie-Tyler 45p +3p	£: \$1.145
Nikkei Dow 12,846.49 (+148.23)	John Laing A 242p +14p	£: DM 2.9337
Tokyo 243p +14p	John Laing 243p +14p	£ Index: 136.7 (-1.5)
Hong Kong	Bio-Isolates 35p +2p	ECU 0.530245
Hong Seng 1647.90 (+14.91)	R H Morley Grp 39p +2p	SDR 0.737437
Amsterdam 215.1 (n/c)	Parkfield Grp 96p +5p	
Sydney: AO 912.8 (+10.3)	James Cropper 140p +7p	
Frankfurt	Reed Executive 163p +8p	
Commerzbank 1377.0 (-2.0)	John Mowlem 248p +12p	
Brussels:	Kwik-Fit Mtdgs 42p +2p	
General 294.97 (-1.49)	Coin Industries 43p +2p	
Paris: CAC 219.8 (+3.07)		
Zurich		
SKA General 378.60 (+3.70)		
GOLD	FALLS:	INTEREST RATES
London fixing:	Burnett & Hall 20p -10p	London:
an \$321.17p-\$325.60	Aronite Group 86p -12p	Bank Base: 12%
close \$325.50-\$326.00(\$280.00-	Tootal Group 78p -8p	3-month Interbank 11 $\frac{1}{4}$, 11 $\frac{1}{2}$, 11 $\frac{3}{4}$ %
230.50)	Petranoil 120p -10p	3-month eligible bills
New York: Comex \$325.75	Cluff Oil 40p -3p	buying rate 11 $\frac{1}{2}$ -11 $\frac{3}{4}$ %
	Micro Bus System 75p -5p	Prime Rate 9.50%
	Bristol Oil & Mtn 17p -1p	Federal Funds 7 $\frac{1}{4}$ %
		3-month Treasury Bills 6.97-6.95%
		Long bond 108 $\frac{1}{2}$ -108 $\frac{3}{4}$

WALL STREET

Dow breaks new ground

New York (Agencies) - The stock market rose towards record levels in early trading yesterday, with investors looking for Federal Reserve moves to stimulate economic growth.

The Dow Jones Industrial average was up 6.95 points to 1,354.84 after Tuesday's high. Advances led declines by two.

National Semiconductor led the actives, up 1/4 to 13 1/2. General Motors was up 1/2 to 69 1/2 with blue-chip issues leading the rally.

US housing starts rose 1.9 per cent last month to a seasonally adjusted annual rate of 1.7 million units.

In May housing starts fell 12.5 per cent to 1,675,000 units. June housing starts were down 7.2 per cent from the year earlier level of 1,837,000.

The personal income of Americans rose 0.5 per cent to \$16.8 billion to a seasonally adjusted annual rate of \$3.187 billion in June.

In May, income fell 0.5 per cent to \$17.3 billion.

COMMODITIES

The dollar stole the show again, and it is vulnerable to currency swings. Other metals retreated as the pound advanced.

Table with columns for Commodity, Price, and Change. Includes items like Rubber, Sugar, and Wheat.

MEAT AND LIVESTOCK COMMISSION Average fatstock prices at representative markets as of July 17.

Table with columns for Meat/Livestock, Price, and Change. Includes items like Cattle, Sheep, and Pigs.

FOREIGN EXCHANGES

Sterling was the major beneficiary of further heavy unloading of dollars in nervous and volatile trading yesterday.

Table with columns for Currency, Rate, and Change. Includes Sterling, Swiss Franc, and Japanese Yen.

OTHER STERLING RATES Table with columns for Country, Rate, and Change. Includes Argentina, Australia, and Canada.

Table with columns for Dollar Spot Rates, Rate, and Change. Includes Argentina, Australia, and Canada.

MONEY MARKETS AND GOLD

Sharply falling rates in the wake of a bounding pound gave the market an extremely busy day.

There was activity in all maturities before the short end, where acute tightness precluded any great turnover.

Brokers spoke of millions of pounds on the move in single deals on dates like six months, nine months, a year, and five years.

Table with columns for Money Market, Rate, and Change. Includes US Treasury Bonds, Euro-Currency Deposits, and Gold.

INVESTMENT TRUSTS

Table with columns for Trust Name, Price, Change, and YTD. Includes various investment trusts like Aberdeen, Alpha, and Beta.

FINANCIAL TRUSTS

Table with columns for Trust Name, Price, Change, and YTD. Includes various financial trusts like Aberdeen, Alpha, and Beta.

LONDON FINANCIAL FUTURES

Table with columns for Future Contract, Price, and Change. Includes Sterling, Eurodollar, and US Treasury Bonds.

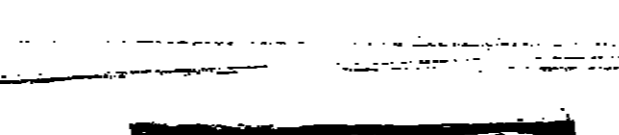
THE TIMES UNIT TRUST INFORMATION SERVICE

Large table listing various unit trusts with columns for Name, Price, Change, and YTD. Includes trusts like Abbey Unit Trust, Gwynedd Unit Trust, and many others.

UNIT TRUST MANAGERS

Table listing unit trust managers and their performance metrics, including names like Abbey Unit Trust, Gwynedd Unit Trust, and others.

Continuation of the Unit Trust Information Service table, listing more unit trusts and their details.



STOCK MARKET REPORT

Dawn raid theory gives Plessey a lift

By Pam Spooner

Market traders relied on outlandish rumours again to bring action to the working day. Plessey was the excuse yesterday, the share price jumping nearly 20p to the 150p level in early dealings.

Stories quickly spread of a dawn raid to scoop up 14.9 per cent of Plessey, with suggested predators including American Telephone & Telegraph, General Electric Company, Rockwell and ITT Corporation. But nothing came of the flurry and it looked as though dealers had got their wires crossed.

Late on Tuesday, apparently, buying in Plessey had begun and, with the lack of other

chances of a takeover attempt on the electronics group. The action in Plessey typifies the London market at present. Traders are seeing only patches of business and tend to latch on to any speculative situation to keep themselves occupied.

For the market in general, exchange and interest rates still dominate the mood and, despite the lack of business, share prices edged higher. The FT 30 share index rose 4.9 points to 933.6 and the FT-SE 100 market gained 7.8 points to 1247.3.

Government stocks continue to benefit from the expectations of more lending rate cuts, and prices gained another 1/4 yesterday. Gold bullion, which also benefits when interest rates in the industrial world fall brightened. The afternoon fixing in London set a price of \$325.60 an ounce. Gold shares followed the metal upwards.

Oil shares remain dull, with the commodity still suffering from depressed trade. But Burmah Oil came in for a what looked like another speculative flurry. Its shares touched 280p before settling at 276p, up 8p on the day. Burmah has long been the subject of bid rumours.

Debenhams price touched 332p before settling back at 325p. Meanwhile, the Burton share price adjusted to take into account the change in terms, falling 17p to 458p. Market feeling appears to be that Burton will win control of the department stores group, though many observers fear the cost will be too great.

City observers will keep a close eye on how the underwriting of the Burton share placing - on which the new offer rests - goes. There was some feeling that it was being attempted late yesterday, thereby pushing the Burton share price still lower in after hours trade.

Habitat Mothercare, which supports the Burton attempt, saw its shares slip 6p lower to 388p.

Other prices in the stores sector were mixed, though results from Dixons Group helped the sector index advance. Dixons nearly doubled pretax profits and the shares rose another 5p to 717p.

Great Universal Stores edged pennies higher ahead of today's results, and Freemans, the mail order group, remains popular, 302p a share. The H. E. Dunhill Trust placed the chunk of stock "with a number of institutional investors".

Boots shares went 6p better to 192p, responding to the speculative tone of the market. As the Debenhams takeover moves towards a close, the market is looking for the next bid candidate and plenty of wild stories are doing the rounds. In connection with Boots there is a suggestion that Dees Corporation intends to step in and split the business with Beecham Group.

W. H. Smith, which has long been listed as a takeover target, appeared left out of the rumour-mongering, its shares unchanged at 224p.

Ratners, the jewellery retailers, continues to improve after excellent profit figures. The shares rose 4p to a new trading peak of 87p.

Norman Hay, the electroplating engineer, showed an unchanged share price of 83p as Camellia Investments declared the recent purchase of another 15,000 Hay shares. Camellia now owns 17.025 per cent of the company.

Ingal Industries, where a bid was agreed with House of Fraser in preference to an attempted takeover by the Greater Midlands Co-operative Society, stayed at 103p as four leading institutions announced their exit from the company.

Ingal, a funeral direction business, is going for £9.6 million, and the share sale by small screw plastics extruders, and Torvac in Britain, a manufacturer of vacuum furnaces and electron beam welders, for a combined price of £5.25 million. On a pro-forma basis the enlarged group has an annual turnover of £20 million.

The two-for-five rights issue is at 250p. The shares dropped 10p to 290p.

TEMPUS

Charter holds dividend in face of disasters

Charter Consolidated belongs to that select band whose share price jumps for joy when bad results are announced because the market is relieved the figures are not even worse.

The £16.5 million pretax profit was less than half 1984's, but the dividend was maintained at 7.25p and the debacles of Cape Industries and Johnson Matthey Bankers might have destroyed a weaker balance sheet.

As it was, however, Charter suffered a huge deficit of £53.9 million, against a surplus of £21.6 million, after extraordinary charges of £32.9 million. Attributable profits slumped from £25.4 million to £10.5 million, and were more than gobbled up by the dividend.

The fact is that even without Cape and Johnson Matthey disasters, profits would hardly have sparked. Anderson Strathclyde was badly caught by the miners' strike, although National Mine Services struggled back to a meagre profit. So while mining equipment turnover rose from £163 million to £179 million, operating profits collapsed from £3.58 million to £798,000.

Mining was the most impressive, its collective contribution being £8.76 million against £2.11 million. This is ironic, given Charter's emphasis on its incarnations as an industrial holding company.

But it is important for the future, Charter has closed or sold significant parts of Cape, and disposed of Wheel Croft, Tara, and a good sized chunk Minorco, to raise £22 million. Management is now much centralized. Yet asset value per share has deteriorated from 450p to 330p, and the shares are trading at a discount of more than 10 per cent. Charter has yet to demonstrate whence fresh growth will come.

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Market men heard that Allied-Lyons visited Wood Mackenzie for lunch yesterday but no new information emerged on the build-up of a 2.44 per cent stake in Allied by Elders. All the listeners heard was that the City firm is happily sticking with its forecast of £225 million profits for this year, against £197 million, excluding property, last time.

action to concern them, market men blew the reports up into the dawn raid theory. By the end of yesterday the Plessey share price had settled at 146p, a 12p rise over the previous closing level.

Though the dawn raid did not materialize, the jobbers are unwilling to discount the

There was a record trading volume in the short-dated gilt contract on the traded options market yesterday. A total of 1,516 gilt contracts changed hands, virtually evenly split between call and put options.

British Telecom returned to the active list with a spectacular 3,128 total of trades, helping to boost the days volume to 11,840 contracts for the market as a whole. No other options broke the 1,000 level but Lonrho came close with 870 calls traded there were no Lonrho puts dealt in.

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Our success is a reflection of a long term philosophy of meeting the needs of the consumer.

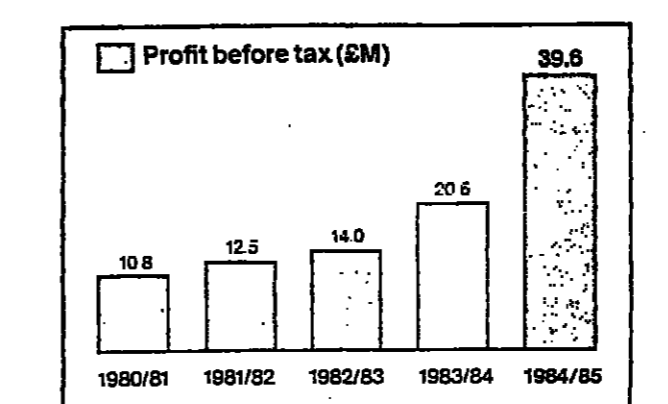
For instance, ten years ago many of the products on this page didn't exist. Today they are household items and we are continuing to bring you more sophisticated products. Our development reflects this philosophy. Ten years ago Dixons had a turnover of £60 million. Today, we are one of the UK's largest companies, with a turnover of over £600m and employing more than 11,000 people in 840 stores nationwide.

Success of this kind doesn't happen by chance. Its basis is the systematic and scientific attention to detail which characterises our operational approach. We call it retail engineering. Whilst it has brought us success, it

has brought you almost every consumer durable that is part of your lifestyle - from televisions and personal computers to microwave ovens and washing machines. Retail engineering has enabled Dixons to grow

profitably at a rate that few companies dream of. With our successful acquisition of Currys last year, we are now the market leader, retailing the widest range of consumer durables in this country. And we will continue to grow. This year alone we will invest more than £35m in our business,

Your lifestyle reflects our success.



Results in brief	1984:85 (£M)	Percentage Increase
Sales	606.7	+73%
Profit before tax	39.6	+93%
Profit after tax	27.2	+55%
Earnings per share	36.7p	+23%

"Last year I said unequivocally that I have never been more optimistic about the future growth of Dixons and that remains my unambivalent view."

Stanley Kalms, Chairman

Dixons Group plc

Dixon House, High Street, Edgware, Middlesex.

Base Lending Rates

ABN Bank	12%
Adrian & Company	12%
Barclays	12%
BCCI	12%
Citibank Savings	12%
Consolidated City	12%
Continental Trust	12%
Co-operative Bank	12%
C. H. Moore & Co	12%
Lloyds Bank	12%
Midland Bank	12%
Nat. Westminster	12%
TSB	12%
Williams & Glyn's	12%
Citibank NA	12%

1 Mortgage Base Rate.

Bank of Ireland

announces that with effect from close of business on 24th April 1985 its Base Rate for lending is reduced from 13 1/2% to 12 3/4% per annum

Bank of Ireland

had a turnover of £60 million. Today, we are one of the UK's largest companies, with a turnover of over £600m and employing more than 11,000 people in 840 stores nationwide.

Success of this kind doesn't happen by chance. Its basis is the systematic and scientific attention to detail which characterises our operational approach. We call it retail engineering. Whilst it has brought us success, it

all with the same care and attention to detail that is vital to successful retailing. With a philosophy like ours, you can see why we're confident about the future.

BROWN & TAWSE

"Very substantial growth"

• Sales £97m - up 48%

• Pre-tax Profits £5.2m - up 65%

• Dividend per share 6.5p - up 35%

Our 1985 Annual Report, just published, highlights the excellent performance of the Group during the last year.

The two acquisitions made in March 1984, G B Parkes and Brooks & Walker, achieved an encouraging first year contribution, with combined sales of £23 million and operating profits of £1.58 million.

At the same time, the performance of the Group, excluding these acquisitions, has shown corresponding progress. Prices of many steel and tube products have been rising and the volume of sales has increased. Much benefit continues to be derived from

our continuing policy of investment in new and improved equipment and from our strength and diversity in the distribution of industrial products.

Opportunities for further expansion continue to be sought. During the year two small further acquisitions were made, Morris Warden, a valve distributor, and G W Marcell, a steel distributor. Very recently the acquisition of Target Industrial Limited, a distributor of industrial hose and fittings was announced.

If you would like to know more about Brown & Tawse, please return the coupon below for a copy of our Annual Report and Accounts.

BROWN & TAWSE

Industrial distribution and plant sales

To: The Secretary, Brown & Tawse PLC, PO Box 159, London E3 3JQ. Please send me a copy of your 1985 Report and Accounts.

Name _____

Address _____

James Ferguson Holdings: Mr David C. Mitchell is now chairman after Mr Stuart Pearson resigned. Mr Guy V. Cramer has been appointed chief executive.

WD-40 Company: Mr Ray Sheppard has become managing director.

British Airways Board: Mr Alleen Sheppard, group director of brewing, food, leisure and retailing at Grand Metropolitan, has been made a part-time member of the board from August 1.

CIN Industrial Investments: Mr Robin Hall has become deputy managing director.

FMC Carbon: Mr Mike Selby has been appointed technical director.

Wayne Kerr ATE: Mr David C. Tedd has been made managing director.

Wayne Kerr Instruments: Mr Derek Holdstead has become sales and marketing director.

Carré, Orban & Partners: Mr Peter A. D. Giblin has been elected group chief executive and partner.

Institution of Public Health Engineers: Mr G. M. A. Hindhaugh has been elected president.

The Linked Life Assurance Group: Mr Fred Diamond, assistant manager of Cornhill Insurance, has replaced Mr Alan Roberts as chairman. Mr Roberts will continue as ex-officio member of the committee.

Mr Riph Sepel, Mr Peter Cosson, Mr Peter Slattter, Mr Mike Neal, Mr Don Shore, Mr John Stone and Mr Woolhouse have been elected committee members.

Clogau Gold Mines: Mr Alan Barnes and Mr Derek Gascoine have joined the board. Mr Roy Smith has left the board after his resignation as chairman and managing director of Great Victoria Gold.

Fieldtech Heathrow: Mr Clive Griffiths has been appointed to the board.

James's Corporate Communications: Mr Malcolm Wallis has joined as associate director.

S. Jerome & Sons (Holdings):

APPOINTMENTS

Mr Murray has been appointed managing director. Mr Rob Mackenzie has been made managing director of EMAP International Exhibitions.

Centagon Business Systems: Miss Barbara A. Middle has become director of sales and marketing.

Higgs and Hill Group: Mr Alexander Derby is the new company secretary.

Muirhead: Mr Brian D. Crosby has been made managing director and Mr Peter Holmes has become chairman.

Anslow-Wilson and Amery: Mr E. Anslow-Wilson, the new chairman, will be joint managing director with Mr W. B. Akkisson. Mr J. F. Bishop has resigned from the board following his retirement.

Kyle Stewart Management: Mr Robert Craig has been made director of operations.

G T Management (UK): Mr Philip J. S. Gray has been managing director and Michael E. Hill and Jeff Nicholson as Timmins have become directors.

Inland Revenue: Mr J. R. Calder has been promoted to Under Secretary from September 26 and will become director of statistics.

City Acree Property Investment Trust: Viscount De L'Isle has been appointed chairman.

M. W. Marshall (Sterling Deposits): Mr M. J. Barker, Mr D. S. Hasler, Mr D. A. R. Hill and Mr K. J. Hancock have been appointed directors.

Secunderly Marshall & Campion: The Earl of Clarendon succeeds Mr D. G. Campion as chairman. Mr Campion has retired. Mr J. C. Betts, Mr A. C. Dobson and Mr J. S. Rogers have become directors.

Riley Leisure: Mr Michael Edwards has been appointed group managing director. Mr Jack Armstrong has joined the board as a non-executive director.

Collins-Wild: Mr Murray P. Macmillan has joined the board.

The 48 Group: Mr D. E. G. Redman has been made chief executive.

COMPANY NEWS

ROBERT KITCHEN TAYLOR: 18 months to March 31, compared with previous year. Total dividend 16.5p (11p). Turnover £1,550 (2,617). Pre-tax profit 2,254 (1,959).

ALEXANDERS HOLDINGS: Half-year to March 31. No interim payment (same). Turnover £25.5 million (£25.7 million). Pre-tax loss £49,000 (£48,000).

D. F. BEVAN (HOLDINGS): Year to March 31. Final ip, making 1.25p (1p). Figures in £000. Turnover 19,711 (16,389). Pre-tax profit 507 (358).

EQUITY & LAW LIFE ASSURANCE: New business for half-year to June 30. The following figures (in millions of pounds) for the Equity and Law Group are net of reinsurance and include group scheme increments: Annual premiums - total 26.8 (21.3). Single premiums - total 59.1 (54.5).

NORMANS GROUP: Year to March 31. Final dividend 0.9p (0.75p), making 1.8p (1.55p). Figures in £000. Turnover 83,054 (65,314). Pre-tax profit 2,429 (1,951).

MARLER ESTATES: Terms have been agreed for an offer by Marler for Eccentric Club (1982). The offer is conditional upon the preparation of a report by accountants appointed by the company originally within 28 days of the announcement on June 13 but extended by 14 days.

AFEX CORPORATION: The directors expect to recommend a dividend of 7.5 cts (same) for year to September 30, 1985. Figures in \$000. Operating profit 607 (617) for half-year to March 31, 1985. Pre-tax profit 226 (320). Earnings per share 4.7 cts (7.9 cts).

LONDON AND SCOTTISH MARINE OIL: The company has doubled its commitment to Canadian oil exploration and production activities following the high levels of success it recently achieved in the country. It has increased its 1985 budget for Canada from an original Can\$15 million (\$8.46 million) to Can\$30 million. This will allow the number of wells Lamo plans to drill to rise from 68 to 125.

JEBSENS DRILLING: Agreement in principle has been reached with a syndicate of banks led by Bergen Bank for the refinancing of Jebens' existing long-term debt on more favourable terms. Norges Skibskytt and the existing syndicate of international banks will be participating in the new arrangements.

GENERAL CONSOLIDATED INVESTMENT TRUST: Interim dividend of 3.5p (2.7p). Directors expect to be able to at least maintain final dividend at 6.5p. Figs in £000. Gross revenue 1,569 (1,290) for half year to June 30, 1985. Net earnings 915 (788). Earnings per share 4.90p (4.25p).

KENNEDY BROOKES: The company has acquired Bear (Woodstock), a holding company of Bear Group, owning and operating the Bear Hotel, Woodstock, the Bowler Hat Hotel, Liverpool, the Three Horseshoes Hotel, Rugby, and the Wroton House Hotel, near Banbury. Total consideration of £3.4 million to be satisfied by a cash payment of £2 million and the balance by ordinary shares to be issued at 241p.

UNIGROUP: Company has entered into a conditional agreement for the purchase of Security Shutters (UK), manufacturer and installer of security shutters and grilles. The consideration is £450,000 to be satisfied by the issue credited as fully paid of 1,500,000 ordinary shares. Further instalments will be payable in 1986, 1987, 1988 and 1989. Security Shutters' pre-tax profits paid to reach certain figures. The acquisition is subject to Unigroup shareholders' approval.

MOORGATE INVESTMENT TRUST: Final 7.5p, making 11.5p (10p) for year to May 31. Figures in £000. Gross revenue 899 (760). Revenue before tax 830 (699). Earnings per share 12.11p (10.56p).

HAZLEWOOD FOODS: The company has acquired J and J Tranfield of Sheffield, a specialist producer of cooked meat products, for £1,337,065.

ANDERSON STRATECLYDE: No dividend (2.11p) for year to March 31. Figures £000. Turnover 170,787 (155,061). Pre-tax loss 3,354 (profit 1,034). Loss per share 6.1p (EPS-4.4p). The company says that due to the miners' strike, which severely depressed sales of equipment to the National Coal Board, the company's largest customer, a pre-tax profit of more than £1 million would have been achieved.

MAYFAIR & CITY PROPERTIES: Period May 4, 1984, to March 31, 1985 (the date of incorporation), including results of the principal subsidiaries for the 15 months to March 31, 1985. Final 1.7p making 2.7p. Figures in £000. Gross income from investment properties 1,492. Profit before tax 987. EPS for the period 5.6p. EPS on an annual basis 4.5p.

PHILIP HARRIS (HOLDINGS): Final 4.75p, making 7.72p (7.25p) for year to March 31. Figures in £000. Turnover 28,122 (24,831). Pre-tax profit 635 (612). EPS 14.33p (16.19p).

ISIS GROUP: year to March 31. Turnover £56.43 million (£40.32 million). Pre-tax profit: £135 million (£213 million).

AARONITE GROUP: Half-year to April 30. Interim 1.4p (same). Figures in £000. Turnover 2,406 (3,123). Pre-tax loss 298 (347 profit).

LANCASHIRE AND LONDON INVESTMENT TRUST: Half-year to June 30. Interim payment 2p (nil). Figures in £000.

VANTAGE - SECURITIES: Interim dividend - 0.4p (nil). Turnover £24,773 (£33,192) for half-year to June 30.

LOWLAND INVESTMENT: The company has issued by way of placing £1 million 11% per cent debenture stock, 2010, at 99.026 per cent.

INVENT ENERGY HOLDINGS: The board estimates the pre-tax profit for the year ended May 31 will exceed £5.5 million (£2.1 million) for the half-year and a loss of £1.4 million for the year ended May 31, 1984.

HAMPSON INDUSTRIES: The company has declared a final dividend of 0.75p making 1.05p (0.815p) for the year to March 31. The £100,000 group turnover was £2,018 (19,205), net profit before tax 1,208 (1,121), tax 621 (440), extraordinary debt 31 (nil) and earnings per share 2.9p (2.89p).

WILLIAM RANSOM AND SONS: Final dividend of 7p making 8.65p (7.5p) has been declared for the year to March 31. With figures in £000, turnover was 4,676 (3,659), pre-tax profit 477 (378), tax 146 (64). Earnings per share were 21.91p (20.82p).



With the oil Britoil produces in a day you could fly 3 Concordes to the Moon.

And back.

It's nearly a quarter of a million miles to the moon. But Britoil produces over 5,800,000 gallons of oil a day. And it has another 19 billion gallons in reserve.

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Oxford class lists

The following class lists have been issued by Oxford University.

PHILOSOPHY AND THEOLOGY

Class I: R. A. Butler, St. John's; S. J. Conroy, St. Peter's; D. C. G. O'Hara, Balliol; J. R. S. Phillips, St. Antony's; A. G. S. Smith, Balliol; J. W. D. Smart, Balliol; G. B. T. Williams, St. Antony's; J. H. W. Wood, Balliol.

Class II: P. G. B. Baker, St. Antony's; C. H. G. B. Baker, St. Antony's; D. G. B. Baker, St. Antony's; E. G. B. Baker, St. Antony's; F. G. B. Baker, St. Antony's; G. G. B. Baker, St. Antony's; H. G. B. Baker, St. Antony's; I. G. B. Baker, St. Antony's; J. G. B. Baker, St. Antony's; K. G. B. Baker, St. Antony's; L. G. B. Baker, St. Antony's; M. G. B. Baker, St. Antony's; N. G. B. Baker, St. Antony's; O. G. B. Baker, St. Antony's; P. G. B. Baker, St. Antony's; Q. G. B. Baker, St. Antony's; R. G. B. Baker, St. Antony's; S. G. B. Baker, St. Antony's; T. G. B. Baker, St. Antony's; U. G. B. Baker, St. Antony's; V. G. B. Baker, St. Antony's; W. G. B. Baker, St. Antony's; X. G. B. Baker, St. Antony's; Y. G. B. Baker, St. Antony's; Z. G. B. Baker, St. Antony's.

Class III: P. G. B. Baker, St. Antony's; Q. G. B. Baker, St. Antony's; R. G. B. Baker, St. Antony's; S. G. B. Baker, St. Antony's; T. G. B. Baker, St. Antony's; U. G. B. Baker, St. Antony's; V. G. B. Baker, St. Antony's; W. G. B. Baker, St. Antony's; X. G. B. Baker, St. Antony's; Y. G. B. Baker, St. Antony's; Z. G. B. Baker, St. Antony's.

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Class XIX: P. G. B. Baker, St. Antony's; Q. G. B. Baker, St. Antony's; R. G. B. Baker, St. Antony's; S. G. B. Baker, St. Antony's; T. G. B. Baker, St. Antony's; U. G. B. Baker, St. Antony's; V. G. B. Baker, St. Antony's; W. G. B. Baker, St. Antony's; X. G. B. Baker, St. Antony's; Y. G. B. Baker, St. Antony's; Z. G. B. Baker, St. Antony's.

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Class XXX: P. G. B. Baker, St. Antony's; Q. G. B. Baker, St. Antony's; R. G. B. Baker, St. Antony's; S. G. B. Baker, St. Antony's; T. G. B. Baker, St. Antony's; U. G. B. Baker, St. Antony's; V. G. B. Baker, St. Antony's; W. G. B. Baker, St. Antony's; X. G. B. Baker, St. Antony's; Y. G. B. Baker, St. Antony's; Z. G. B. Baker, St. Antony's.

SOON, THE REMAINING 49% OF BRITOI SHARES ARE TO BE OFFERED FOR SALE.

Issued by Lazard Brothers & Co., Limited on behalf of H.M. Government.

WHO HAS THE BETTER SENSE OF DIRECTION?

Inland Revenue: Mr J. Under Secretary from June 26 and will become director of statistics.

City: Acre Property Investment Trust: Vicecount de Lisle has been appointed chairman.

M. W. Marshall (Chairman Deposits): Mr M. J. B. D. S. Hasler Mr D. A. R. Hill and Mr K. J. Hurrem have been appointed directors.

Secombe: Marshall & Co. succeeds Mr D. G. Campbell as chairman. Mr J. C. Dobson and Mr J. S. Riley Leisure: Mr Michael Edwards has been appointed group managing director. Jack Armstrong has joined the board as a non-executive.

Collins-Wild: Mr M. Macmillan has joined the board.

The 48 Group: Mr D. E. Redston has been made executive.

LANCASHIRE AND LONDON INVESTMENT TRUST: Half-year to June 30. Income payment 2p. Figures in £100,000.

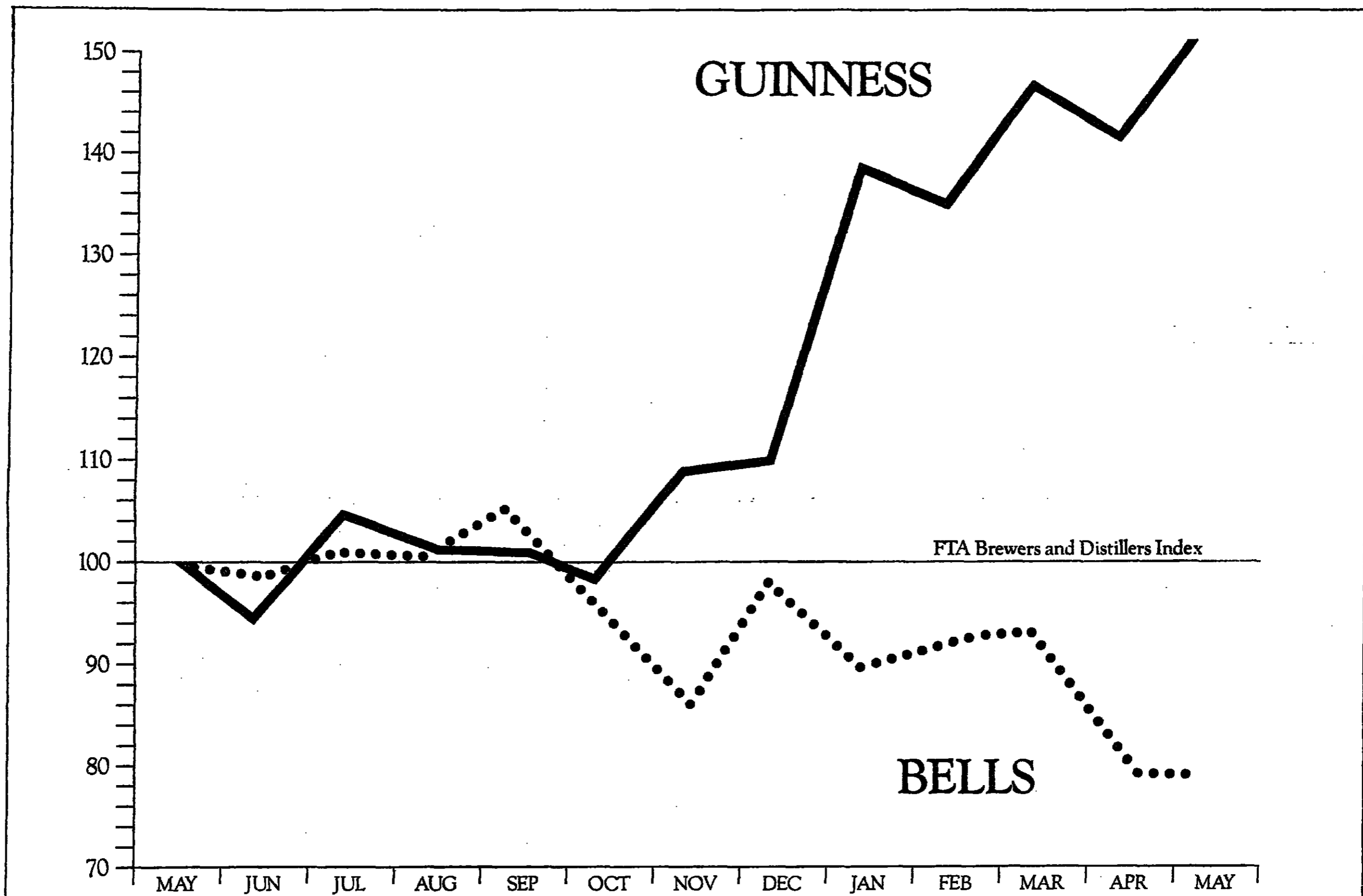
VANTAGE SECURITIES: Interim dividend 0.4p. Income (£33.12) for year to June 30.

LOWLAND INVESTMENT: The company has placed £1 million 10% preference debenture stock 2000 at 90% per cent.

INVEST ENERGY HOLDINGS: The board estimates a pre-tax profit for the year ending 31st last will exceed £5.5 million (£4.4 million for the year ending May 31, 1984).

HAMPSON INDUSTRIES: The company has declared a dividend of 0.815p adjusted for inflation to 31st. With figures for 1984 turnover was £22.1m (1983 £19.2m) profit before tax £1.1m (1983 £0.2m) and earnings per share 12.88p.

WILLIAM RANSON SONS: The company has declared a dividend of 4.876p (1984) and earnings per share were 20.12p (1984).



Share price performance. Source: Datastream. Relative performance of Guinness stock unit price and the Bells ordinary share price compared to the FT - Actuaries Brewers and Distillers Index on a monthly basis from 14th May 1984 to 14th May 1985.

Since 1980, Bells' share of the UK Scotch Whisky market has declined by 20%.

Overseas, Bells has also failed to achieve its promised inroads into the crucial US market.

In 1981 Guinness faced problems similar to those which now face Bells. But the new management of

Guinness has revitalised its core brewing business, and also provided strategic direction for growth.

Bells' predicament and Guinness' revitalisation have both been recognised by the Stock Market, as the graph, for May 1984 to May 1985, so vividly demonstrates.

The graph and the growth pros-

pect of an enlarged Guinness group can only lead Bells' shareholders in one direction.

Towards accepting the offers made by Guinness.

GUINNESS PLC

DRAUGHT AND BOTTLED GUINNESS. HARP. KALIBER. DRUMMONDS. MARTIN THE NEWSAGENT. LAVELLS. 7-ELEVEN STORES. CHAMPNEYS AND STOBO CASTLE HEALTH RESORTS. NATURE'S BEST VITAMINS. GUINNESS PUBLISHING.

Bells has lost its way. Guinness is good for Bells.

This advertisement is published by Morgan Grenfell & Co. Limited and Noble Grossart Limited on behalf of Guinness PLC. The Directors of Guinness PLC are the persons responsible for the information contained in this advertisement. To the best of their knowledge and belief (having taken all reasonable care to ensure that such is the case) the information contained in this advertisement is in accordance with the facts. The Directors of Guinness PLC accept responsibility accordingly.

STOCK EXCHANGE PRICES

Shares improve again

ACCOUNT DAYS: Dealings Began, July 15. Dealings End, July 26. Contango Day, July 29. Settlement Day, Aug 5. \$ Forward bargains are permitted on two previous days.

THE TIMES Portfolio

From your Portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Year, Price, Change, Dividend, Yield, P/E. Includes sections for BUILDING AND ROADS, ELECTRICALS, INDUSTRIALS E-K, and FINANCE AND LAND.

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, SUN. Includes a note about the weekly dividend of £40,000 in Saturday's newspaper.

High Low Stock table with columns: High, Low, Stock, Price, Change, Dividend, Yield, P/E.

BRITISH FUNDS table with columns: Fund Name, Price, Change, Dividend, Yield, P/E.

FIVE TO FIFTEEN YEARS table with columns: Fund Name, Price, Change, Dividend, Yield, P/E.

OVER FIFTEEN YEARS table with columns: Fund Name, Price, Change, Dividend, Yield, P/E.

UNDATED table with columns: Fund Name, Price, Change, Dividend, Yield, P/E.

INDEX-LINKED table with columns: Fund Name, Price, Change, Dividend, Yield, P/E.

PROSPECTIVE REAL ESTATE table with columns: Fund Name, Price, Change, Dividend, Yield, P/E.

1985 High Low Company Price Change Dividend Yield P/E table.

BREWERIES table with columns: Company, Price, Change, Dividend, Yield, P/E.

BANKS DISCOUNT HP table with columns: Company, Price, Change, Dividend, Yield, P/E.

1985 High Low Company Price Change Dividend Yield P/E table.

BUILDING AND ROADS table with columns: Company, Price, Change, Dividend, Yield, P/E.

FINANCE AND LAND table with columns: Company, Price, Change, Dividend, Yield, P/E.

FOODS table with columns: Company, Price, Change, Dividend, Yield, P/E.

CHEMICALS, PLASTICS table with columns: Company, Price, Change, Dividend, Yield, P/E.

CINEMAS AND TV table with columns: Company, Price, Change, Dividend, Yield, P/E.

DRAPERY AND STORES table with columns: Company, Price, Change, Dividend, Yield, P/E.

INDUSTRIALS A-D table with columns: Company, Price, Change, Dividend, Yield, P/E.

ELECTRICALS table with columns: Company, Price, Change, Dividend, Yield, P/E.

1985 High Low Company Price Change Dividend Yield P/E table.

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FINANCE AND LAND table with columns: Company, Price, Change, Dividend, Yield, P/E.

FOODS table with columns: Company, Price, Change, Dividend, Yield, P/E.

INDUSTRIALS L-R table with columns: Company, Price, Change, Dividend, Yield, P/E.

HOTELS AND CATERERS table with columns: Company, Price, Change, Dividend, Yield, P/E.

INDUSTRIALS S-Z table with columns: Company, Price, Change, Dividend, Yield, P/E.

INDUSTRIALS A-D table with columns: Company, Price, Change, Dividend, Yield, P/E.

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INDUSTRIALS A-D table with columns: Company, Price, Change, Dividend, Yield, P/E.

THE TIMES Portfolio DAILY DIVIDEND £2,000 Claims required for +33 points Claimants should ring 0254-53272

OIL table with columns: Company, Price, Change, Dividend, Yield, P/E.

OVERSEAS TRADERS table with columns: Company, Price, Change, Dividend, Yield, P/E.

PAPER, PRINTING, ADVERT'G table with columns: Company, Price, Change, Dividend, Yield, P/E.

PROPERTY table with columns: Company, Price, Change, Dividend, Yield, P/E.

MINING table with columns: Company, Price, Change, Dividend, Yield, P/E.

SHIPPING table with columns: Company, Price, Change, Dividend, Yield, P/E.

SHOES AND LEATHER table with columns: Company, Price, Change, Dividend, Yield, P/E.

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TOBACCO table with columns: Company, Price, Change, Dividend, Yield, P/E.

Advertisement for Serv... with text: 'Serv... companies consider... will examine the... places and build... not all look... significant... which s... of the costs of... by Henry M... College on behalf... shows... 37... total occup... 1982, a cost... their impor... different serv... might... rents and... service... pattern of rents... London the... West End... at... of England at... average rent and... 25,000... this... to run... the West... London... a cost... mean...

Handwritten signature or note at the bottom of the page.

GOLF: OPEN SHOULD PROVIDE AN ENTHRALLING EXAMINATION OF EUROPEAN GAME

Spaniard has the style to sup again from the claret jug

By Mitchell Platt

Tom Watson is in the first place at perhaps the wrong time if he were to win the 114th Open Championship over the traditional links at Royal St George's he would stand comparison with the craftsmen of bygone times. Unfortunately, his game is in disarray.

Watson won his five Opens - first at Carnoustie in 1975 - when the Royal and Ancient felt obliged to do everything within their power to make the Americans feel at home with artificially watered landing areas and greens.

For once the elements have happily combined with an appreciably lighter touch on the taps to produce such conditions that Royal St George's will play more like the course on which J. H. Taylor (1894), Harry Vardon (1899 and 1891), Jack White (1904), Walter Hagen (1922 and 1928), Gene Sarazen (1932), Henry Cotton (1934), Reg Whitcombe (1938) and Bobby Locke (1949) won their championships.

Yet that was not the case in 1981 when a considerable number of deluges before the championship, followed by excessive watering, removed the silt from the firm turf. Thus Bill Rogers was able to win with similar shot-making in the which he regularly employed on the manicured courses of the United States PGA tour.

This time, providing the weather continues to play its part, the course will run fast for the next four days so that Watson and his rivals will be required to implement a full repertoire of linkland shots. So what the Scots call a dunt, in essence a nudge forward or bump and run, and the use of the putter as a "Texas wedge" to roll the ball over the fairways on to the greens will become fashionable again.

All of which will unquestionably suit the erudite Watson. What worries the American, however, is his inability in practice to drive with the precision necessary to cast a winning spell over the fairways and the apparent loss of his once magical putting stroke.

Those who think in what was once considered an impregnable armoury have given rise to the theory that at the age of 35 the best of Watson may already be behind him. But it is a professional trait habitually to write off superior sportsmen who have an equal tendency to make a mockery of such words.

Watson explains: "I've heard the talk about it being the end of my era. But I haven't used my full supply of nerves yet and the Open, which has inspired me before, can inspire me again."

What Watson craves more than anything is a sixth Open, which would enable him to equal the record number of victories held by Vardon, but he acknowledges himself that it is more likely that the champion will be a player running through a rich vein of form.

Thus there can be no dispute whatever that Severiano Ballesteros is the man most likely to have his name engraved on the silver claret jug for a third

time and for the second year in a row. The Spaniard is ecstatic about his form which comes as no surprise after triumphs in the Irish and French Opens.

It is mildly ironic that a year ago it was Ballesteros who entered the championship with his game in a tangled web of confusion. That he emerged victorious provided concrete evidence of his ability to overcome any adversity and raise his game at a specific time.

In 1975 he vowed, after an exceptional initial experience at Royal St. George's when he lost four balls during an embarrassing baptism of British golf, that he would never return. He said: "I hate this course - it is not fair." But in 1983 he came back and won the PGA championship.

The Open promises to provide an enthralling examination of European golf since Ballesteros and Bernhard Langer, of West Germany, have together scaled heights which a decade ago would have been considered as unlikely as two sufferers of vertigo climbing Everest.

Langer says: "Sevvy is the best golfer in the world and I don't think I am very far behind. I believe the fact that I've emerged to push him is good for Sevvy but equally he has provided a target for me to chase. I know this championship is being billed as a battle between the two of us. I think there are 50 players here who can't play but I still insist on nonsense to suggest that it will be between Sevvy and me."

"He wants to keep his crown and I want to take it from him. Six years ago I could not possibly have dreamt of being in this position. But two years ago I knew that I was going to get where I am today. It was just a matter of patience. Now I aim to stay at the top. I enjoy being a star."

When Ballesteros patted Langer on the back on the 18th tee at Augusta in April, with the West German only 10 minutes from US Masters glory, it was the kind of generous act of sportsmanship that has existed in this sport since golf evolved.

There temperaments might be vastly different but, whatever the stakes and the rewards, the pressure and the prestige, they continue to compete under the code of values which has been passed down the line from era to era.

They alone, as Langer respectfully points out, cannot expect to dominate the championship, although the exodus of American golfers has left the Stars and Stripes fluttering at half-mast.

Unfortunately, the British challenge may have been diluted because Sam Torrance has been confined to bed for the past 36 hours, because of influenza. He insists that he will be on the first tee but it would seem more likely now that Nick Faldo and Sandy Lyle will again spearhead the attempt to keep the title at home for the first time since Tony Jacklin's success in 1969.



All-American show: Zoeller (left) Nicklaus and Bean prepare for Open (Photograph: Ian Stewart)

Faces to look out for at Sandwich

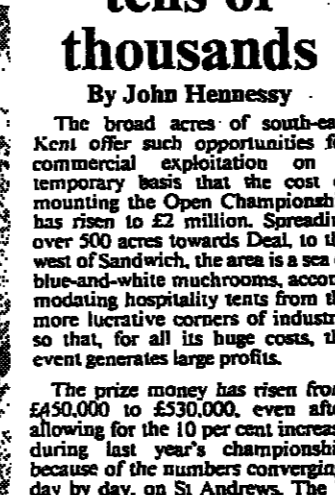


SEVERIANO BALLESTEROS Age: 28. Born: Pedrera, Spain. Height: 5ft 6in. Weight: 127lb. Turned professional: 1974. Career victories: 42. Championships: four. 1985 victories: three. First played at the age of seven with a three iron, using stoneware as balls. Worked as caddy for 25 pence per round. Believer in destiny but superstitious only in wearing navy blue on last day of Open and avoiding number three. Charismatic character who came to prominence in the 1976 Open when joint second to Johnny Miller, daring, real and spectacularly exciting. Marvellous driver, with greater balance nowadays. Blessed with the "feel" to play the most exquisite escape shots.



JACK NICKLAUS Age: 45. Born: Colton, Ohio. Height: 5ft 11in. Weight: 135lb. Turned professional: 1961. US tour victories: 70. Championships: 77. 1985 victories: none. Regarded as the greatest golfer in history. Main strengths, his long and medium irons plus a marvellous mental approach. His concentration is seldom faulted. The wheel has begun to turn and age is unfortunately now a factor, so has adopted a more compact swing to achieve greater accuracy. Cannot expect to drive the ball like younger rivals. Equally realizes that three-foot putts are no longer the punishment they were in younger days. Still has will to win, appetite for the major and outstanding ability to read a course.

Feeding the tens of thousands



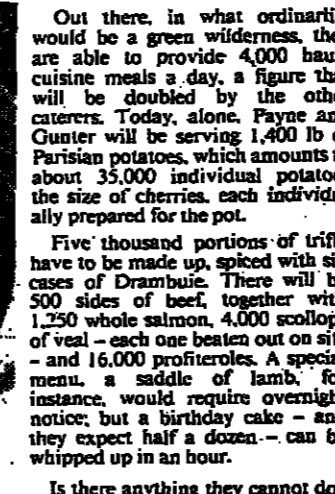
GREG NORMAN Age: 28. Born: Queensland, Australia. Height: 5ft 11in. Weight: 111lb. Turned professional: 1975. Career victories: 17. Championships: one. 1985 victories: two. Started caddy, aged nine, and dedicated himself to becoming professional at the game. Progress halted by a savage attack of the "putting yips" but turned corner in 1981 Open at Sandwich without a single three putt in 72 holes. Powerful precise driver who looks, Nicklaus-like, along the intended flight path of ball. Exceptional striker with long irons. Only aspiration is to mark ball on greens with Gage eight. Income now greatly supplemented by off-course earnings after victory in the season's US Masters.



NICK FALDO Age: 28. Born: Welwyn Garden City, Hertfordshire. Height: 5ft 3in. Weight: 137lb. Turned professional: 1976. Career wins: 12. Championships: none. 1985 victories: none. Has found pressure of being Britain's leading contender for the Open in the 80s difficult to handle. Now going through an infatuation to his swing, fanning the blade, to obtain greater consistency. Has gone 15 months without a win. A firm, strong putter and a craftsman on links. Gained first big win in PGA Championship of 1978, at Royal Birkdale, then took same title at Royal St George's in 1980. Took up golf after watching US Masters on television in 1972. Gained major breakthrough on US tour last year with win in Sea Pines Heritage Classic.



TOM WATSON Age: 35. Born: Kansas City, Missouri. Height: 5ft 8in. Weight: 111lb. Turned professional: 1971. US tour wins: 21. Championships: 3. 1985 victories: none. The sharpest brain in golf, he graduated from Stanford University in 1971 with a degree in psychology. Greatest asset is his ability not to be distracted. Driving, but occasionally lacks killer instinct, but likely to be galvanized by open challenge. Open resorts to using one iron rather than driver. Now has more faith in his immense ability. At the age of three he struck his first shot some 80 yards, in spite of wearing wadding boots. First broke 80 when aged 10. Demonstrated liking for links golf at Turnberry in 1973, winning European Open when six under for first seven holes in last round 65.



COREY PAVIN Age: 25. Born: Oxnard, California. Height: 5ft 9in. Weight: 164lb. Turned professional: 1981. US tour victories: two. Championships: none. 1985 victories: one. First played, aged eight, and won junior world title, aged 17. Won South African and German Open in 1983 before obtaining US players card at second attempt. Set record earnings for a "novice" of US \$226,536 on 1984 US tour. Has dark hair, a trim moustache and a distinctive build. Striver, and perfectionist attitude, has led to comparisons with Ben Hogan. Confesses to setting high standards, sometimes so high that he becomes frustrated, but with experience has learned to manage his game better. Needs to harness natural aggression. Regarded as an outsider at this week's championship.

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Says who? Says the most overpowering tennis player in the world, John McEnroe. The Dunlop Max 200G is the world's only graphite injection-moulded racket. Includes a signature of John McEnroe and the Dunlop Sport logo.

YACHTING

Whipp capable of cracking record

Despite the relatively slow pace set by the front runners in this year's two-handed Round Britain and Ireland race, BCA Pargam may yet be able to set a new record for the 2,000-mile circumnavigation. Setting off yesterday morning from Lerwick at 11.10 bound for Lowestoft, the fourth stop-over port, seven hours ahead of April's second-placed trimaran, Mike Whipp and David Alan-Williams have only to equal the record for this and the final leg back to Plymouth to make the previous elapsed time of 8 days 15 hours - set by the late Rob James and his wife, Dame Naomi, aboard their trimaran, Colt, in 1978. Whipp, by a two-hour margin, a goal that should be well within their capabilities if conditions remain as favourable as they were yesterday.

British quartet ready to pounce on Rubin

With no race in the One Too Cup series at Poole yesterday there was nevertheless a busy day at the Poole Harbour Yacht Club marina. The offshore race which finished on Tuesday took quite a toll of gear and equipment, leading to long sessions of make and mend. Many sails needed to run through a sewing machine, new spinnaker poles had to be obtained, together with, it seemed, several miles of rope. Looking on with interest, Yeoman of St. Helier (P. Tennyson, Canada), probably still suffering from her grounding on Benliffidge Ledge a few weeks ago, was in the starting line for the Third Olympic race this morning. Two of the original entries have dropped out. However, the 36 entries still in the competition should all be on the starting line for the Third Olympic race this morning. The original entries have dropped out. Poinciana (T. Vinke, Netherlands), and Poinciana (T. Vinke, Netherlands), the latter apparently after a dispute between owner and crew.

Overt races at Swansea

Steve Overt, who lost his world 1,500 metres record to Steve Cram on Tuesday will attempt the Emsay Carr mile at Swansea on Saturday. Overt, who won the Glasgow City mile in 1979, was another former winner. John Robson of Scotland, the London Marathon champion, Steve Jones and his own Brighton Phoenix club colleague, Mark Rowland. FENCING: Britain were crushed 9-0 by West Germany in the women's foil team tournament at the world championships in Barcelona yesterday. The West Germans reached the semi-finals with Cornelia Hanisch convincingly beating Kim Cecil, Linda Martin and Susan Riggswood in the quarter-finals. Biscoff, Anja Fichtel and Zita Funkebauer all scored two wins each. West Germany went on to qualify for the finals with a 9-3 semi-final win over Poland.

Table with multiple columns listing sports results: ATHLETICS, TENNIS, AMERICAN FOOTBALL, BASEBALL, FENCING, BOXING, FOOTBALL, CROQUET, NETBALL, BADMINTON, GLIDING, YACHTING, SPEEDWAY, RUGBY UNION.

Hants home with five balls left thanks to Smith and Cowley

By John Woodcock, Cricket Correspondent
SOUTHAMPTON: Hampshire beat Leicestershire by four wickets. Hampshire nearly made another horrible mess of a one-day knock-out match in the NatWest Trophy against Leicestershire yesterday. Meeting 215 to win, they reached 122 in good time before losing a wicket, yet they won in the end by only four wickets with five balls to spare.



Hit and miss: East's shot eludes Downton at Chelmsford yesterday (Photograph: Chris Cole)

Hartley digs Yorkshire out of a jam Gooch leads Essex to brilliant victory Kent bring Durham to earth

By Peter Ball
CHELMSFORD: Essex beat Middlesex by 84 runs. Middlesex, the NatWest Trophy holders, suffered a crushing defeat in a controversial second round match yesterday. Essex, who made 214, bowled them out for a paltry 130 on a pitch on which the ball kept low and moved as the day progressed. Graham Gooch was given the man of the match award by Farokh Engineer, the former Indian Test wicketkeeper.

All-round Curran holds the balance Wimbledon post-bag is another winner

By Alan Gibson
BRISTOL: Gloucestershire beat Northamptonshire by 37 runs. Gloucestershire in the toss and put Gloucestershire in. I expect this was chiefly done because it is more usual to bat first in these matches, but there were also some more logical reasons for it. There was a grey sky, and a touch of dampness in the pitch, and with Lawrence and Walsh to bowl, a few wickets might have fallen quickly.

Man of the match awards

- Southampton: Hampshire beat Leicestershire by four wickets. Man of the match: Robin Smith.
Essex: Essex beat Middlesex by 84 runs. Man of the match: Graham Gooch.

OTHER SCOREBOARDS

Table of cricket scores for various matches including Surrey vs Zimbabweans, Glamorgan vs Sussex, Lancashire vs Worcs, and Warwickshire vs Nottinghamshire.

Robinson is the basis for Notts success

By Ivo Tennant
An unbeaten 98 by Robinson, Nottinghamshire's England opener, laid the foundations for his side's 56-run victory over Warwickshire in the second round of the NatWest Trophy at Trent Bridge.

Rugby fall just short of target

By John Watson
The British Open championship, sponsored by Texaco, continued at Midhurst, Sussex, yesterday with a duel between Christian Heppes' BBS and Trantontana, who are usually mounted by the Antigua-Creek No. 1, Antony Embricos (John Watson writes). Trantontana won 9-5.

Man of the match awards

- Warwickshire: Nottinghamshire beat Warwickshire by 56 runs. Man of the match: Ian Robinson.
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Law Report July 18 1985

Stale arrears usually not enforced

Russell v Russell
Before Sir John Donaldson, Master of the Rolls, Lord Justice Neill and Lord Justice Nourse
[Judgment delivered July 10]

The remission of arrears of maintenance is governed by a rule of practice rather than one of law. The rule was usually to remit or decline to enforce arrears which accrued due more than 12 months before the complaint before the court.

The Court of Appeal dismissed an appeal by Mr Michael Thomas Russell from the judgment of Mr Justice Tudor-Pratt on March 28, 1985 who dismissed appeals from the Chesterfield Magistrates' Court of £480 and that he should be committed to prison for 30 days for having failed to pay that sum suspended on payment in full within one month.

The MASTER OF THE ROLLS said that on August 1, 1983, the Chesterfield County Court ordered Mr Russell to pay Mrs Russell £16 per week for the maintenance of their child. The order was made by consent to take effect, by amendment, from June 1, 1982.

By January 17, 1984, Mr Russell had paid under half of what was due. Mrs Russell then registered the order in the Chesterfield Magistrates' Court. Thereafter any payments should have been made to, and recorded by, that court.

In July 1984, Mrs Russell complained to the magistrates' court that payments were in arrears. The justices based their decision on September 6, 1984, upon arrears of £1,056 which it was now accepted should have been £880. They remitted £332, representing 22 weeks, when they found Mr Russell had been unemployed or sick, at £16 a week, and made other remissions.

In the result Mr Russell was left with a liability to pay £480. The justices ordered him to pay that sum within 28 days. On October 4, 1984, a differently constituted bench committed Mr Russell to prison for 30 days, but suspended the order for a month to give him an opportunity to comply.

Mr Russell had appealed to the High Court by case stated. The case referred to the comfortable lifestyle of Mr Russell who was able to run two cars, keep three horses and other livestock. Although part of the arrears had accrued over 12 months ago the justices were of opinion that it would be unjust if they were not enforced in full and distinguished Ross v Pearson (1976) 1 WLR 234.

On an appeal by case stated from a decision of justices the judge had jurisdiction to exercise his own discretion on the basis of the facts found by the justices and, having done so, to affirm the justices' order; see section 6 of the Summary Jurisdiction Act 1857 as amended by section 154 of and schedule 7 to the Magistrates' Courts Act 1980.

The philosophy of the courts in relation to maintenance seemed to be more based upon the concept of a husband extracting money from his pay packet each pay day, and either failing to hand it to his wife than upon concepts of accountancy or banking.

Thus the rule in Clayton's case (1816) 1 Mer 572 that, in the absence of appropriation, earlier drawings were attributed to earlier payments and payments were normally applied first to meeting current liabilities and only when those liabilities had been extinguished to the elimination of arrears.

In the present case there were difficulties in finding precisely how much was owing at any particular time and when each part of those arrears became due.

It was submitted that the only practical approach was to calculate the liability for maintenance from a date 12 months before the date of complaint until the hearing date - and then to deduct the

payments made during the same period. For his part, his Lordship would accept that approach in principle although the county court order upon which the whole liability was based was itself made within the period of 12 months preceding the complaint.

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STAKES
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STAKES
STAKES... STAKES... STAKES...

DEATHS
BOYLE - On July 16th at home, wife of U.S. Col. R. V. Boyle of Mustang, California...

BIRTHS
MADRY - On July 12th to Catherine and Tony de la Torre...

DEATHS
MORRIS - On July 14th at home, wife of Dr. E. J. Morris...

DEATHS
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GENERAL APPOINTMENTS

July 18, 1985

No manager should be satisfied with the job he or she is doing. As managers we must be constantly reviewing and reassessing. That is all part of the management challenge to do things better, and I believe that a vital tool must be a never-ending cycle of education and training. This must be built on a sound education but a recent University Business Schools survey suggests that one in four managers have no academic qualifications and that two in five have only O levels.

Britain's share of world exports has fallen from 8.2 per cent in 1960 to 5.1 per cent in 1983. Similarly Britain's share of exports in the Organization for Economic Co-operation and Development fell from 12.3 per cent to 7.9 per cent during the same period. Imports of manufactured goods have risen by 55 per cent in real terms between 1964 and 1983. In 1984 imports of manufactured goods exceeded exports for the first time since records began.

Just one more grim statistic is that British companies invest only 0.15 per cent of their turnover in training. The Americans spend seven times as much. It is vital that

we recognize that to obtain a share of any market means facing up to ever-increasing international competition.

Manufacturing industry has already been forced into this painful recognition. Now it is the turn of the service industries. We can no longer comfort ourselves that they at least are safely expanding. In most areas of our financial services battle is already joined. Shipping, too, has suffered dramatically in the past few years.

Every traveller has an ever widening choice of international airlines. While the tourism industry attracts foreign visitors, it is in constant competition with other countries for both these and the home market - the British holiday-maker.

Electricity supply will soon face international competition with cross-Channel supplies, and a Channel tunnel could bring major European competition to road distribution in southern England.

Although the windfall of North Sea oil has given us a breathing space, neither chance nor good fortune will save us. To improve, our managers have to be effective.

G. K. Chesterton summed up his philosophy of education when he

Training must be seen as an investment in the nation's managers, our most valuable long-term asset, says John Constable



said the object is "not to learn things but to unlearn things". The most valuable skill my own business education has given me is the continuing ability to do just that.

Given the pace of technological change and the speed of communications, unlearning old tricks and learning new ones are increasingly relevant. Flexibility and adaptability are essential.

In France, management is treated as a major profession and is serviced by more than 35 Grandes Ecoles. Entry to these schools is highly competitive, ensuring a constant intake of the most intellectually able young people. The course lasts three

years with graduation usually taking place at 23. There are more than 5,000 graduates a year and the number has grown steadily during the past 15 years.

In West Germany, an engineering degree takes five or even six years. Two of these years are devoted to economics and management. Thus, West Germany produces large numbers of engineers with the necessary educational background to undertake management positions as their careers develop. This could account for West Germany's continuing success in manufacturing.

In the United States there is what might be described as a fundamental

business ethos. This produces vast numbers of young people reading business at first degree level (about 25 per cent of all students) and, perhaps more importantly, about 60,000 masters graduates (MBAs) are produced every year.

Japan, by contrast, has little business education in its universities. In all major companies, though, the training and development of all employees is a way of life. Learning is a lifelong business.

We in Britain still have a lingering notion that managers are born not made, and will pick up the necessary skills as they go along. Although business degrees are well established in the universities and polytechnics, at both undergraduate and postgraduate level, the level of output, particularly of postgraduates, is small and has grown little during the past ten years.

A recent survey has shown that Britain produces only one-fortieth the number of business postgraduates produced in the United States out of a population one quarter the size. There is systematic management development within British companies, but the provision is very patchy. Few large companies, let alone medium-sized ones, organize a required education and develop-

ment programme for the managerial group.

We should:

● Ensure that a much greater proportion of engineering graduates receive significant management education. This will require extended degree courses, but few countries now believe engineers can be properly educated in three years.

● Expand the annual output of postgraduate business courses from fewer than 1,500 today to at least 5,000 with a longer-term objective of 10,000. Part-time degrees and distance education should make a significant contribution.

● Encourage all companies employing more than 1,000 people to establish systematic development programmes ensuring that all managers receive training in basic managerial skills, including, as a minimum, managing people, management accounting, marketing, operation management and strategy.

● Ensure that all education encourages managers to take personal responsibility for their development. Management skills and knowledge should be demanded rather than passively expected.

Many managers want training to enhance their professional status

and career prospects. But a survey of 2,000 managers commissioned by the British Institute of Management revealed frequent evidence of a "Philistine attitude" among many senior managers towards training and educational courses - especially in the areas of people skills and decision-making.

However, at Jaguar and IBM managers typically devote about eight days a year to acquiring new skills and refining existing ones. For Jaguar this process has been one of the main planks of the recovery programme. IBM created and maintains its dominant market position by training its managers to be more effective than those of the competition. Significantly, half of this training is devoted to people management.

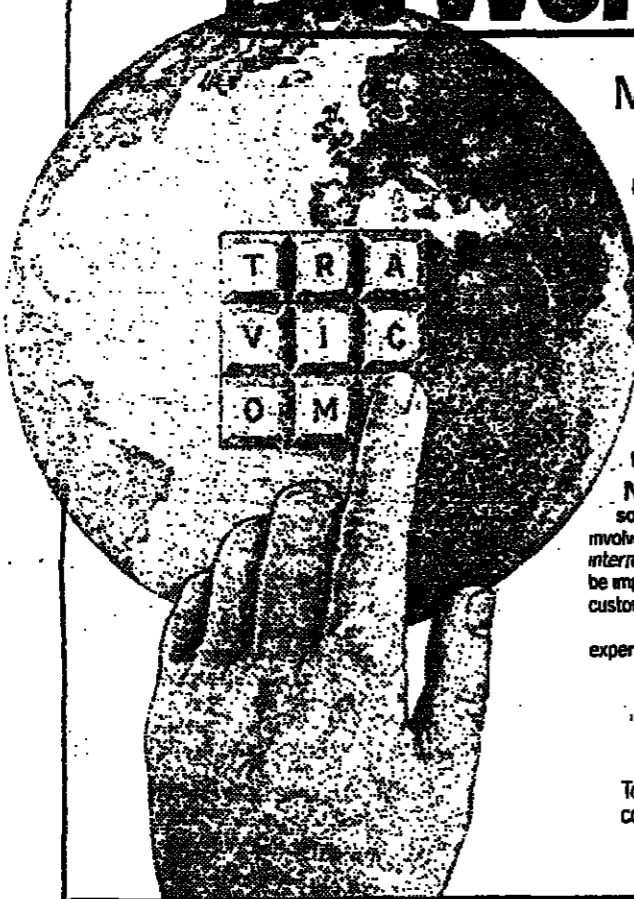
We must not see it as an expensive short-term cost but as an investment in the most valuable long-term asset we possess, the nation's managers. If we continue to believe that good management is an instinct rather than a professional skill we shall have only ourselves to blame for continuing inability to match international competition.

Dr John Constable is director general of the British Institute of Management

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There is ample scope for promotion for the right people.

Please send a curriculum vitae to Brian G. Luxton, Mervyn Hughes (International) Ltd., Management Recruitment Consultants, 37 Golden Square, London W1R 4AN. Telephone: 01-434 4091.

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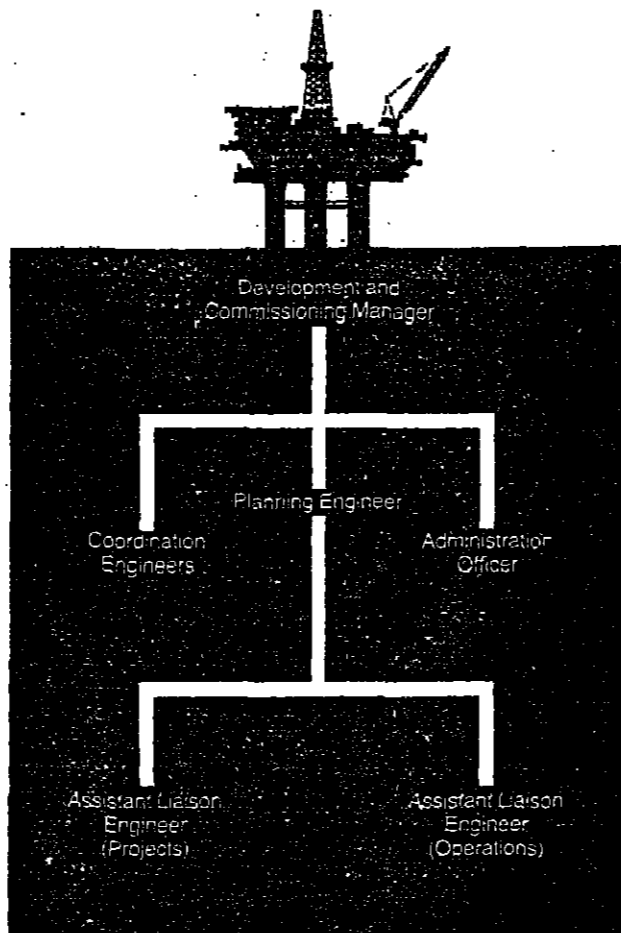
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Development and commissioning

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Field development is an essential element in our exploitation of natural resources to meet the energy needs of the future. Right now we are looking for the professionals who will form the section responsible for the commissioning of all plant, equipment and structures on British Gas fields offshore. While initial work will be concentrated over the next few years on the Morecambe project, further developments are planned for other fields - offering real possibilities for engineering expertise and management control well into the 1990's.



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To be responsible for production of commissioning plans from initial draft to approval and detail scheduling stage. Management duties involve direction and training of Assistant Liaison Engineers. As custodian of all commissioning and hook-up planning information, the successful candidate will deputise and act for the Manager on the frequent occasions when the latter is away from base.

Considerable experience offshore in a supervisory position concerned with commissioning is absolutely essential for this senior position. Ref: REA/10787/079.

Coordination Engineers - Mechanical* Electrical* Control & Communication* Production & Safety

To be responsible to the Manager for the high quality of the engineering and systems content of all equipment within their specific disciplines, and for ensuring that all statutory and operational requirements are met. Duties range from information gathering right up to supervision of commissioning, preparation and approval of procedures and final assessment of equipment and systems prior to handover. You will also be required to co-ordinate and manage teams of contract professional Engineers and Technicians, both on and offshore.

Wide engineering experience in an offshore commissioning environment is essential. Refs: REA/10784/079 [Mechanical]; REA/10783/079 [Electrical]; REA/10786/079 [Control & Communication]; REA/10785/079 [Production & Safety].

Assistant Liaison Engineers

To assist the Planning Engineer in staff liaison within the following specific areas of interest:
Operations - involving assessment of commissioning plan feasibility, problem investigation and, when necessary, plan revision

Projects - involving information gathering and documentation review, planning negotiation within Project Group, materials and manpower scheduling.

Experience in the commissioning of plant or in planning for multi-discipline offshore projects is essential. A high level of familiarity with computer-based control and planning systems is desirable. Refs: REA/10781/079 [Operations]; REA/10782/079 [Projects].

Administration Officer

- Documentation

To control all aspects of documentation production, from information gathering through all stages to distribution and local storage. Duties include responsibility for ensuring that all documents meet legislative and departmental requirements of clarity and completeness, and for the organisation of record updating and maintenance.

Some five years relevant experience in an engineering environment is essential, preferably involving computer-based retrieval systems. Ref: REA/1234/079. In addition to specific requirements, applicants for each position will be graduates [or equivalent] in an appropriate discipline and ideally have corporate membership of a relevant professional body or organisation. Starting salaries and benefits package will be commensurate with experience and qualifications, and will include relocation to the Heysham area where appropriate. All appointments are permanent except the Administration Officer post, which will initially be for a three year period.

To apply, please write with full career details, and quoting the appropriate reference number, to: Senior Personnel Officer (HQ Services), British Gas, 59 Bryanston Street, London W1A 2AZ.

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There is no preferred age range for appointment, the success of the appointee being directly related to personal maturity, ability, drive and professionalism. It is likely that a younger, outstanding professional would ideally suit the nature of the organisation.

The appointee will enjoy the benefits of a shareholding in the practice. A remuneration level of approximately \$100,000 per annum may be anticipated and this will be flexibly and attractively structured to suit the appointee.

Written applications should be forwarded, quoting MCS893 to Daryl L. Stillwell, Director, Human Resources Management Group, Coopers & Lybrand, Box 418 GPO, Adelaide, SA 5001. For further enquiries, please telephone Mr. Stillwell on (018) 212 7688.

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The post requires an established and proven understanding of industrial P.R., gained either in a manufacturing environment or in industrial/financial journalism. It also requires a demonstrated ability to communicate effectively with a variety of audiences, both verbally and in writing, together with an ability to secure and retain the confidence of senior management in the role of authoritative spokesman for Lucas.

Please apply, with full curriculum vitae, to Brian Owen, Manager - Remuneration and Development, Lucas Industries PLC, Great King Street, Birmingham B19 2XF. Telephone: 021-554 5252, ext. 708.

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SECRETARY

The present Secretary of The Amateur Swimming Association retires on August 31st 1985, and applications are invited for the post.

The person appointed will be the Chief Executive Officer of The Association, and will also act as Secretary of The Amateur Swimming Federation of Great Britain. He/she will be required to take up duties as soon as possible after appointment.

Applicants should have organising and administrative experience.

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The Salary will be within the range £12,500/£18,500 according to age, experience and qualifications.

Further particulars and Application Form may be obtained from:

The Secretary,
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Harold Fern House,
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Expanding network of private hospital alcohol and chemical dependency treatment clinics require additional full and part time staff at various locations. Qualified counsellors or nurses and persons qualified by relevant life experience are invited to apply for positions ranging from those of administrative co-ordination/community relations to those of clinical counselling of inpatients and outpatients.

Applicants must be able to work under medical supervision of specialist Consultant and become part of caring, dynamic, energetic team of professionals dedicated to quick and successful treatment of drink-related dependencies in private hospital settings. Applicants must also be free to work flexible hours/days, be absence-oriented, and able to demonstrate acceptance that the illness of alcoholism can be successfully treated. Training provided. Letter must indicate location(s) desired. Administrative positions require holder to use personal car with expenses reimbursed. Apply only by letter/C.V. to Manor Clinics Personnel Office, 8 Priory Court, Priory Lane, Roehampton, London SW15 5JJ.

Galsworthy Manor - Kingston
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Assistant Company Secretary

c£14,500 p.a. + car

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If you would like to receive an application form or learn more about this position, please write to: Peter Whalley, Group Secretary, Trebor Limited, Trebor House, Woodford Green, Essex

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Utilise your expertise in device research, encompassing displays and sensors, and your knowledge of electronic materials and fabrication techniques, particularly thick and thin film, to lead a dedicated team in significant R&D projects.

Cermet Thick Film Engineer
An expert in the formulation and characterisation of cermet thick film materials in an R&D environment, you also possess the commercial awareness gained ideally by experience in the use of these materials in a manufacturing context.

Physicist
Young, but nevertheless having at least a year's experience in quality industrial research in a materials environment, desirably involving electronics.

All the positions are open to those in their mid to late 20's, possibly 28/35 in the case of Group Leaders, with an honours degree or PhD in an appropriate discipline. Remuneration packages will be individually negotiated so as to attract the right calibre and career prospects are excellent. The location is in an idyllic rural situation yet within easy reach of London, Oxford and Reading. Interested? Then please write with career details to the Company's adviser, Peter S. Findlay of Cripps, Sears & Associates Limited, Personnel Management Consultants, 88/89 High Holborn, London WC1V 6LH. Tel: 01-404 5701.

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Will have the central role in defining our software policies and procedures. Will lead a team of twelve software engineers - to expand to around 18. Guide, mentor, manager and perhaps guru: we appreciate the balance of technical and managerial skills could sensibly vary with the individual. Experience would ideally include management of real-time multi-user computing systems, high order language design (ADA, PASCAL etc).

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Responsibilities as for the other Software Engineers, leading a team designing and implementing a major portion of a system. In addition, there is a special requirement for expert knowledge of the VMS operating system, DECNET and of the full applications potential of DEC hardware and software.

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To apply, contact Richard Dux, Personnel Manager, Plessey Defence Systems Limited, Abbey Works, Titchfield, Fareham, Hampshire, PO14 4QA; telephone: 0329 (0329) 46866 or FREEPHONE 3446 (answerphone out of office hours). Please quote reference ST/7.

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Please write briefly in the first instance to:

The National President

British Hardware

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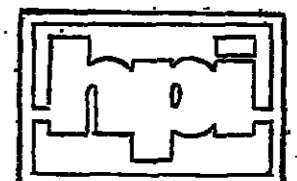
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Inquiries in the first instance please only from registered nurses with a post-basic certificate or at least two years' experience in:

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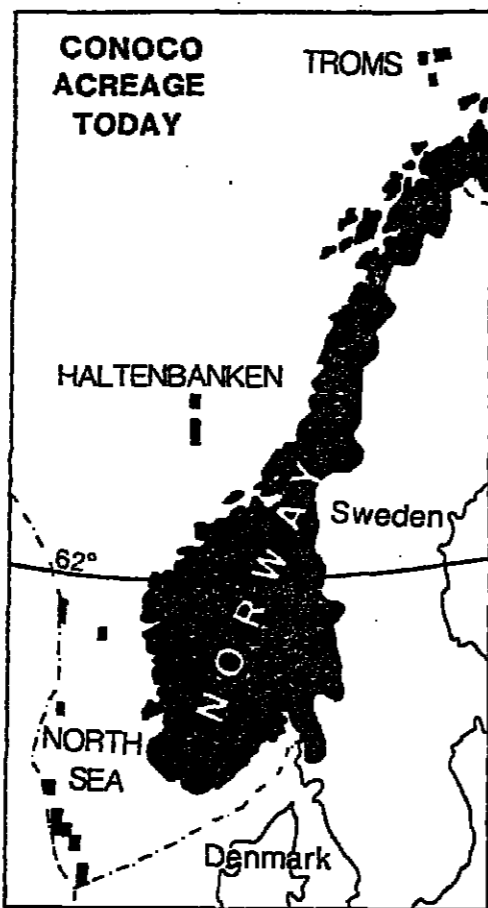
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Graduate Geologists with experience as Mud-loggers, Data Engineers, Consultant Wellsite Geologists or with similar oil company experience are required to supervise contractor's personnel at offshore drilling locations. They will be mainly concerned with wellsite geology, the preparation of well reports, electric log analysis and core descriptions.

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Please send a written application with full career details to
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Conoco Norway Inc., Personnel Department,
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Ministry of Commerce & Industry
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Applications should be addressed to:

Personnel Department
MINISTRY OF COMMERCE AND INDUSTRY
P.O. Box 550
Muscat, Sultanate of Oman

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Dr B. J. Jameson,
Chief Executive,
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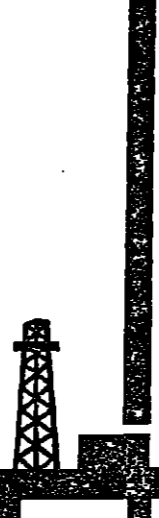
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Apply in confidence with full CV to:-
The Deputy Chairman,
Box 1925N THE TIMES.

THE POTATO MARKETING BOARD CHIEF AUDITOR

The Potato Marketing Board, a national organisation with offices throughout the country and headquarters in Oxford, require the following:

CHIEF AUDITOR

£14,000 TO £16,000 PER ANNUM PLUS CAR

The successful applicant, who will be based in Oxford, will head up a small team of auditors and be responsible for internal audit cover for all of the Board's activities.

Applicants should be qualified accountants with sound professional and/or commercial experience and be accustomed to working in a complex environment. Salary will be within the range stated above. The Board has a Contributory Pension Scheme and assistance with re-location will be given if required.

Application Forms for this position from:
Personnel, Potato Marketing Board, Broad Field House, 4 Between Towns Road, Cowley, Oxford, OX4 3NA. Telephone: Oxford 714455.

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The successful applicant could possibly be a graduate but would be aged between 25-35 and must be able to demonstrate real ability to sell in an industrial environment. The person selected will be enthusiastic and have a high degree of ingenuity and awareness of customers' needs. The position carries an excellent salary and commission, a company car, company pension and employee share scheme.

If you feel that you can match our demanding but rewarding requirements then please telephone our Sales Director, Dick Shepherd.

Or write for an application form to:
Secomac Air Products Ltd, 502 Honeygot Lane, Stanmore, Middlesex, HA7 1BE. Telephone 01-852 5566.

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Replies enclosing CV to Box 1276 W The Times

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SALARY RANGE: £17,000-£20,000 PER ANNUM

The Harwich Harbour Board is the navigation and conservancy authority for Harwich Harbour which serves the Haven ports of Felixstowe, Harwich and Ipswich. The expansion of cargo and passenger handling facilities at the Haven ports has been one of the success stories in the industry in recent years. Expenditure on current port related development exceeds £50 million.

The Board are making a new senior appointment of Harbour Master to meet the needs of the ever-growing activity in the harbour. The successful candidate will be directly responsible to the chief executive. Possession of a Department of Transport Certificate of Competency (Deck Officer) Class I (Master Mariner) is essential. Of almost equal importance is the need to be able to demonstrate successful management experience.

The Board operate a first class non-contributory pension scheme and a car will go with the job. Applications, with full C.V., to be received before July 31st, 1985.

Replies, which will be treated in the strictest confidence to: The Chief Executive, Harwich Harbour Board, Harbour House, Angel Gate, Harwich, Essex, CO12 3EJ. Tel: Harwich 504303.

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wishes to recruit a person with a proven record of expertise and experience in the travel trade to act as representative/liaison officer between the company's UK and overseas operations.

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The appointment will carry a salary and benefits commensurate with the expertise and responsibility which the job entails.

Please apply in writing to:

Box No. 1702 N The Times.

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needed for City specialist delicatessen and grocers shop. Managerial and selling experience, a definite interest in food and the ability to deal with people are essential. The applicant must have a positive and rigorous approach to expanding a business within a fast growing company.

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required by National Motoring Organisation, based at Chiswick. Computer knowledge. Good salary - offered with a bright future.

Write to P.O. Box 0817 W, The Times, or telephone (01) 894 4403 for application form.

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This group of colleges, offering Secretarial and Fashion training and a variety of finishing courses needs a London applicant aged 30-50 to help co-ordinate courses. University degree, administrative and business flair and possibly teaching experience in a public school would be welcome. Apply to Secretary to the President, 168 Brompton Rd, London, SW3 1HW. 01 581 0024

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We are looking for a Designer with experience & practical application. An excellent colour sense & original ideas are essential. The job entails designing & supervising installation of exhibition stands. Showroom displays & decoration plus general interior design and creation of room sets are also part of the job.

The successful applicant will be aged 25 to 35 and will have had considerable experience in a similar field.

We offer a challenging & rewarding job with a fast-expanding company, recently launched on the U.S.M. Salary is negotiable, usual other benefits.

Please reply enclosing a full CV to:
David Yeomans
Osborne & Little Plc,
49 Tempersley Road, London, SW12 8QE
Replies will be treated with utmost confidence

HORIZONS

The Times guide to career development

A year to change your future

"A year which could change your whole future," says the Manpower Services Commission, justifiably, of the 34 postgraduate and Higher National Diploma high technology courses it has developed with universities and colleges, to start next term. It is recruiting now, so there is still some time to apply.

Programmes include advanced manufacturing technology, electronics, polymer engineering, business information technology and industrial programming technology. Their value to Britain is obvious: we urgently need many more highly trained technologists.

The value to participants is shown by the fact that the 1984 intake includes people who exchanged a relatively good job for the basic £40

Engineers should consider adding to their skills

weekly allowance, knowing their new qualification - a Master's degree in science or engineering, a postgraduate diploma or HND - would update their knowledge and greatly improve their prospects.

Robotics and opto-electronics are prime examples. At Imperial College, London, the MSC robotics course has been heavily oversubscribed since it started in 1983. Dr Roger Hibbitt, the course tutor says: "Systems engineers are needed - people who can put systems together rather than design or invent them. Our postgraduates may

Sally Watts looks at a new batch of higher technology degree courses

not find exactly what they want at once, but the demand is there."

Kevin Suckling, 34, with an engineering degree and good industrial experience, largely in the oil industry overseas, applied for the MSC's first course there because he wanted a good job in Britain.

"You give up a lot but you gain a lot. For me the year has already paid dividends," he says. After six months with various companies to keep him going until he found what he wanted, he achieved a senior management role as project engineer with Esso Chemicals, Fawley.

Engineers, he believes, should consider seriously adding to their skills and qualifications. "Most companies want people with breadth rather than narrow, expensive expertise." The programme includes individual, manufacturer-linked projects and a section on financial management. A robotics course is also recruiting at Coventry Polytechnic, leading to an MSc or postgraduate diploma.

The same qualifications are offered in opto-electronics by Newcastle Polytechnic. In the first course, which began last autumn, nearly half the

diploma students have moved up to the degree programme. Dr Ian Latimer, senior lecturer, stresses the demand for trained people in this area, enhanced job prospects in medical and surgical fields, defence and industry. Course participants are assigned for 15 weeks to leading industrial organizations.

David Parkinson, currently on a project with British Telecom, hopes to work in telecommunications or industrial instrumentation involving signal processing when he finishes in September. He was 42, with an honours degree in engineering and a job as instrument technician with a Middle East oil company, when he applied to Newcastle to do the MSC course.

"Opto-electronics is the coming thing but few people know about it," he says. "The course has given me in-depth practical and industrial experience and, I hope, a higher degree."

Applicants' age is less important than experience: in general they will be considered up to age 50 at least. Training is free; and where applicable, lodging allowances and travelling expenses are paid.

Details and application forms are in the MSC pack Postgraduate and HND Higher Technology Courses. From Richard Tucker, Freepost, Sheffield SE7ZZ.

MARKET PLACE

Recruitment activity, seemingly set for a decline by now, continues to show unexpected growth. And two recent surveys give further cause for optimism.

The volume of recruitment advertising in national newspapers, the number of vacancies flowing through Jobcentres and the number of posts being handled by the Government's Professional and Executive Recruitment (PER) service, all remain at a higher level than last year.

In June, the volume of job advertising in a sample of 13 national newspapers was up by almost 8 per cent on June last year. Within this sample the popular daily newspapers fell by a little over 2 per cent while the "quality" newspapers were up by over 9 per cent (The Times by over 17 per cent). This suggests that the market for management, professional and technical skills remains more buoyant than that for lower level skills.

This trend, apparent for some time, is further confirmed by statistics on the Government's employment services. The seasonally adjusted average monthly number of vacancies flowing into Jobcentres for the three months ending in June was up 2 per cent on last year. On the other hand, the number of vacancies advertised in PER's Executive Post was up almost 9 per cent.

Comparing the half year with the

Philip Schofield on current job prospects

first six months of 1984, recruitment advertising volume in the national press is up by 16 per cent. The Times by almost 71 per cent; the flow of vacancies into Jobcentres is up by an average of 4 per cent; and the number of vacancies handled by PER is up by more than 5 per cent.

On the basis of past economic cycles we could have expected the recruitment market to have stabilized and probably turned down by now. The latest Manpower survey of employment prospects, covering the third quarter of the year, indicates that we can expect stabilization at worst.

Of the 1,625 major employers in the survey, 31 per cent forecast staff increases and 9 per cent staff cuts in the quarter ending September 30. The positive balance of +22 in increases over decreases is slightly more favourable than at this time last year (+19).

In the survey, manufacturing industry returned an overall forecast for job prospects which was identical with that for the same period last year - a balance of increases over cuts of +23. The most buoyant sectors were clothing manufacturing (+46) and

textile manufacturing (+34). The most pessimistic were private building (+10) and vehicle manufacturing (+13).

The most significant change against last year highlighted in the survey was a recovery in the public sector. The positive balance of +10 is in marked contrast to the -8 of this time last year. The most marked change is in public building in which 39 per cent of employers now expect staff increases and only 10 anticipate cuts in the next quarter.

The Research Unit of the Charles Barker human resource division is now predicting a relative slowing down of Britain's overall recruitment advertising market, with the next significant upswing coming in 1987. This timing coincides with the Marketplaces forecast (May 16) of an upturn in survey trends at the end of 1986 - rising to a peak in mid-1990.

The most significant element of the Barker forecast is the suggestion that there will not be a sustained downturn of the market comparable to 1976 and 1981. Instead, it says, the market will flatten.

Both Manpower and Charles Barker have proved reliable forecasters in the past. If the recruitment market does stabilize at its present high level, and then rise again in 18 months, job seekers will have good reason to be pleased.

GENERAL APPOINTMENTS Trade 01-278 9161/5

INSEAD EUROPEAN INSTITUTE OF BUSINESS ADMINISTRATION FOUNTAINEBLEAU (60 km south of Paris) The Director of Development (FUND-RAISING) is looking for a FUND-RAISING EXECUTIVE. The candidate should have a degree in arts, economics, marketing or journalism. He/she will undertake market studies (document search) on companies from the US, Britain and the Netherlands likely to give financial support to INSEAD.

CORDON BLEU Cook Managers required for Acton/Maidenhead and Central London areas. Applicants should be suitably experienced, salary negotiable. Telephone Acton (0990) 28073 for application form.

TRAINEE BROKER A vacancy has arisen for a trainee broker. The successful applicant will be about 25-35 years old, hard working and presentable. No previous experience necessary as full training given. For a confidential interview telephone Andrew Bacon on 01 493 7333.

ZELL'S need an enthusiastic reliable assistant for their small specialist position shop in the European Arcade. Salary negotiable. Hours 9-5.30 alternate Saturdays 9-1pm. Please ring 01-493 0203 for further details.

ARE YOU INTERESTED in results? See Situations Wanted under "Random Business".

WE NEED MATURE responsible persons to train as expedition leaders for overseas expeditions in Asia and Africa. You must be 25-30 years old and single. Preference given to persons with travel, mechanical, driving, leadership experience. Please phone 01-278 0157.

PUBLIC APPOINTMENTS 01-278 9161/5

INTERNATIONAL SOCIAL SERVICE OF GREAT BRITAIN Vacancy for SOCIAL WORKER. International Social Service is a professionally staffed voluntary agency dealing with the whole range of problems which may arise when people move from one country to another. It provides some of the most interesting jobs in social work today. There is a vacancy for a qualified social worker with a C.Q.S.W. and at least three years experience to join the ISS Inter-country Casework team, handling individual problems which need co-operation between social workers here and abroad.

Administrative Assistant - Admissions £5,922 - £7,329. Required as soon as possible at Rolle College, Exmouth. You will work under the direction of the Chief Administrative Officer and will carry out the following functions: be responsible to the Heads of Faculty for the administrative procedures for all admissions to courses; also be responsible to the Chief Administrative Officer for developing and, where appropriate, maintaining new administrative procedures relating to a wide range of processes such as internal record systems, administrative data banking and room utilisation; advise senior management on the best use of county based computer programmes available through the IBM PC; work with the Director of Resources in order to inter-relate administrative and academic computer software where appropriate.

BLOOMSBURY HEALTH AUTHORITY UNIVERSITY COLLEGE HOSPITAL DENTAL RECORDS OFFICER £7,009-£8,821 pa. An enthusiastic and motivated person is required to supervise 14 staff in the Medical Records department of the busy Dental Hospital, and to manage the comprehensive records system. Previous experience of staff management and the organisation of a large records system are a necessity. GRADE GAA. HOURS 36 pw Mon-Fri. For further information contact Miss B Gaunt, Administrative Assistant Dental Hospital, telephone 01-387 9300 ext 708. Application forms and job description available from the Personnel Department, University College Hospital, Gower Street, London, WC1E 6AU, or telephone 01-387 2374 (24-hour service), quoting reference No. RT95. CLOSING DATE 31st July, 1985. An equal opportunities employer.

PUBLIC APPOINTMENTS 01-278 9161/5

HAMPSTEAD WELLS AND CAMPDEN TRUST Appointment of Executive. Active person required to take over as Executive to the Trustees of this old-established Charity. Suitable for someone taking early retirement. Part-time, five mornings a week, Monday to Friday, occasional early evening meetings. Secretarial and accounting assistance provided. Salary negotiable, ca. £8,000 a year. Applications with C.V. and names of two referees to: The Chairman of the Trustees, Hampstead Wells and Campden Trust, 62 Rosslyn Hill, NW3 1ND. from whom further particulars may be obtained. Closing date - 15 August 1985.

BANKING & ACCOUNTANCY APPOINTMENTS Trade 01-278 9161/5

ACA, ACCA, ACMA, CIPFA... FINANCIAL MANAGEMENT to £17,000 + Benefits. Hertfordshire. We have been exclusively retained by a major public corporation whose diverse business interests include leisure and tourism, as well as freight handling and distribution throughout the UK. They are now seeking to strengthen their Financial Management team by the appointment of three Senior Accountants who will be involved in the provision of sound managerial advice to operational management as well as reviewing existing and proposed computerised systems. Candidates for these appointments will be qualified Accountants, aged in their late 20s to early 30s, who have a knowledge of systems, and the ability to communicate efficiently at all levels both orally and in writing. Written applications, in strictest confidence to Robert N Collier at our London address quoting reference No. 5395.

PUBLIC APPOINTMENTS 01-278 9161/5

INTERNATIONAL SOCIAL SERVICE OF GREAT BRITAIN Vacancy for SOCIAL WORKER. International Social Service is a professionally staffed voluntary agency dealing with the whole range of problems which may arise when people move from one country to another. It provides some of the most interesting jobs in social work today. There is a vacancy for a qualified social worker with a C.Q.S.W. and at least three years experience to join the ISS Inter-country Casework team, handling individual problems which need co-operation between social workers here and abroad.

BADENOCH & CLARK

CORPORATE FINANCE £16,500 - £35,000 + substantial benefits. We are acting on behalf of a number of clients who include some of the City's most successful Merchant Banks and Stockbrokers. As a result of continuing expansion and development of their corporate services, they seek additional Executives and Managers to join their Corporate Finance departments. An executive level, we welcome applications from Solicitors or Chartered Accountants, aged up to 32, who are keen to make a career move. Experience of corporate finance related matters from a practiced standpoint, while an obvious advantage, is not essential but candidates will be expected to demonstrate an appreciation of the nature of the work involved. For the Managerial positions, experience within a financial institution of mergers/acquisitions and/or new issues work is essential. To discuss these positions or to find out more about our comprehensive range of opportunities in Merchant Banking, Stockbroking and Fund Management, please contact our City recruitment team: Robert Digby, Christopher Lawless or Stuart Chifford. ACCOUNTANT-CORPORATE REPORTING c.£18,000. Our client, a UK multinational with Worldwide interests, currently wishes to recruit a young qualified accountant. The successful candidate will join a highly professional team of accountants who prepare and present both actual and forecast results for the Group to the Board. Applicants should be qualified, preferably chartered, under 28 with good technical and communication skills. Experience of computerised systems, consolidation techniques, variance analysis and taxation is highly desirable. Successful completion of the initial contract period will open the door to challenging career opportunities within the Group in the UK and Overseas. For further details please contact David Hales. HEAD OF COMPUTER SERVICES to £30,000. Our client, a medium size firm undergoing rapid expansion, is currently seeking an extremely capable candidate to head up their Computer Services department. Duties to include streamlining and development of the present in house Data General Systems, together with the promotion and execution of external consultancy facilities. Applicants, who will be qualified ACAs, must show extensive sound marketing/commercial sense. Success in this role will be rewarded by swift admission to the partnership. To discuss this opportunity further contact Colin Perkins. Financial Recruitment Specialists 16-18 New Bridge St, London EC4V 6AU Telephone 01-583 0073

FINANCE CONTROLLER Charles Lucas & Marshall Solicitors. Require a young positive person to act as their Finance Controller. Call Philip Slory on (0635) 43523 or write to him at: 28 Bartholomew Street, Newbury, Berkshire.

ACCOUNTANTS BOOK-KEEPERS AUDITS/TAX STAFF. For the best temporary assignments call Barbara Kerton at H.W. Task Force Ltd, 118 New Bond St., W1, 493 9441 open late tonight.

PUBLIC APPOINTMENTS 01-278 9161/5

Part-time Adjudicators Manchester. Part-time Adjudicators are to be appointed under the Immigration Act 1971 to hear appeals against decisions taken in the exercise of immigration control. Applications for appointment are invited for an expected 4 vacancies in Manchester. Initially 12 month appointments, these posts will be open to extension by agreement from year to year. The primary qualification for appointment is the ability to conduct hearings and decide appeals impartially in a judicial spirit. Legal qualifications and experience are highly desirable. The successful candidates will join a Panel of part-time adjudicators who will be called upon from time to time as the need arises. They are expected to be available for at least one day a week. Candidates should be resident in the vicinity of Manchester although they may occasionally be asked to hear appeals outside that area. A fee of £93 will be paid for each day's duty. The appointments will not be pensionable. Further information and an application form (to be returned by 9th August, 1985) may be obtained from Mr. L. Hooper, Home Office, Room 628, Abell House, John Islip Street, London SW1P 4LH. Tel: 01-211 6821. The Home Office is an equal opportunities employer.

Home Office SALES AND MARKETING APPOINTMENTS. MARKETING ANALYST. One of the UK's most successful retail organisations wish to recruit an analyst for their marketing information department. Candidates must be numerate, aged 23-30, of graduate calibre with an aptitude for analytical and computer work with at least 2 years relevant work experience. We offer a high competitive salary, good range of benefits - excellent career prospects. Please telephone of send CV, 01-529 1115 10 Blenheim Street, London, W1.

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